



United Shipping
Local People. Worldwide Trust.*

We

service

the

world!

September 26, 2018

NETWORK NEWS

A GLOBAL INFORMATION SOURCE FOR FORWARD THINKERS

Meeting News



Opinion Poll

We want to hear from our partners! What would you like to see brought back for the next WWM in Vienna? You can answer more than once!

What Would You Like To See Happen?

Regional Meetings

Select

Longer Opening/Closing Sessions (More Content)

Select

PRBD Meetings

Select

More Industry News/Guest Speakers

Select

Corporate News

Holidays for October

To see a list of partner-related holidays and when offices may be closed, click the button below!

October 2018



UPS Customers

UPS has begun doing audits on all shipments and we are starting to see audit charges coming through on the weekly bills. What does this mean for you? When you input your weight and/or measurements, you **MUST** be accurate. If not, the surcharge will come back around. This is something new we are seeing, so if you receive a bill with an audit charge, this will be why.



Partner News

WELCOME ALLPORTS!



United Shipping is proud to announce that Allports has joined our network and family! Located in Portland, OR, Allports is an amazing company run by truly remarkable individuals. The Corporate Office and two of our BOD members had the opportunity to sit down and meet with Del Allen and Kiffani Iverson last week and get to know who Allports really is and what they represent. Please take a moment and introduce yourself to their team. Show them why USI is so special. Click the Press Release below to learn more!



NEW PARTNER ANNOUNCEMENT ALLPORTS



Who We Are

Del and Kathy Allen started forming the Allports group of companies in 1986 and today they consist of three privately held companies; Allports Forwarding Inc., Allports Incorporated and Allports Brokerage.

These three companies provide OTI, Freight Forwarder, Customs Brokerage, Property Brokerage and soon NVOCC services.

The name ALLPORTS was derived from the founders last and maiden names. Del "Allen," President of the Allports companies and his wife Kathy Allen, whose maiden name is "Portwood." Together ALLPORTS was realized!

Our purpose from the outset has been to provide the highest quality of professional services in the fields of International Freight Forwarding and Customs Brokerage.

We are problem solvers, specializing in creative solutions to many of the difficulties exporters and importers can encounter in getting their products to market. When others throw up their hands, we roll up our sleeves. We burn a lot of midnight oil when the situation calls for it. There's no substitute for that kind of personal attention for which our clients and global agents have come to expect.

Check Out Their Website!

To say hello or touch base with our newest partner, please contact:
Kiffani Iverson - Operational Excellence Manager - kiffani@allports.com

IFC Global Logistics Opens New Location, Creates 30 New Jobs

Renzo Bevinetto, Managing Director for IFC Global, talks about the new location and new job opportunities this new facility created for the people of Sydney. Watch the video below! Very nicely done, IFC!





Jade International & Anglia Forwarding Continue to Build Their Co-Operation

Marc Eisman spent September 3-7 with Anglia Forwarding UK building new business and strengthening relationships with existing joint customers. "After spending several days prior to this year's WWM working with Marc and Scott on business development, it was a pleasure to have Marc visit the UK to follow up on the good work we did together back in May," said Colin Dowling, Managing Director of Anglia Forwarding Ltd.



A meal to celebrate a successful week (left to right – Paul Snookes, Marc Eisman, Sandie Saul, Colin Dowling)



Posing with Lord Nelson in Greenwich, London





Saturday in Greenwich, London



**D.J. Powers Acquires N.D.
Cunningham**

Contact: Laura Green
Phone 912-790-1923
laura.green@djpowers.com

D. J. Powers Company, Inc.
5000 Business Center Drive, Ste. 1000
Savannah, GA 31405
www.djpowers.com

D. J. Powers Company, Inc.

Press Release

D. J. Powers Acquires N.D. Cunningham & Company, Inc.

Savannah, GA – September 2018: D.J. Powers Company, Inc., one of Georgia's oldest and fastest growing logistics companies is pleased to announce the acquisition of N.D. Cunningham & Company, Inc. one of Alabama's oldest and most revered logistics firms. This acquisition represents a continuation of D.J. Powers' strategic growth in important ports and trade lanes in order to enhance our global service capabilities. As our customers global logistics requirements grow, we are insuring our capabilities grow with them. This partnership not only expands D.J. Powers' national footprint by creating eight US offices, but also provides N.D. Cunningham's customers an international presence with D.J. Powers' overseas offices and networks.

Founded in the late 1800's and acquired in 1945 by Mr. N.D. Cunningham, N.D. Cunningham is headquartered in Mobile, Alabama and has grown from its original roots in the export of lumber and cotton to include all services for international transportation and logistics. With over 100 years experience, N.D. Cunningham & Company ensures quality service and innovative solutions to efficiently expedite customers' shipments.

"D.J. Powers and N.D. Cunningham & Co. have worked together on many shipments over the years and came to realize how well the two companies worked together and thus what a dynamic team they would make together" said Martin Cunningham. "George, Rhett and I have known each other for well over 20 years and have been friends outside of our professional lives".

"This partnership is a testament to our shared philosophies of providing quality service, and the most innovative solutions to improve the logistics process for our clients. These are the qualities we value at D.J. Powers, and our shared philosophies and work ethics are the critical components that make this acquisition work so well" said Rhett Willis, President of D.J. Powers Company. "We are very focused on the future and this merger allows us to provide enhanced support with industry leading IT, industry expertise and compliance services to complement N.D. Cunningham's experienced personnel and loyal customer base."

D.J. Powers established in 1930 and headquartered in Savannah, Georgia, provides customers compliance expertise in global logistics requirements and government agency regulations, with a focus on communications and visibility throughout the supply chain process. D.J. Powers' operational flexibility keeps our customers' supply chains relevant to current market changes, while providing measurement reporting to ensure customer goals are achieved.

D.J. Powers Company specializes in providing global logistics and supply-chain services. For more information and career opportunities, visit www.djpowers.com, or follow us on Facebook and LinkedIn.

For Immediate Release

Industry News

US 25 Percent China Tariff Scrambles Supply Chains, Strains Warehouses



The Trump administration's proposed Jan. 1 25 percent tariff on imports from China is causing importers to scramble for ocean, truck, and rail capacity – with the next ramification being the warehouse variable: will there be any space after the front-loading? To read the JOC's full story, click [here](#)!

Shippers in Worst-Case-Scenario Mode Before Pivotal Brexit Talks

"Unfortunately, a no-deal scenario is still quite possible," according to European

Council President Donald Tusk. “But if we act responsibly, we can avoid a catastrophe.” To read the JOC's full story, click [here](#)!

Trade Court to Review Constitutionality of Steel Tariffs

The U.S. Court of International Trade in a rare move gave the go-ahead this week to set up a three-judge panel to hear the American Institute for International Steel's motion that questions the constitutionality of the White House's imposition of Section 232 tariffs on steel imports. To read American Shipper's full story, click [here](#)!

American Shipper

Can Talking About Incoterms 2020 Make You A Hit At The Next Party?

Medium

Let's face it. Incoterms are not sexy. Talking about Incoterms is definitely not going to make you a hit at the next party. But, if you're an importer or exporter, Incoterms matter. To

read the full article by the Medium, click [here](#)!

“Don't Be
Busy
Be Productive”

STAY CONNECTED

