



United Shipping  
Local People. Worldwide Trust.™

We

service

the

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March 24, 2021

## NETWORK NEWS

*A GLOBAL INFORMATION SOURCE FOR FORWARD THINKERS*

### *From the Desk of the Director of Operations*

Hello to all my friends (partners) around the world. I hope my message finds you all healthy and happy as we enter the final phase of the devastating pandemic we have had to endure. Many of us have lost someone close to us and we all have known a few people who were very close to succumbing to Covid. It's good to know brighter days are ahead of us and I am looking forward when we can all be together again soon.

It been a few months transitioning into this role and we have made some positive changes that I will discuss further in the next network news. I do thank you all for your patience the last few months.

I have had many questions about our meeting this year and many of you know, but to make is official, we unfortunately will not be having our Worldwide Meeting this year. The vaccine rollout will not be completed globally by May and there is going to still be many travel restrictions making it not possible to put together a successful meeting together.

We have however booked for May 2022, and it is still in the Omni Cancun Resort. We are very excited to finally have this long overdue meeting!

From this point forward I will have a message in each Network News giving you all updates on what is newsworthy within United Shipping, but if anyone would like to reach me directly please feel free to contact me directly via email/ telephone/ text or WhatsApp.

I would also like to send a special thanks to Lacey Chapman whose contribution to the corporate office can't be praised enough. Lacey shares the same vision as I do and is equally excited in helping me make the best Network in the World even better!

Kind regards,

Michael McKay  
Director of Operations  
[mmckay@unitedshipping.com](mailto:mmckay@unitedshipping.com)  
1-778-866-8573

*Corporate News*

## March Bills of Lading

Your March Bills of Lading will be due into the Corporate Office by April 10. Please send all Bills of Lading in one PDF.

A TLI Number or NRA Number must be entered on **ALL** US Bills of Lading upon issuance. This is an important detail that **MUST** be followed. Any US Bill of Lading sent without this information will not be accepted. If you have a question or are unsure about something, please contact the [Corporate Office](#) and we will help you.

## AR Reports

Your March AR Report will be due April 10. All AR Reports should be filed by the 10th of each month. Please log in to our website and file your report today. If you do not have anything to report, a *Zero Report* is still due. Every partner is required to file this report in order to maintain MLGP benefits.

## Holidays

If you have not already done so, please send your holidays for the month of **May** for publication in the Network News. We are unable to send holiday updates, holidays received late and/or corrections due to the extensive number that we receive on a monthly basis. We are also unable to list half-days.

Please send the [Corporate Office](#) your holidays by **Monday, April 12, 2021**

**To see the April Holiday list, please click the photo below!**



## Way Back Wednesday

Do you have any great old photos you want to share for WBW? Throughout the years, you, **THE PARTNERS**, have taken some great shots



which captured amazing memories. Share them with [us!](#)

## Got News?

Please send the Corporate Office any updates on your company, new employees, current or completed projects, awards and/or anything you want to share with our USI family! Photos, videos, or presentations are always a plus! Please send all submissions to us today!



## Partner News

### Our Sincere Condolences to the Hashish Family and All of Egyptian International

With great regret and sorrow, I would like to inform you that our founder and president, Mr. Ali Hashish, passed away last Tuesday, March 9th at the age of 90 and after 70 years in the shipping business.

Mohamed Hashish  
Vice President  
EISAS

### A Message from Midwest Transatlantic Lines

Dear partners,

I just want to make every partner aware of the situation in the USA and probably in the world. We all know you are not happy with how cargo is moving so please don't think we are either. We have barely any truck availability, no space on vessels, no space on planes and most offices have no one working there. We are doing our best to get cargo moving but it is not happening and everywhere there is disappointment. Steamship Lines don't care, airlines don't care and most people never answer the phone. Airlines don't even make the freight available and now have overflow warehouses that they don't tell you the freight is somewhere else. We often have vessels anchored outside the ports waiting for a berth, LALB is many times 14 days and New York is often 2-3 days. Then we have had some awful weather in the USA, even freezing in areas that never get cold. So you may think we are not doing anything, it's not us, it's the people we have to deal with in our industry and it is not going to change anytime soon. Please be patient, we are doing what we can with the vendors that are there.



Rick Gareau

## NTEX Expands With Two New Niche Products



I am proud to be part of a company like NTEX with an owner who sees possibilities instead of obstacles. A lot of our competitors have been forced to do cut downs whilst we invest in new products to stand even stronger for the future.

Therefore I am glad to introduce our two new niche products, Rail and Wood.

**Rail operator** – co-operation via our owner Stena Line. We have hired Mr. Per Zachrisson as Rail Development Manager, with more than 10 years of experience

- Offering the Silk road to/from China
- Rail options for container transports to/from Swedish ports to reduce costs



**Wood division** - Timber/paper and pulp are all big commodities in Swedish export industry. We have hired Mr. Andreas Dahlgren and Mr. Johan Rohdin (former NTEX employee), with more than 20 years of experience.

- With customers all over the world and our vast experience in the business, we have the most efficient shipping contacts in the market
- If you have a client who imports/trade with any of the commodities we have contacts of suppliers to support your client with an extended network.





Being a customer centric team, we are here when you need us, we respond to enquiries outside the working week and the working day.

*Jerry Nilsson*

Agency Relation Manager

[jerry.nilsson@ntex.com](mailto:jerry.nilsson@ntex.com)

## Trans Pacific Forwarding is Here to Help You!

**Trans Pacific Forwarding, Inc.** Los Angeles, has new equipment and capacity for your Logistics and Fulfillment needs.



**TransPacific**  
**FORWARDING**  
YOUR ONE STOP SHIPPING COMPANY

We are a licensed Customs Broker and have an FMC and IAC license to handle your Customs Clearance, Ocean and Air Freight shipments.

Our warehouse is fully equipped to handle fulfillment of parcel, (discounted parcel rates), storage, transload and other warehousing needs.

Along with our sister company Trans Pacific Logistics, LLC., we are also licensed Customs Broker and have an FMC and IAC license to handle your

Ocean and Air Freight shipments.

Our trucks can accommodate deliveries in the Southern California area and we have LTL and FTL contracts for other destinations.

**We will ensure a quick turnaround time for your quotes and dedicated service with proper follow up!**

**Our team is also multilingual, (Spanish, Chinese, Cantonese, Tagalog, Armenian, and German). Martin Tirtasana, one of the owners recently joined and is very familiar with European business and is fluent in German.**

For inquires please email: [quotes@tpforwarding.com](mailto:quotes@tpforwarding.com)

## Congratulations Cyprus!

Good morning from sunny Cyprus!

We are pleased to announce that Cyprus Global Logistics, your partner from Cyprus, has been awarded the IKEA Cyprus warehousing and distribution tender.



The tender includes the nationwide delivery of all IKEA products covering both online and instore clients. With a proved track record on various similar projects and availability of resources perfectly backed by a team of passionate professionals – our nomination has never really allowed room for much competition. Our proposal simply stood out from the outset. Separation of the country into 3 zones kept the maximum utilization of resources, lowest product handling with strategically positioned hubs returned the utmost efficiency on the whole operations. Not to mention same day and next day delivery possibilities for really urgent orders.

This is the step we were expecting to grow even bigger based on our market expertise, our customer-oriented approach and our enthusiasm in all we do make us stand-out from competition.

Ms. Zoe Paraskeva  
Director of Operations & Business Development



## Happy Work Anniversary!



Justus Versnickas is celebrating 12 years with Delamode Baltics!

Gary Goldfarb is celebrating 7 years with Interport Logistics!

## Partner Spotlight

### Delivery on Time China & Taiwan

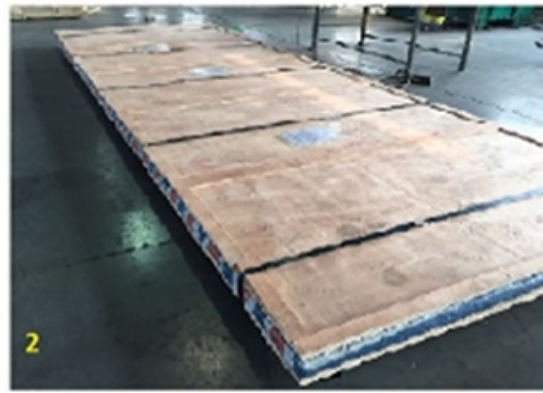


DOT was founded in 1992 and started by handling airfreight import brokerage. Our head office is in Taipei, Taiwan with 2 branches in Shanghai/Shenzhen.

In 1997 the ocean imports operation started. In 1999 we were invited to join USI. With support from our United Shipping family, we have established solid consolidation service for LCLs from Taiwan / Shanghai / Shenzhen to Cleveland/ Kansas City/ St. Louis on a weekly basis.



The pictures below are related to some of interesting loading we had in the past. We always enjoy ourselves!



1. Picture 1 above is piece of super heavy shaft received with L 2m x W 1m x H 1.2m but 15 tons. Loaded in the Shanghai console to Cleveland. Shipper was unable to do their own loading/bracing at the factory and consignee couldn't unload at the destination door. We had an option to bring it to Shanghai's warehouse to go with other LCLs. This was consigned to Cleveland and MTA grabbed this shipment out with a monster forklift at Berea warehouse.

2. Picture 2 above are metal plates from North China with dims of L 288~610cm x W 250cm x H 28cm/2~2.5 tons each skid, with a total of 16 skids. We changed the packaging to fit in the containers.

3. Picture 3 above is a big wooden crate we received L 10m x W 1.22m X H 2.08m/ 1.2 tons from Taiwan and shipped within the console box at competitive rate to consignee.

The photo below is our airfreight chartering. Destination partner/MTA did the negotiation for freighter chartering, we did the coordination between all parties from suppliers/ warehouses and airlines.





We also handle flat rack shipments, from door to door, plus the packaging.



Lastly, we hope COVID can be over soon so we can see you all in the upcoming meetings.

Thanks,  
David Lin  
Delivery On Time Ltd.

*Way Back Wednesday*





## *Industry News*

**[No Post-CNY Easing of Container Shortages - 'It's a Cycle of Perpetual Scarcity'](#)**

*Click the link above to read the full article*

*\*\*This is an article by The LoadStar and has not been altered in any way. This link will take you directly to their website\*\**

### [Several Singapore Port Congestion Pushing Up Waiting Time, Cargo Rollovers and Rates](#)

*Click the link above to read the full article*

*\*\*This is an article by The LoadStar and has not been altered in any way. This link will take you directly to their website\*\**

### [Project44 Launches Free Port Visibility Service](#)

*Click the link above to read the full article*

*\*\*This is an article by Freightwaves.com and has not been altered in any way. This link will take you directly to their website\*\**

### [More Than 25% of Trucks Leaving the UK for EU are Empty as Exports Dive](#)

*Click the link above to read the full article*

*\*\*This is an article by The LoadStar and has not been altered in any way. This link will take you directly to their website\*\**

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you want to.

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