



United Shipping
Local People. Worldwide Trust.™

We

service

the

world!

June 12, 2019

NETWORK NEWS

A GLOBAL INFORMATION SOURCE FOR FORWARD THINKERS

Meeting News

A Special Thank You..

To all of our partners who dedicated their time, effort and resources to United Shipping and joined us in Vienna - THANK YOU. These meetings are such a fun and special time for us, as a network and a family, that it wouldn't be possible without YOU. We appreciate you and all you do! Whether this was your first meeting or your 52nd meeting, we are glad you came and that you are apart of this big, crazy, amazing USI family!







Drawing Winners



At every United Shipping Worldwide Meeting we hold a drawing for 4 prizes to help with the next meeting's travel and airfare. During our Vienna meeting, at Thursday's General Session, attendees placed their business cards in a basin and the winners were drawn.

Ayman El Kaissi from General Transportation Services (Lebanon) and Deborah Bright from Panamerican Logistics Group (El Salvador) both won 5-Free Nights of Accommodation at the luxurious Omni Hotel. Tino Volpe from New Transport Milan (Italy) and Red Ramdas from Airwaves (South Africa) both won a Round-trip Airline Ticket for the meeting next year!

We will have another drawing next year! Make sure you are there with your business card ready for your chance to win!

A Birthday Abroad!



Matthew De Matos got to spend his birthday with all of us this year in Vienna. Matt celebrated his 24th birthday on May 16 so the Awards Banquet & Gala Dinner turned out to be a birthday bash as well! Thank you, Matt, for sharing your special day with all of United Shippng!

Our Week in Vienna











United Shipping's 2019 Award Winners

USI Honor Award



For all his hard work and dedication in making our 52nd Worldwide Meeting a success - this special award went to Günther Stadlbauer!

New Partner Awards



Interport Logistics
Miami, Curacao, Aruba



Allports
Portland, Oregon



Delamode Group
Moldova, Latvia, Bulgaria, Balkans, Macedonia and Montenegro

Tenure Awards



Bluemoon Logistics
5 Year Award



International Freight Services
5 Year Award



Interunion S.E.A.
5 Year Award



Rangel Logistica Brasil
5 Year Award



JP Reynolds Company
5 Year Award



MYCS International Transport & Logistics
10 Year Award



Worldroad Express Co.
5 Year Award



Tower Freight Logistics
5 Year Award



IAL Nigeria
10 Year Award



CNT Worldwide Transport
15 Year Award



D.J. Powers Co
15 Year Award



General Transportation Services
15 Year Award



Robert E. Landweer
15 Year Award



Egyptian Int'l Shipping Agencies
15 Year Award



E-Cargo Overseas Bolivia SRL
Agentes Embarcadores

E-Cargo Overseas Bolivia
15 Year Award



ISS Global Forwarding LLC
15 Year Award



IFC Global Logistics
15 Year Award



Rutherford Global Logistics
25 Year Award



Jade International Inc
25 Year Award



Willson International Logistics
25 Year Award



Intercom Division Transporte
25 Year Award



Solmaz Gumruck Musavirligi
25 Year Award



MSI Logistics
25 Year Award

A.G.O. Transportation Inc
25 Year Award



Glory Freight Ltd.
25 Year Award

Partner Performance Awards



Midwest Transatlantic Lines
OPERATIONS



TYN Ramirez
PAYMENTS



NTEX AB
COMMUNICATIONS



RDT Group
SALES

Regional Awards



Fordpointer Shipping
ASIA REGIONAL PARTNER OF THE
YEAR AWARD



New Transport Milan
EUROPE REGIONAL PARTNER OF THE
YEAR AWARD



ATC Global Logistics



Griffin & Company

MEIA REGIONAL PARTNER OF THE
YEAR AWARD

NORTH AMERICAN REGIONAL
PARTNER OF THE YEAR AWARD



Panamerican Logistics
SOUTH AMERICAN REGIONAL PARTNER OF THE YEAR AWARD

Partner of the Year Award



Alfons Koster & Co. GmbH
2019 PARTNER OF THE YEAR AWARD

Expressions of Thanks and Appreciation Terry Munday Memorial Award Recipient



Fred Hall - Fred Hall & Associates



An Open Letter to All United Shipping Partners

For those of you who have been a part of United Shipping for some time, you no doubt will remember Terry Munday. Terry was the founder of Anglia Forwarding in the UK, was USI's Chairman of the Board for a number of years, and I'm proud to say was my very dear friend and partner for over 20 years, prior to his untimely death in 2009.

During my tenure as President of USI, and after Terry's passing, I created the Terry Munday Memorial Award. An award that would not be given on any time schedule but would be given at the President's discretion to people who had worked hard to help United Shipping, and its partners, grow from programs and by working together to build business. We had four mahogany plaques made with Terry's picture, that could be used going forward. Only three awards (plaques) had been given out during my time; one to Greg Treco, one to Derek Moxon, and one to Jim Swift.

As those who were present at the Awards Banquet in Vienna know, I was honored (and most certainly shocked) to be presented with the Terry Munday Memorial Award, in the form of an etched crystal award. I was overwhelmed by sentiments expressed by those whom I passed or hugged along the way to receive the award. The ovation by all touched my heart, but your love and

friendship has touched my soul. And while I should have attempted to saying something, I was in tears and certainly no condition to speak.

However, I would like to take this opportunity to thank Greg Treco for giving me this very special award and for the very kind words, which were written by Ola Treco, who always has a wonderful way with words and timing. I also would like to thank the Board of Directors, with whom I have served for so many years, and those who helped and supported me during my time as President. And finally, I want to thank all of the many partners for your support, kindness, and most importantly, for your friendship. It has been my great pleasure to serve this organization and its partners for over 30 years. And I hope to continue serving all of you for many years to come.

In deepest humility and with best wishes,

Fred Hall



To All Award Winners

Congratulations to each and every award winner this year. Your hard work & diligence inspires us all. We encourage you to share your achievements in your own newsletters. It reflects your hard work and every award is something to be proud of - Congrats to all!



Corporate News

AR Reports

Have you submitted your AR Report for May? All AR Reports should be filed by the 10th of each month. Please log in to our website and file your report today. If you do not have anything to report, a Zero Report is still due.

We Need Your Vienna Photos

Whether it was an organized event or scenic photos of beautiful Vienna, we are asking all partners who took photos to send them to the Corporate Office so we can add them to the Gallery collection we will be putting on the website. Please send them to support-usi@unitedshipping.com.

We need all photos sent in by Monday, June 17.

Holidays



Partner News

Happy Retirement Norbert!

Dear Friends,

After nearly 47 years working in worldwide shipping, I am now looking forward to my new private challenges. With mixed feelings I am leaving Alfons Koester to start my retirement. Wednesday, May 21, 2019, is my last working day, my official retirement commences August 01, 2019. With this message I wish to express my sincere thanks to you all - for the business we have mutually handled, but moreover for the friendly relationships that have been built up over the years.

Thank you for your support and services in the past, I hope you will continue to support my colleagues in the same manner.

I wish you all the very best for the future.

Norbert Baust



CONGRATS CNT!



CNT was recently recognized by Saudia Airlines (SV) as their top #1 agent for 2018!

Below is our picture during the awarding ceremony. Included in the picture are CNT Mancom, CNT airfreight team and SV Cargo team.



Cyprus Global Completes Cool Car Project

Recently, Cyprus Global Logistics did a special car shipment for one of their customers. To let you truly appreciate it's beauty, check out the GIF below!

A few more details on the car and shipment are below, as well as more information on some of Cyprus' services.



Car Model: Lamborghini Aventador

Type of shipment: Seafreight consolidation using trans-rak systems
<https://www.trans-rak.com/>

Origin: UK

Destination: Cyprus

Total delivery time: 17days

Any protection measures from damages (special cover): trans-rak system is a world patented racking system that allows cars to be loaded into containers safely and securely.

We currently handle over 6,000 cars per year. Countries served include, but not limited to, UK, Singapore and Greece - both inbound and outbound. Optional services (upon request) include: door-collection from all over the UK and provide options to clear, register, valet, door-deliver. We control over 25% of the market and we are the only reliable option out there for containerized car-shipping. We are the preferred car-shipping provider for the HM Forces based in Cyprus.



EISAS Starts Consolidation Import/Export To/From Egypt as a Neutral Sea Freight Consolidator

Egyptian International Shipping Agencies and Services is now offering a new service: neutral sea freight consolidator (wholesale) to serve forwarders.



The new services will cover:

- Weekly direct import consolidation from Far East South East Asia China India to Alexandria
- Weekly export services to worldwide destinations direct and via Hubs in Europe and Asia and Gulf Countries
- Weekly feeder and groupage service from Alexandria to Port Said and Damietta
- Stuffing and de-stuffing
- Container depot and Warehouse at Sokhna 20000 m2 fully equipped with own Modern cranes and Reach stackers lifting capacity up to 35 tons
- Speedy Custom clearance in all Egyptian port

All our partners interested in our said service are kindly requested to contact us for more details and contracting. **We are allowing special discounts and incentives to UNITED SHIPPING Partners!**

Contact Us Today!

Wildenhofer Presents

During our 52nd Worldwide Meeting in Vienna, Andreas Mayer-Wildenhofer, CEO of Wildenhofer Spedition, gave a presentation to the USI partnership. He has generously shared this with USI so we can present it to all those who were not in attendance.



Wildenhofer - Your partner in Austria
Salzburg / Vienna



United Shipping's 52nd Worldwide Meeting in Vienna 14.5.2019



Air Cargo business in Austria - Airports



United Shipping's 52nd Worldwide Meeting in Vienna 14.5.2019

Part One: Click the photo to begin
the slideshow

Part Two: Click the photo to finish
the slideshow

Industry News

[In Depth: Ins and Outs of Demurrage and Detention](#)

Click the link above to read the full article

[Shippers Turn to Digital Booking Platforms](#)

Click the link above to read the full article

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Local People. Worldwide Trust.®

Click the logo and go straight to our website!



WEDNESDAY

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noun

1. Still not Friday