



United Shipping
Local People. Worldwide Trust.

We service the world!

July 22, 2020

NETWORK NEWS

A GLOBAL INFORMATION SOURCE FOR FORWARD THINKERS

Corporate News

USI Banking Information



United Shipping®
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One of the most frequently asked questions by partners is concerning USI's banking information and where to find it. Our banking information has always been located on our partner page on the United Shipping [website](#). However, to make things a little easier, we have added a quick link under the **Resources** section of the United Shipping website. Please see below.

Resources

Find important United Shipping information



2020 Partner Survey

Worldwide Meeting 2020

WWM 2020

Import Genius

Partner list

Find companies on a map

Bank information

View USI contacts

USI Documents

Newsletters (pw: "shipping")

Currency converter

CROSS website

Photos (pw: "shipping")

World time zones

Now Asking for August and September Holidays

Please send your holidays for the month of **August and September** for publication in the Network News. We ask that you thoroughly review your holiday schedules before sending them. We are unable to send holiday updates, holidays received late and/or corrections due to the extensive number that we receive on a monthly basis. We are also unable to list half-days.

Please send your holidays to us by **Friday, July 31, 2020**

****This Message Only Applies to Non-US Partners****

Way Back Wednesday



Do you have any great old photos you want to share for WBW? Throughout the years, you, THE PARTNERS, have taken some great shots which captured amazing memories. Share them with [us!](#)

Got News?

Please send the Corporate Office any updates on your company, new employees, current or completed projects, awards and/or anything you want to share with our USI family! Photos, videos, or presentations are always a plus! Please send all submissions to us today!



Partner News

New Transport s.r.l. (Rome) Changes Ownership

newtransport
INTERNATIONAL FREIGHT FORWARDERS



VIALE DELLE ARTI,123
00054 FIUMICINO (RM)
Ph: 06/69489242 - Fax 06/69489239
VAT/Part. IVA 01373581006 - Cap. Soc. € 10.200,00 i.v. - R.E.A. 486189
Cod. Fisc. e n° d'iscrizione 05206350588 del Reg. Imp. Di Roma
Pec: newtransportrm@arubapec.it

Dear Partners,

We would like to inform esteemed USI management and partners, the Desideri family has sold their company to Cuffaro family. Therefore, the Desideri family from July 1, 2020, is no longer part of the board.

We would like to express our appreciation to Mr. Dario, Mrs. Daniela and Mrs. Simona for the job done in all these years with the "USI Network."

We are happy to be able to continue our collaboration together with your Network, committing ourselves to give continuity to reach common goal of growth.

The Cuffaro family has a very important background in the Freight Forwarding sector and is happy to bring their experience together with all its staff.

As already we informed our new organization chart was sent to your management underlining the opening the new office located in Solofra (AV) in order to strengthen our presence in southern Italy, under the control of our Rome Head office.

Your sincerely

Andrea Cuffaro (CEO)

Click the photo to enlarge

MAIN CONTACT LIST

Updated on **16/07/2020**

| Division | Name | E-Mail | Tel. | Fax. |
|--|--|---|------------------|-----------------|
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| | Ennio Sugamosta (Mr.) (Branch Mgr) | ennio.sugamosta@newtransport.eu | | |
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| MAWS ADDRESS to Rome (FCO) | Head Office Rome Branch | Sofia Branch | | |
| New Transport Srl Viale delle Arti,123 00054 Fiumicino Rome Italy | New Transport Srl Viale delle Arti,123 00054 Fiumicino Rome Italy | Via Fluicentilla,21 83029 Sofia (AV) Italy | | |
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Click the photo to enlarge

United Shipping would also like to thank the Desideri family for all of their years of hard work, partnership and family. We wish you continues success in all your endeavors.

Good Job TeamFreight!

Another complex project executed by TeamFreight. One 42 ton piece going from Florida to South America!





Delamode Baltics Facility Draws Closer to Completion

Delamode Baltics' construction of its new 8,000 sqm cross dock facility draws closer to being completed. Check out the latest photos of its progress!





Happy Work Anniversary!

Judy Piercy is celebrating 14 years with E.R. Hawthorne!

Congrats!

Partner Spotlight

Speed Global Services Buffalo, New York



The History of Speed Global Services

How it all began: Leaving Sicily, Italy for the United States, Carmelo Savarino immigrated to Buffalo, New York in 1913. Savarino began using the extra room in his grocery truck to pick up and deliver goods for other businesses in the Italian section of Buffalo. He quickly became a linchpin for the community's distribution and hauling needs. Carmelo Savarino & Sons Trucking was formed in 1948 (CSST): The transition from a grocery store to a trucking company was made easier with the help of Carmelo's sons. Vincent, the eldest, who returned from World War II and his younger brother Joseph started working alongside Carmelo.

In the early days: The business grew from modest means. In the beginning, CSST covered Buffalo and Niagara Falls, about a 25-mile radius, with two 'straight' trucks. The majority of the business involved shipping general commodities – commercial and industrial freight – to serve the primarily industrial region. As the business expanded, in 1949 Carmelo decided to change the name to Speed Motor Express (SME). By 1952 he had retired leaving the business to Vincent and Joseph. Small as it was, with just two drivers, SME was beginning to forge a key relationship with General Motors that would eventually account for a large part of SME's business. The 1960s were a period of growth as SME diversified its customer base and began handling customers such as El. DuPont, Scott's Lawn Care, Moore Business Forms and Sherwin Williams Paints. In 1969 Joseph's son and current President, Carl Savarino, began working for SME.

Expansion: In 1972 the company reached beyond Buffalo and Niagara Falls to encompass all of Western New York, including Rochester, Jamestown, and Erie, Pennsylvania. In the 1980s became more competitive and diversified. They expanded operations into New England, along the East Coast, and south to the Carolinas.

A New Generation: Carl Savarino takes over as President of SME: SME officially passed into the hands of the third generation in 1987 with the

retirement of both Joseph and Vincent.

How We've Grown: In 1994 General Motors was looking for warehousing to support its manufacturing business in Western New York. SME jumped at the opportunity, purchasing a 180,000-square-foot facility. Today warehousing has grown to more than 1,000,000 square feet of warehousing space in two Buffalo locations.

Going Global: The need to diversify and embrace the globalization of business allowed Carl to rethink the company's business model. He found that globalization itself offered an opportunity and expanded into domestic and international airfreight. "We had to diversify and change the nature of our business," Carl explains, "not only nationally, but also internationally and globally." As a result, in 2000 the company entered the airfreight business. From there SME was able to make the natural leap into the international business with international freight forwarding. In 2005, SME solidified its international business by purchasing a local company called G&W International Freight Forwarding. "That acquisition put us in the global arena," said Carl. "At that point, we changed our name from Speed Motor Express to Speed Global Services (SGS), which better reflects the type of business we are today."

What's in our Future? Speed Global Services looks to continue expanding its operations around the globe. Today SGS's strives to continue its success in international freight forwarding, warehousing, U.S. Customs services and North American distribution. SGS focuses on strengthening relationships with current clients, and continue to attract new business while sticking to the core values that began with Carl's grandfather Carmelo. We will strive for constant improvement in the company, and ourselves by challenging conventional thinking and embracing technology. We will always move ahead proactively pursuing solutions that deliver improved results. We will strive to exceed every customer's expectations. "Speed Global Services is correctly positioned and located exactly where it should be, right at the transportation hub of North America, exactly where my grandfather started it back in 1913." Carl

To learn more about Speed Global, visit their [website!](#)

Way Back Wednesday





Industry News

[Outbound Airfreight Market Tightens from China, Hong Kong](#)

Click the link above to read the full article

[Sky-High Ocean Shipping Rates May Have Finally Peaked](#)

Click the link above to read the full article

[Tanker Rate Puzzle Gets Even Harder to Solve](#)

Click the link above to read the full article

[Bridge 'Critical' to Northwest Seaport Terminal Operations](#)

Click the link above to read the full article

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Click above and go straight to the USI website!

Check us out on

facebook®

when your printer is running low on colored ink...



Co-worker: You look so unapproachable

Me: Yet, here you are.

Me: This show is boring.

Boss: Again, this is a Zoom conference.



Jon
@ArfMeasures

Me: How do I unsubscribe so I don't
get your emails any more?

Boss: what

