



United Shipping
Local People. Worldwide Trust.™

We

service

the

world!

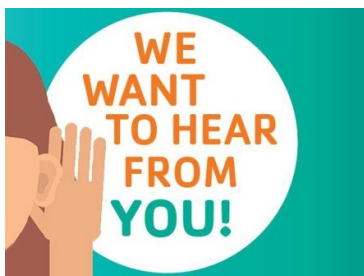
January 8, 2020

NETWORK NEWS

A GLOBAL INFORMATION SOURCE FOR FORWARD THINKERS

Meeting News

The 2020 Partner Performance Survey is now OPEN!



United Shipping has launched the Partner Performance Survey, but we need your help. We are asking that you create a survey entry for all partners with whom you have done business with over the past year. It takes only a few seconds to complete for each partner. We know your time is valuable, so we created the survey so that it will be very easy to navigate and complete. Simply log into our website

with your credentials and click on the *2020 Partner Performance Survey* under Resources. If you have any questions, please do not hesitate to contact the Corporate Office. We are always happy to help! The winners will be announced at the banquet in Cancun in May!

The deadline for all submissions will be Friday, March 13, 2020.

PERFORMANCE & PARTNER OF THE YEAR

Once you are ready, you will evaluate your interactions with your partners. There is a scoring system for OPERATIONS, COMMUNICATION, PAYMENTS & SALES. Use the following scale to rate partners with whom you conduct business. You must rate them in each category: 5 (Excellent), 4 (Very Good), 3 (Satisfactory), 2 (Needs Improvement), 1 (Poor), 0 (Not Applicable). There is also a section for Partner of the Year. Please make sure to cast your vote!

53rd Worldwide Meeting Sponsorship Opportunities

Did you know that your company can sponsor or co-sponsor an event at our Worldwide Meetings? There are many ways to sponsor. A lot of times it can sound costly to sponsor something for an event like this. But, rest assured, no sponsorship is too small! Maybe you want to do contribute to a smaller event or wine at a dinner? Maybe you'd like to sponsor a lunch or the meeting book? There are opportunities for larger sponsorships as well! We would love the opportunity to talk to you about them all. Email the **Corporate Office** today and we can discuss all the options available!



Corporate News

2020 Partner Certificates

In years past, United Shipping has sent out Partner Certificates to every partner around the globe via regular mail. In an effort to be more environmentally conscientious, United Shipping went paperless at the end of 2018. This year, all Partner Certificates will be emailed to you. We are working on them now and will have them sent out soon.

Roanoke Insurance Rates

We have received the latest, updated rates from Roanoke. If you participate in this program and want to see the new rates, please log into the United Shipping website to view them.

UPS Rate Increases 2020

The UPS rates have increased for 2020. If you see any charges on your weekly bill that are higher, the increase has now taken effect.

Holidays

Please send your holidays for the month of **February** for publication in the Network News. We ask that you thoroughly review your holiday schedules before sending them. We are unable to send holiday updates, holidays received late and/or corrections due to the extensive number that we receive on a monthly basis. We are also unable to list half-days.

Please send your holidays to us by **Friday, January 17, 2020**

****This Message Only Applies to Non-US Partners****

December AR Reports

Your AR Report for December is due soon. All AR Reports should be filed by the 10th of each month. Please log in to our website and file your report today. If you do not have anything to report, a Zero Report is still due.

December Bills of Lading

Your December Bills of Lading are due into the Corporate Office by the 10th of each month. Please send all Bills of Lading in one PDF.

Please make sure the TLI Number or NRA Number is entered on **ALL** US Bills of

Lading upon issuance. This is an important detail that MUST be followed. Please make sure you are reviewing all your BOL before you send them in. If you have a question or are unsure about something, please contact the [Corporate Office](#) and we will help you.

Way Back Wednesday



Do you have any great old photos you want to share for WBW? Throughout the years, you, THE PARTNERS, have taken some great shots which captured amazing memories. Share them with [us!](#)

Send Us Your News!

Please send the Corporate Office any updates on your company, new employees, current or completed projects, awards and/or anything you want to share with our USI family! Photos, videos, or presentations are always a plus! Please send all submissions to us today!



Partner News

A Big Honor for Justas!



Justas Versnickas, Managing Director of Delamode Baltics, was presented with the company's National Winners (Lithuania) trophy by Adrian Tripp.

Congratulations Justas and Delamode!!!

MTA Visits with Interunion Vietnam

The last two days I had the pleasure of visiting with InterUnion Vietnam.

Monday we were able to tour the port terminal Cat Lai and visit the loading CFS Warehouse. Tuesday we visited with Customers.

Van Tran and her team provided the most professional service which made it easy to establish new business and create new services. 2020 is beginning to look like an exciting year for the cooperation between InterUnion and MTA.

Picture below (At port) Left - Right

Nguyen Thi Thanh Chien, Customer Relations (Port Terminal Cat Lai) - Tom Lazzaro, MTA - Van Tran, Branch Manager (InterUnion) - Ms. Nancy, Operations Supervisor (InterUnion).

Picture below (InterUnion office) Left - Right
Ms. Nancy, Operations Supervisor (InterUnion) - Van Tran, Branch Manager
(InterUnion) - Tom Lazzaro, MTA.



Congrats IFC Global

The Victorian Chamber of Commerce presented IFC Global Logistics Pty Ltd with their 10 year anniversary plaque last month.

"Professionals at identifying and customizing specific end-to-end trade solutions to help all clients save money, time and expand on their business, IFC Global is committed to ensuring clients are always competitive withing the market." Nicolas McLaren, VCOC



True Beauty in Shipping

Although not our "bread-and-butter," safely shipping cars in containers is one of the things that we are well-versed in, as we have providing this service since 2007 at our warehousing premises in Constanta port, Romania.

This week our specialists have safely packed and shipped a 400k USD valued Lamborghini Aventador with destination Dubai.

Careful handling and properly following the strict security instructions when packing a car in a container are things that our special cargo team is professionally doing, so that the final result will be another happy client receiving his "baby" at destination.

We love cars and our customers so much appreciate it!





"Every new beginning comes from some other beginning's end"
12 new chapters, 365 new opportunities, a fresh new start!

The whole MYCS team wishes you a happy and successful new year full of new goals,
new achievements, new inspirations, success and prosperity!

HAPPY 2020!

Partner Spotlight

Asian Consolidation International Services (ACIS) Philippines



Asian Consolidation International Services popularly known as ACIS is a well-established Philippine-based freight forwarding and NVOCC company. It was founded in 1997 with the aim of delivering global customer satisfaction through our world class freight forwarding and cost effective solutions.

We pride ourselves on our continuous and sustained growth, and we win partners with our competitive rates and services. Our effort focuses in customer satisfaction by building relationship and delivering value through loyalty, integrity, agility and responsiveness and our work with quality.



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Philippines
(02) 8536-2093; (02) 8536-4621

Building Relations • Delivering Value

NEWSLETTER

Why ACIS?

- ★ We are equipped with the most advanced software to enhance productivity and customer service.
- ★ We have a team of dedicated staff with industry expertise and experience to handle your cargo with care.
- ★ We have the most competitive rates and strong relationship with the shipping lines and airlines.
- ★ We have a global presence with wide number of network association with our overseas partners.

Newsletter | December 03, 2019



CORE VALUES

CUSTOMER-CENTRIC

Our services go beyond delivering on what our clients and partners want.

We are committed in creating a company culture that is geared towards putting the customers at the heart of everything we do.

INTEGRITY

We run our business with honesty and integrity. Each and every one of us is accountable for our own actions and we follow through on promises and commitments.

QUALITY EXECUTION

We pride ourselves in delivering high quality services to our clients and partners and we always strive to exceed their expectations.

RESPONSIVENESS

We respond to the needs of our stakeholders with a sense of urgency.

We also follow through on our deliverables.

☎ (02) 8536-2093 | (02) 8536-4621

🌐 www.acis.com.ph



ACIS going places >>>

Q3 & Q4 of 2019
JULY TO NOVEMBER 2019

Newsletter | December Issue

Our Latest Project

Delivering of Accessories



(Total of 25 packages)
Weight: 3.5-25 Tons
Dimensions:
555x555x270 cm
465x465x315 cm

Hustling Fermentation Tanks



Weight: 19.5 Tons
Length: 17 m
Width: 5.5 m

Hustling Fermentation Tanks



Transported Vertically

Lifting Fermentation Tanks



(Total of 30 pcs)
Distance: 14 to 44 m

Building Relations • Delivering Value

ACIS SUCCESSFULLY TRANSPORTED AND LIFTED 31 UNITS OF LARGE-SIZED FERMENTATION STORAGE TANKS

Asian Consolidation Int'l Services was known for its consolidation services – the backbone of the company. However, during the year 2015, ACIS reached another milestone by expanding its service in the logistics industry. The company started offering projects and heavy lift for industrial companies such as mining, brewery, construction, electric power, etc.

Last July 2019 the company was given the opportunity to do the customs releasing and delivery of tank accessories for the expansion of brewery in Sta. Rosa, Laguna. With the extensive collaboration within the departments, client expectations were met. Accessories were delivered on time without any incident. In lieu of the success, the hustling and lifting of fabricated fermentation storage tanks were awarded to the company.

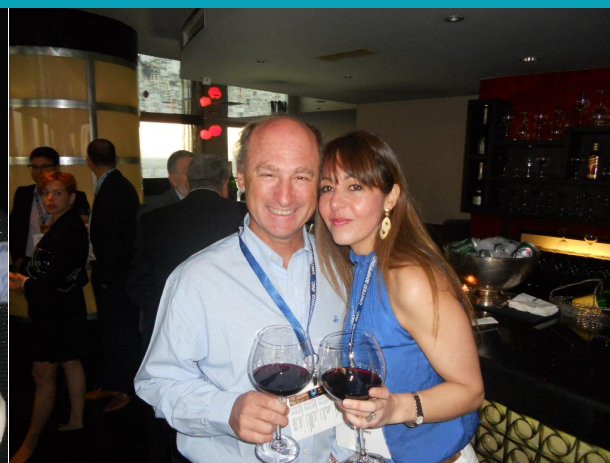
Hustling and heavy lifting were a challenging and demanding project for the entire team. Some challenges were as follows: stoped and narrow roads, few areas in the site were crowded and some location of the holes for the placement of tanks were far. But, the biggest challenge encountered was when the team transported a 10m tank vertically because of unplanned changes in tank placements. These were executed safely because of the careful engineering planning provided by the team and the right equipment used.

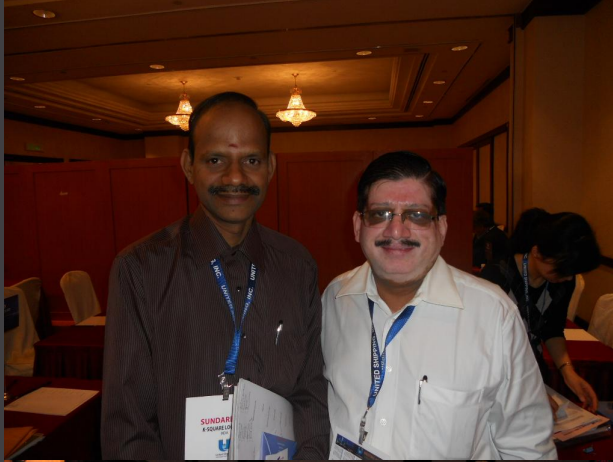
Despite these difficulties, the team was able to deliver the project within the agreed working hours. It was the company's objective to deliver services with strong customer satisfaction and provide tailor-made transport solutions covering full responsibility from origin to final destination in close cooperation with our worldwide network partner.

☎ (02) 8536-2093 | (02) 8536-4621

🌐 www.acis.com.ph

Way Back Wednesday





Industry News

[Australia Fires: A Visual Guide to the Bushfire Crisis](#)

Click the link above to read the full article

[Brexit: What Trade Deals Has the UK Done So Far?](#)

Click the link above to read the full article

[IMO Fallout, Demand Slump Batter Dry Bulk](#)

Click the link above to read the full article

Check Out the United Shipping Website!



Click above and go straight to the USI website!

**Supervisor: Why
do I have to always
come looking for
you?**

**Me: Because a
good worker is
hard to find.**

