



United Shipping
Local People. Worldwide Trust.™

We

service

the

world!

October 30, 2019

NETWORK NEWS

A GLOBAL INFORMATION SOURCE FOR FORWARD THINKERS

Meeting News

Asia Regional Meeting

The Corporate Office is finalizing the last of the arrangements. But, the dates will be January 9-10, 2020. Please make sure you save those dates if you plan on attending this year's Asia Regional Meeting.

Where: Da Nang, Vietnam

Dates: January 9-10, 2020

Who is Invited: EVERYONE! All of United Shipping - far & wide is encouraged and WELCOME to attend.



Corporate News

UPS Tips & Tricks

Shipping and the Holidays - What You Need to Know



Holiday Shipping with UPS

UPS has been working hard throughout the year preparing to provide the same reliable service this holiday season that you trust us to deliver year-round. We're committed to helping you navigate the busy holiday season so you can take full advantage of every available shipping day.

Planning ahead for a shorter peak holiday shipping season

With Thanksgiving on November 28 this year, peak shopping and shipping season is a week shorter than usual. For consumers, we recommend getting an early start on holiday shopping and shipping.

Here are some tips for businesses that experience a surge in orders during the peak holiday season.

- Encourage your customers to shop early. For example, you might consider making special offers to encourage early shopping.
- Review your fulfillment operations to be sure you can efficiently manage a late spike in orders.
- Ask your UPS representative about improvements you can make today for

a more efficient and productive holiday season.

Peak Surcharges: Learn more about [2019 peak surcharges](#). **Please make yourself aware of these fees. It is important information to know!**

Key Peak Season Dates: To get the holiday schedule when holiday dates may mean modifications on delivery times as well as FAQ click [here](#).

October Bills of Lading Important Submission Information

Your October Bills of Lading are due into the Corporate Office by the 10th of each month. Please send all Bills of Lading in one PDF.

Please make sure the TLI Number or NRA Number is written on **ALL** US Bills of Lading. This is an important detail that **MUST** be followed. Please make sure you are reviewing all your BOL before you send them in. If it is a US Bill of Lading - it has to have that TLI or NRA Number. If you have a question or are unsure about something, please contact the [Corporate Office](#) and we will help you.

October AR Reports

Your AR Report for October will be due soon. All AR Reports should be filed by the 10th of each month. Please log in to our website and file your report today. If you do not have anything to report, a Zero Report is still due.

Holidays for December

Please send your **December** holidays to the Corporate Office no later than **Friday, November 15**.

This only applies to non-US partners

Send Us Your News!



Please send the Corporate Office any updates on your company, new employees, current or completed projects, awards and/or anything you want to share with our USI family! Photos, videos, or presentations are always a plus! Please send all submissions to us today!

Partner News

Congratulations to Majlan International!

We congratulate Majlan Intl Cargo Services, represented by its director, Mr. Nizar Saleh and the Air Cargo department, obtaining second place for air cargo sales via Kuwait airways for the year 2018-2019! "We also congratulate Kuwait airways

for introducing a new aircraft fleet!" - Moawyah Obaid



XPAND Logistics Consolidates It's Operations in Essex



Award winning XPand Logistics has consolidated its operations in Essex with a purpose built 56,850 square foot (5281 metres) facility in Basildon. "With the continued demand for additional warehousing space and our customers need for 3PL solutions, we are pleased to be consolidating our operations by occupying this brand-new facility in Basildon. Its close proximity to Felixstowe and London Gateway enables us to continue to grow our services with our customers and overseas partners, and reaffirms our commitment to this important region of the UK" stated David Osborn Director of XPand Logistics Ltd.

This new investment by XPand Logistics will support its existing operations in Manchester, Glasgow and London where its Head Quarters will remain. For further information please contact our Commercial Department:

info@xpanlogistics.co.uk

From the Netherlands to Philly

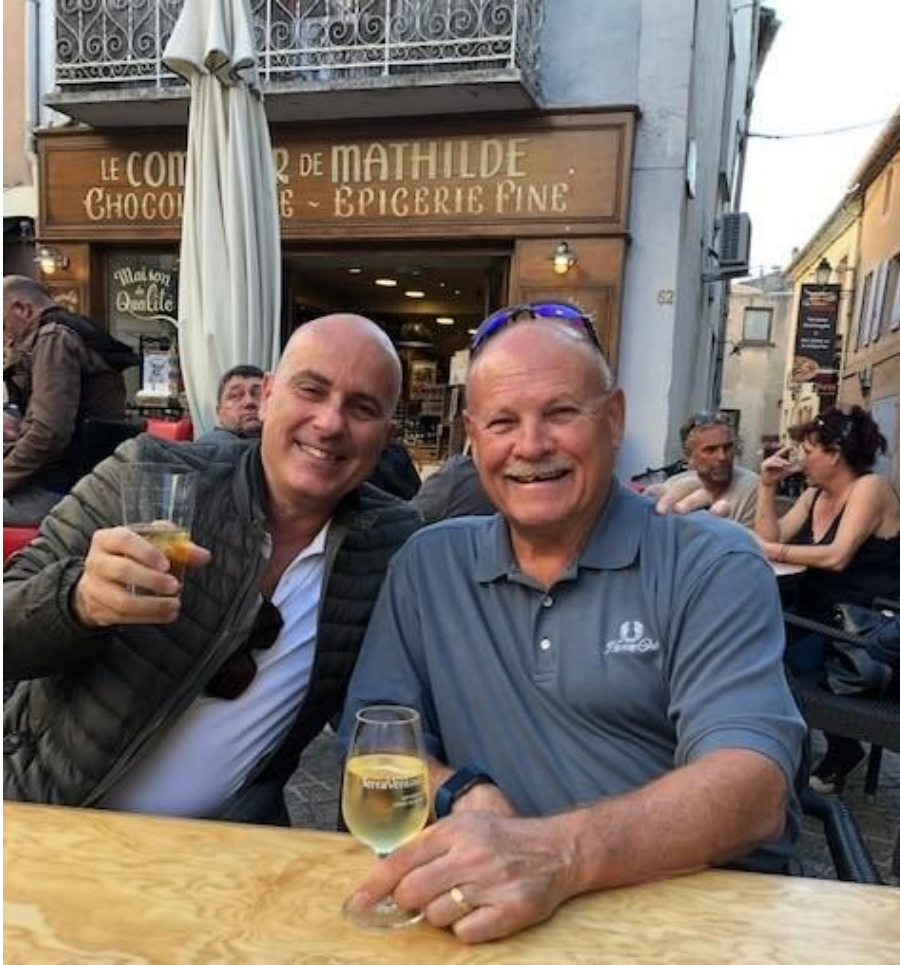
Edwin, from Vabix Logistics in the Netherlands, dropped by Jade International while in Philadelphia. We love seeing our partners catch up like old friends and do business all at once!



Pictured Left to Right: Marc Eisman, Edwin Roos and Scott Hoffman

Never a Dull Moment with These Two!

RDT Group's Bruno Caujolle and Midwest Transatlantic Lines' Rick Gareau meet up to share a drink and catch up. Business doesn't feel like business when you are #USIFAM



Edward J. Zarach and Associates Welcomes New Regional Director

We are pleased to announce that Richard Kenyon will join us as our East Coast Regional Director on October 15th. Richard will work out of our New York office and will be responsible for overseeing our current offices as well as our future growth plans for Miami and Atlanta. Richard joins us after a successful career with ECU Lines and brings a broad level of experience in the logistics business to our company.



Following is a brief bio on Richards background:

Richard joined the freight forwarding industry after college in 1989 and entered into a two year apprenticeship program with Samson Transport (eventually to become DSV). He started out handling European trailer services and progressed to air export and then sales positions in both London and Manchester.

He was transferred to DSV Los Angeles in 1994 to handle their air export but quickly progressed to a sales executive position and was eventually promoted to regional sales manager. Richard was then transferred by DSV to NJ in 1999 and continued as regional sales manager for the Northeast. He decided to leave DSV for an opportunity with SBS Worldwide as Vice President of their Media Division and handled the commercial side of their new offices in NJ and Atlanta. During his tenure he built SBS Media into one of the most recognized logistics providers to the publishing and media industry, coincidentally SBS was ultimately bought by DSV. After his tenure with DSV Richard accepted a position with Scan Shipping

as their General Manager for their office in NJ. He spent 3 years growing that office when ECU Line came calling to bring him on as their Regional Manager for the east coast. Richard then spent the next 2 years at ECU Line growing their east coast operations.

He is a firm believer that within our industry our people are our product. Investing time, support and promoting growth in employees is ultimately what leads to positive experiences for the employee and ultimately for the customer too. He believes in being customer-centric in terms of anticipating, determining, and delivering customer solutions.

Happy Work Anniversary!

Sandra Faraj is celebrating 21 years with A.G.O. Transportation Inc!

Justas Versnickas is celebrating 7 years with the Delamode Group!

Jeroen Maasbommel is celebrating 6 years with Vabix Airfreight!



Address Changes - Please Update Accordingly

K Square Global Logistics
Raheja Tesla Industrial,
Unit No 222, Buiding No. 1 – Edison,
Plot No GEN/2/1/C (Part) TTC Industrial area, MIDC Juinagar,
Maharashtra, Navi Mumbai 400 705
India



Delamode Balkans d.o.o.
Bulevar Oslobođenja 113
Vozdovac, Belgrade 11010
Serbia

Uniline Transport System Ecuador



Uniline Transport System Cia. Ltda.
Air & Ocean Freight Consolidation

Uniline Transport System Cia. Ltda. is an international freight agency established in Ecuador in 1997 with authorization to operate as a Consolidating and/or Deconsolidating company by the Undersecretary of Ports and Maritime and River Transportation and the SENAE National Service of Customs of Ecuador.

Our company has been part of United Shipping since 2005. Specialized in maritime and air transport with a comprehensive portfolio of services and logistics solutions that ensure excellent quality in the transport of your goods, inventory control in real time, ensuring the delivery of your cargo with the best transit time and with highly competitive rates in the market. (See our team photo and company video below!)





Uniline Transport System System was invited to the inauguration of the Deepwater Port in Posorja – Ecuador.

DP World Posorja, Deepwater Port in Posorja, will become the one of the most relevant ports on the west coast of the South America placing Ecuador on par with the port growth that is developing both regionally and worldwide, boosting the competitiveness of the country with world trade. A new access channel with a depth of 16 meters will benefit all users, avoid greater risks and allow the maximization of cargo capacity for Post Panamax vessels.



Way Back Wednesday



Industry News

[U.S. Exporters Feel Lion's Share of Pain in U.S.-China Trade Dispute](#)

Click the link above to read the full article

[Air Cargo Volume Continues Decline](#)

Click the link above to read the full article

[Peak Season for Air Cargo: Past Results, Present Challenges](#)

Click the link above to read the full article

Check Out the United Shipping Website!



Click above and go straight to the USI website!

WHEN YOU'RE AT WORK



TRYING TO STAY POSITIVE

