## November 21, 2018 NETWORK NEWS

United Shipping Local People. Worldwide Trust.

A GLOBAL INFORMATION SOURCE FOR FORWARD THINKERS

## In Memorium



Walter Haverhals, one of the original members of United Shipping, passed away last week. Walter was 70-years old. Walter passed away in his sleep on November 14, 2018. Walter had been battling a brain tumor for some time, but is now at peace.

Walter is survived by his wife Marianne, his three children, Tom, Jim and Sophie and their spouses, and his grandchildren.

Walter was an amazing man, who influenced and helped so many people in this industry. He mentored and encouraged many of our members over the years. Please take a moment and pray for comfort and healing for his family. The funeral will be on Friday, November 23 at 10:30 in Brasschaat, Belgium. A reception will follow with the scattering of his ashes afterward.



## **Meeting News**

#### Asia Regional Meeting January 17 & 18 Siem Reap, Cambodia

For all those planning to attend the Asia Regional Meeting (ARM), please use the dates above and start planning your airfare accordingly. Airline seats start becoming more limited and more expensive the longer you wait to book! This meeting to ALL USI partners. We will be updating everyone on this meeting more

as the weeks draw closer.

## **Corporate News**

#### **Rate Filing Helpful Hints**

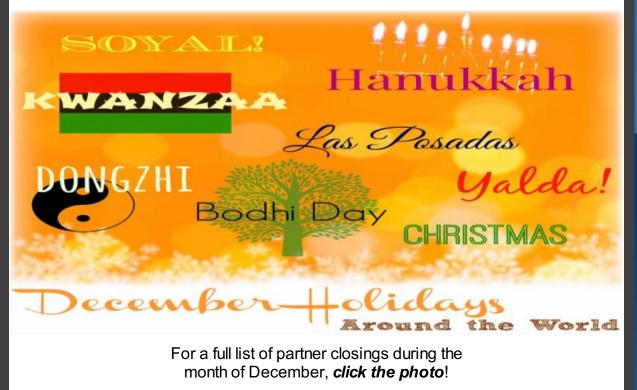
- You cannot file brand names. When submitting a rate filing, make sure you are listing what it is, rather than who manufactured it.
- You cannot file vague descriptions our Tariff service is very particular about this. Instead of 'Spare Parts' you should use something like 'Automotive Spare Parts.'
- Ports You must make sure you are listing the US/Int'l Port City not just the final destination. We always need to know where your shipment ports at.
- You see that nice TLI Number that generates when you file a rate? It's right there. Looks nice, right? Make sure you are putting that handsome little devil on the appropriate Bill of Lading.

#### **UPS - Are You Interested?**



US partners are you interested in saving money on mailing/courier costs? United Shipping, Inc offers discounted rates up to 50% off the published rates to its partners. You have your own log in and setup. It's super simple and you can even get free supplies shipped right to your office! If you would like more information on our UPS program, contact the Corporate Office today for more details!

#### **December 2018 Holidays**



### **Partner News**

#### **Tiesse Update**

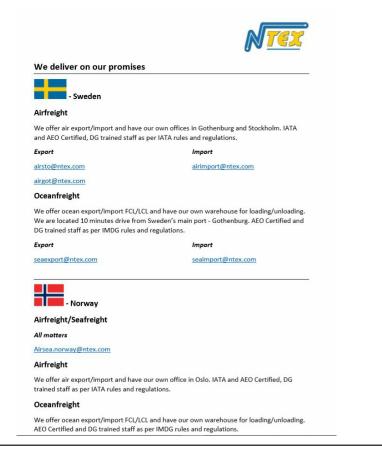


Tiesse will no longer be a member of United Shipping effective December 31, 2018. On December 31, they will not have MLGP coverage

and will not be a part of our network. Tiesse has been with United Shipping since 2012. We wish them all the best in their future endeavors.

#### **NTEX Has Made Some Communication Changes**

Click the photo to see the enlarged version!



#### World Express Lines, Inc Has New Banking Information



Yes, that is right! Go to United Shipping's website and check out their partner page for all the changes. Please

make sure your accounting dept. has the new information!

Anglia Forwarding Invites YOU To Check Out Their New Social Media Pages



https://www.facebook.com/angliaforwarding/ As a devoted follower you will be updated with exciting content, posts, news and lots more! Please help us develop our new Facebook page by following us and sharing where possible. This will be a great opportunity for you to be kept up to date with the latest news and views from the Anglia Forwarding team.

Anglia Forwarding has a new Facebook and LinkedIn page! Click the photo and then go check them out!

#### **Leon Vincent Streamlines Communication**

Leon Vincent is always finding solutions to make communication more fluent, especially for quotations & rate requests. They have created two email addresses that will route your email to the appropriate team. This eliminates the need to copy in several people. They are listed below. Also, please also list



"USI Network" in your emails to them so they can easily see you are one of their USI partners.

SEA: quotation.sea.usi@leonvincent.fr AIR: airfreight.usi@leonvincent.fr

## Partner Spotlight

#### Silver Freight Logistics SRL - Argentina



We are an international freight transportation agency that was born with the purpose of providing an integral service, which includes agility, communication and efficiency. The essence of the business has been developed under the scheme of obtaining the best benefits in terms of air and maritime rates, minimizing operating expenses without affecting the quality of service. We are representatives of numerous cargo agencies in America and Europe, as well as in the East and Oceania, which has made us an attractive partner for those who need a serious company, to answer for their shipments in this part of the world. Thanks to the commitment of our team, we have become a solid and fast growing company!

We are an expert in comprehensive logistics committed to providing peace of mind and confidence in the transport of international cargo, so that our customers can focus on their business. Our vision? To be the leading international logistics

#### company in Argentina!

Our objective? Our main goal is the tranquility and satisfaction of the client, who not only choose us for service and rates, but also feel comfortable working with us.



"Silver Freight is the official freight forwarder of all the chain of airports in Argentina. And we handle all the gangway imports to Argentina for several of of the main airports around the country. This gangway was unloaded in the Airport of Comodoro Rivadavia in Patagonia. It would be impossible for us to do it so professionally without the great job of our partners of United Shipping. All the people involved in this operation were completely delighted with the performance of our service during the all handling."

## **Industry** News

#### **Shippers Assess Potential Brexit Deal or No Deal**



Shippers and forwarders are trying to assess both the impact on trade of the Brexit deal currently on the table, as well as the consequences to the UK leaving the European Union on March 29, 2019, without a deal in place. To read The JOC's full article, <u>click here</u>!

#### China to US West Coast Space Set to Tighten

Eastbound trans-pacific spot rates to the US East Coast may have risen unlike

those to the opposing coast, but the importers should expect a reverse trend in the coming weeks since shipments wont beat the Unite States' Jan 1 tariff deadlines unless they are routed to West Coast ports by early December. To read The Joc's full article, <u>click here</u>!

#### China Developing Xinjiang Airport as 'Belt and Road' Air Cargo Node

Today, China's state planner approved a US\$6.1 billion airport expansion project in Urumqi, capital of China's far-western Xinjiang province, which will help



develop the city into a key air cargo hub in President Xi Jinping's sprawling "Belt and Road" initiative. To read Air Cargo World's full article, <u>click here</u>!

#### **Rotterdam and Busan Strike Growth Deal**



Maarten de Wijs, Business Manager Distribution and Warehousing of the Port of the Rotterdam Authority, explained the benefits of the Maasvlakte Distribution Park West: "The site has multimodal links by road,

rail and water and is located just a stone's throw from high-frequency deep-sea and short-sea connections. To read Port Technology's full article, <u>click here</u>!

# SHIPPING AGENT



What my friends think I do.



What my mom thinks I do.



What society thinks I do.



What my boss thinks I do.



What I think I do.





What I actually do.

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