



United Shipping
Local People. Worldwide Trust.™

We

service

the

world!

January 22, 2020

NETWORK NEWS

A GLOBAL INFORMATION SOURCE FOR FORWARD THINKERS

Meeting News

Asia Regional Meeting 2020



United Shipping was quite pleased to hold its annual Asia Regional Meeting on January 9-10, 2020 at the Grand Mercure Da Nang. The meeting was very well attended and, in fact, better attended than originally expected. There were thirty-three participating in the round-table discussion, led by Yugo Hirano, of the various topics shown on the agenda that had been circulated a few weeks prior to the meeting. Everyone there contributed to the exchange of information and ideas. A surprise “push-forward positively” idea came from Jeff Tan. All attendees took part in a drawing to determine a monthly sales “focus” for the next year, further details will follow once the mechanics are worked out. On Thursday evening we all had a Dim Sum dinner at the Golden Dragon which was loads of fun and laughs.

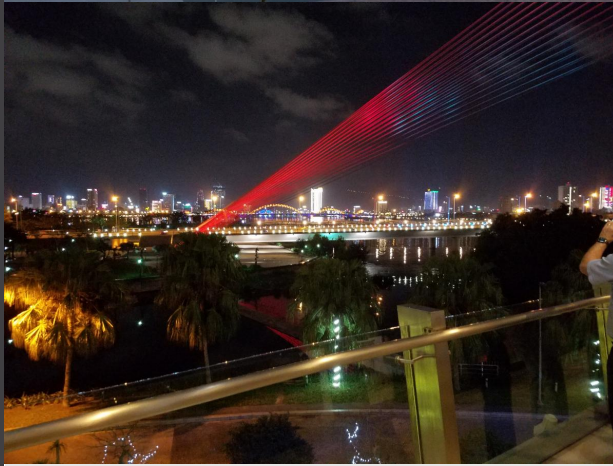
For Friday morning, the meeting room was reserved for one-on-one meetings, of which there were several. It is always warming to see partnerships forming or strengthening. After a pleasant lunch, featuring Vietnamese fare, a group of about twenty-eight went on an excursion to the ancient city of Hoi An. No one was dissatisfied and, most likely, all wish that it could have lasted longer, but we did have to return to the hotel. Lots of great memories and smiles on this one.

Our most sincere thanks and appreciation to our country hosts Superstar Global Logistics for all their help and guidance in selecting the Grand Mercure and the “100% perfect” Friday afternoon tour!! Our thanks goes also to MSI Vietnam for

hosting a dinner of delicious Vietnamese foods on Wednesday evening for old friends.

Mostly, our thanks to all attendees - each and every one. The meeting was great because of you!







The 2020 Partner Performance Survey is Now Open Please Cast Your Votes

United Shipping has launched the Partner Performance Survey! We are asking that you create a survey entry for all partners with whom you have done business with over the past year. We know your time is valuable, so we created the survey so that it will be very easy to navigate and complete. Simply log into our website with your credentials and click on the *2020 Partner Performance Survey* under Resources. You can evaluate your interactions with your partners on Operations, Communications, Payments & Sales. You will also be able to vote on Partner of the Year!



If you have any questions, please do not hesitate to contact the Corporate Office. We are always happy to help! The winners will be announced at the banquet in Cancun in May!

The deadline for all submissions will be Friday, March 13, 2020

53rd Worldwide Meeting Sponsorship Opportunities



Did you know that your company can sponsor or co-sponsor an event at our Worldwide Meetings? There are many ways to sponsor. A lot of times it can sound costly to sponsor something for an event like this. But, rest assured, no sponsorship is too small! There are opportunities for larger sponsorships as well! We would love the opportunity to talk to you about them all. Email the **Corporate Office** today and we can discuss all the options available!

The deadline for all sponsorships is Friday, March 13, 2020

Corporate News

UPS Audit Correction Charges

If you have seen any type of 'Audit Correction Charge' on your weekly UPS bill, you may want to make sure all your UPS packages have the correct dimensions listed when creating the label. When you enter the package's weight, you must also list the dimensions. If you have questions on this process, please contact the [Corporate Office](#).



Holidays

Please send your holidays for the month of **March** for publication in the Network News. We ask that you thoroughly review your holiday schedules before sending them. We are unable to send holiday updates, holidays received late and/or corrections due to the extensive number that we receive on a monthly basis. We are also unable to list half-days.

Please send your holidays to us by **Friday, February 14, 2020**

****This Message Only Applies to Non-US Partners****

Way Back Wednesday



Do you have any great old photos you want to share for WBW? Throughout the years, you, THE PARTNERS, have taken some great shots which captured amazing memories. Share them with [us!](#)

Send Us Your News!

Please send the Corporate Office any updates on your company, new employees, current or completed projects, awards and/or anything you want to share with our USI family! Photos, videos, or presentations are always a plus! Please send all submissions to us today!



Partner News

Fires in Australia

We have all heard of the devastation happening in Australia. Our hearts and prayers are with the entire country during this traumatic time. One partner has said, "The 2019–20 Australian bush fires are noteworthy in intensity compared to previous years as it has been catastrophic, burned an estimated 8.4 million

hectares (21 million acres; 84,000 square kilometres or 32,000 square miles) virtually equate to a few countries around the globe! Destroyed over 2,500 buildings (including over 1,900 houses) and killed 25 people as of January 8, 2020. Over 500 Million animals are also feared dead, killed in the bush fires according to reports.

Most States were affected which includes, New South Wales, Victoria, South Australia, Southern Queensland, Western Australia and Tasmania. Rare and unique flora and fauna in Western Australia's Stirling Range may never fully recover from a massive series of fires which devastated the national park, which is considered one of the world's most important biodiversity place on the planet. Smoke haze continues to impact residents around fire areas, and in Sydney, Melbourne and Canberra in particular. Many bush fire effected areas in Australia were evacuated, causing thousands of people homeless and displaced. The widespread devastation in some areas may take years to fully recover." - *IFC Global Logistics, Australia*

Insider reported, "Just as Australia's deadly fires begin to subside, it's being hit with more apocalyptic weather. Videos show enormous dust storms and golf-ball-sized hail battering cars and buildings." To read the full article, [click here](#).

Congratulations Shantanu!



It gives us immense pleasure to share the news that Mr. Shantanu Bhadkamkar has been:

Nominated as a Member on the Court of 'Indian Maritime University' (IMU) for a term of three years by HE The President of India in his capacity as the Visitor of Indian Maritime University. IMU was established through an Act of Parliament, and it encompasses under its fold seven premier government institutions. IMU presently offers Diploma, Degree, Postgraduate Diploma and Post Graduate Degree courses in Nautical Science, Marine

Engineering, Naval Architecture & Ocean Engineering, Ship Building & Repair, Maritime Management, Doctoral Programs and Post Sea Courses.

He has also been nominated as an esteemed Member of the Governing Body of Symbiosis Skills & Open University for a term of one year. The university has 38 academic institutions spread over ten campuses in Bangalore, Hyderabad, Nagpur, Nashik, Noida and Pune.

Worldroad Express Updates on New Law in Korea

The Korean government has set up a Cargo Trucking Safety Systems Law. Steve Hwang & H.Y. Hwang have sent us a notice that all partners should read and be familiar with. If you have any questions, please reach out and speak to one of them. They are happy to answer any questions.



Int'l Freight Forwarder

Please click the photo below to see the full 2 page announcement.



월드로드 항공 해운(주)

Happy Worldroad is your partner.

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DOC NO. WORLDROAD 2020-011301

2020. 01.13

T O: VALUABLE PARTNER

SUBJECT : Guidance on Cargo Trucking Safety System LAW by MINISTRY OF LAND

Thanks for your support.

According to MINISTRY OF LAND, they announced that they will enforce CARGO TRUCKING SAFETY SYSTEM LAW FROM 2020.01.01.

1. What is CARGO TRUCKING SAFETY SYSTEM LAW?

This system aims to ensure the proper income by the minimum fare paid by the customer, and to secure traffic safety by improving overwork, overload, and speeding operation due to low fare.

2. Subject of Application & Applicable period

EXPORT / IMPORT CONTAINER TRUCK(BASED ON AUTOMOBILE MANAGEMENT ACT AS ARTICLE 3)

CEMENT TRUCK (BASED ON AUTOMOBILE MANAGEMENT ACT AS ARTICLE 3)

APPLICABLE PERIOD : 1ST. JAN 2020 ~ 31TH. DEC . 2022(DURING 3YEARS)

3. INFLUENCE DUE TO CARGO TRUCKING SAFETY SYSTEM LAW

KOREA GOVERNMENT ANNOUNCED MINIMUM TARIFF BASED ON SPOT / DISTANCE.

With above information, we expect that trucking charge will increase from 2020 year.

4. GRACE PERIOD & OPERATION GUIDELINE

1) GRACE PERIOD : 1ST. JAN.2020~ 29TH. FEB. 2020

2) AFTER GRACE PERIOD : SHPR or FORWARDER who do not abide by this law may face imprisonment for up to two years or fines of

Amazing Accomplishment!

Anglia Forwarding Director Sandie Saul reaches her 30th year of continuous service

At Anglia Forwarding, we realise that our people are our greatest asset, and we are delighted to honour Sandie Saul on her 30 years of dedicated service to this organisation.



Sandie joined Anglia Forwarding on 15th January, 1990 and within a few years became Branch Manager at our Felixstowe office, building a strong and loyal team and customer base. Sandie's efforts and dedication, not only at Felixstowe, but since joining the Board of Directors, has contributed greatly to our ongoing success at Anglia Forwarding.

On behalf of everyone at Anglia Forwarding, and the wider Xpediator Plc Group, it is with great pride and admiration that we congratulate Sandie on this commendable anniversary milestone, and we thank Sandie for all her hard work and dedication to her role.

Please join us all in congratulating Sandie, in achieving this very proud accolade, and we all look forward with great expectancy to many more good years to come.

Colin Dowling
Managing Director



ATC's Important Update On GST



Since the change of tax regime from 'Service Tax' to 'Goods and Service Tax' (GST), certain services rendered to Foreign Associates, which were earlier not subject to Service Tax (predecessor of GST-clarification of VAT) appear to have become taxable.

Our Association has made representations to the Tax Authorities. In most cases, we could either get relief in the form of the change of the provision; and in some scenarios, we got relief by way of clarification. However, still, there are some grey areas or situation of ambiguity, example 'profit share' or equivalent such items like 'handling charges' or such heads in the bill, whichever they are described. We are still pursuing such representations with the Tax Administration and other Ministries at the highest level, and we are hopeful that the services we render to the foreign associates will be exempted from taxation.

In the meantime, we have experienced resentment from some partners about our charging the Statutory Tax; such objection is understandable, as nobody will like to be taxed by a foreign country, particularly in cases where there is no scope for

any input tax credit or set off.

Respecting the sentiments of the partners, we have decided not to burden the partners with GST until we get the final closure in the representation.

We will keep you updated on the progress and in future would charge, i.e. pass over such levy only after discussing the issue with the partners. With this, we hope the partners will find our services competitive once again.

Shantanu Bhadkamkar
ATC Global Logistics

E.R. Hawthorne Visits Worldroad Express in Korea!

On January 14, Mr. Fortune Utubor, from E.R. Hawthorne in Houston, visited Worldroad Express in Korea. A lot of you probably met Fortune in Vienna. We know Steve and his group were welcoming hosts, as always. This was definitely a beneficial meeting for both partners. We love seeing stories like this!



Happy Work Anniversary!

Patrick Colligan is celebrating 14 years with
Scarborough International
&
Darren Copperwaite is celebrating 13 years with
Anglia Forwarding!



Partner Spotlight

Griffin Company & Logistics Minnesota



Door-to-Door Transportation Solutions

For 37 years Griffin & Company Logistics has been providing personalized logistics services to meet the needs of both importers and exporters. Through our association with United Shipping we have local offices around the world to give each shipment the individual care it deserves.

The attention we give each shipment is what separates us from other freight companies. We assign a coordinator to each shipment to see it through from origin to delivery.

Air Freight

- IATA Certified Freight Forwarder
- We handle everything from hand-carry to full charters.
- Daily flights from both MSP and ORD
- Direct and Consolidated Shipments



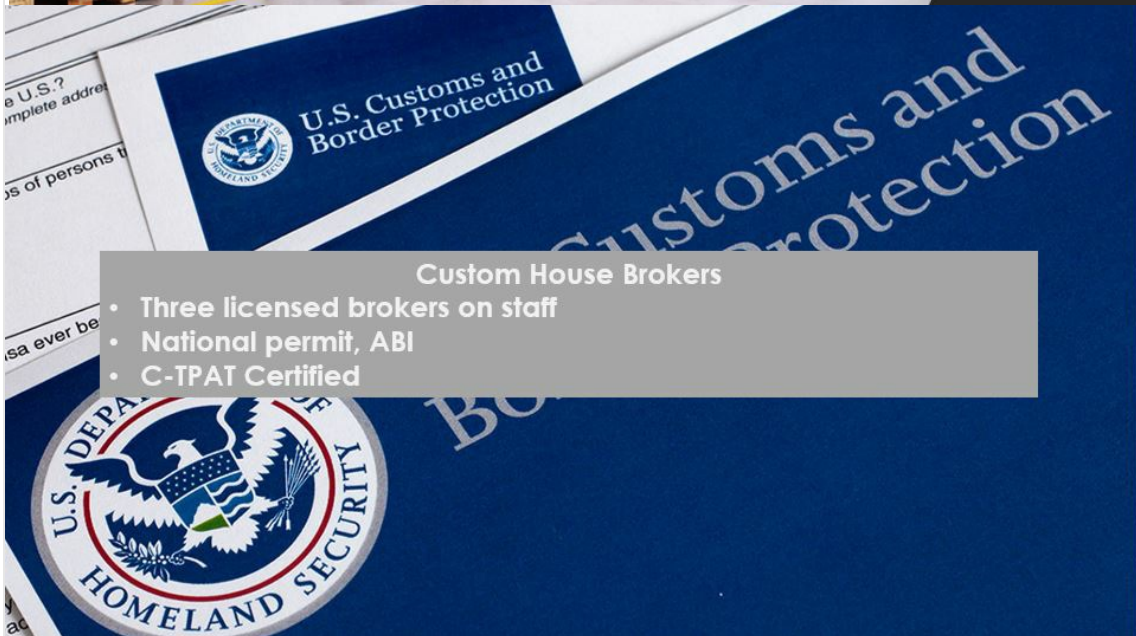
Ocean Freight

- Flexible transit times with multiple carrier options
- FCL and LCL Services
- Break Bulk
- Licensed NVOCC



Warehousing and Distribution

- Our warehouse is open 7 days a week
- Long and short term storage available
- Local and national distribution services
- Pick and pack



Custom House Brokers

- Three licensed brokers on staff
- National permit, ABI
- C-TPAT Certified

Way Back Wednesday





Industry News

[Is Blockchain Finally Ready for Prime Time?](#)

Click the link above to read the full article

[US Updates IMO 2020 Enforcement Policy](#)

Click the link above to read the full article

[Brexit: What is a Level Playing Field?](#)

Click the link above to read the full article

Check Out the United Shipping Website!

Visit Our Website

www.unitedshipping.com

Click above and go straight to the USI website!

**WHEN YOU CLOCK IN AT 9, WORK FOR 7 HOURS
AND THEN REALIZE IT'S ONLY 9:30**

