# December 11, 2019 NETWORK NEWS

United Shipping

A GLOBAL INFORMATION SOURCE FOR FORWARD THINKERS

# **Meeting News**

#### Asia Regional Meeting Registration Closes in 2 Days: LAST CHANCE TO REGISTER!

The next Asia Regional Meeting (ARM) will take place in Da Nang, Vietnam on January 9 & 10, 2020. The deadline to register is Friday, December 13. ALL partners are welcome and encouraged to attend. If you have any questions, please contact the Corporate Office. To register, click <u>here!</u>

Partner	Last Name	First Name
Fordpointer	Bing Chung	Cheng
Glory Freight	Yung	Kenny
McClary Swift	Swift	James
Midwest Transatlantic Lines	Gareau	Rick
Midwest Transatlantic Lines	Lazzaro	Tom
Pearson & Paris	Pearson	James
Saratoga	Hromada	Bill
Superstar Global	Chan	Suk Ling
Superstar Global	Chan	Shuk Ching
Superstar Global	Nguyen	Vu Phong Tram
Superstar Global	Tran	Thi Ngoc Hien
Superstar Global	Le	Ngoc Phu
Taiun	Hirano	Yugo
Triways Logistics	McKay	Greg
World Express Lines	Kim	Oliver

# **Corporate News**

#### **Network News & Holiday Wishes**



This will be the last edition of the Network News for 2019. Our partners often send in holidays wishes throughout December for the Corporate Office to distribute on their behalf. We genuinely love this and want all to participate. <u>We would like</u> all submissions in by December 20th

so we can make sure all partners receive the emails before leaving for the holidays. Please help us by getting all holiday submissions sent in by that date.

## Holidays December 2019



## Holidays January 2020



## **November AR Reports**

Your AR Report for November is due. All AR Reports should be filed by the 10th of each month. Please log in to our website and file your report today. If you do not have anything to report, a *Zero* Report is still due.

## Way Back Wednesday



Do you have any great old photos you want to share for WBW? Throughout the years, you, THE PARTNERS, have gotten some great shots which captured amazing memories. Share them with <u>us!</u>

#### **Send Us Your News!**

Please send the Corporate Office any updates on your company, new employees, current or completed projects, awards and/or anything you want to share with our USI family! Photos, videos, or presentations are always a plus! Please send all submissions to us today!



## **Partner News**

#### Retirement Announcement A Fond Farewell to Our Friend



After 48 years in the freight forwarding business, and 32 years working at D.J. Powers Co (DJP) in Atlanta, I have announced by retirement effective in January 2020.

I grew up in Los Angeles under the flight path of planes landing at LAX. My college studies were in Mathematics and Business, but two years into my college studies I accepted a summer job working for Customs Broker at LAX. The summer and part-time job turned into a career. I moved to Atlanta in 1973, passed the Customs Broker exam in 1976, and participated in the Certified Ocean Forwarder pilot program in 1996.

In January of 1988, I joined D.J. Powers Co. as Director of International Transportation, immediately started developing relationships with USA and overseas agents and established DJP's NVOCC (TranSeas Express), and formalized DJP's air freight department with our IATA agency in 1989. DJP joined United Shipping in 2004.

I have attended USI conferences over the years in Dubai, New Orleans, Buenos Aires, and Charleston. It has been my pleasure to meet and/or communicate with most members over the past 16 years.

United Shipping has repeatedly proven to provide reliable cargo agent partners in many countries around the world. We monitor our accounts receivable very closely because we know the risks first hand. In 16 years, I doubt we have suffered any losses due to non-payment by a fellow USI member.

I anticipate "separation anxiety" from lack of daily emails, but plan to keep busy with home remodeling that was postponed by the recession of 2008.

I still have a few spots in the world that I hope to visit as a tourist. Eventually our paths may cross again in the future.

To Gregg and all at USI headquarters, and all of our fellow partners over the years, I thank you for your support and friendship and I wish you all great success for the future.

Steve Watrous Vice President

D.J. Powers Co Inc. Atlanta, Georgia

To see Steve's Bio, please click here.

## Cargoworld Resigns from USI Network

We have received an important announcement from Cargoworld Ltd in Singapore. Robin Ong, Executive Director, has informed United Shipping that Cargoworld will resign as a member of the USI



Network effective January 1, 2020. MLGP will not cover any shipments with Cargoworld after January 1.

Cargoworld became members of United Shipping in 1997 and we are saddened to lose them as part of our family. We wish Robin and all of Cargoworld the best of luck in all of their future endeavors.

#### **UN Project Handled on Chartered Vessel**



Bluemoon Logistics Pvt Ltd is pleased to announce that we have recently handled a project for the United Nation successfully. The complex handling included delivering of hazardous cargo (Arms & Ammunition) with in the difficult terrain of Nepal. Other cargo included Vehicles, Generator & trailer- totaling to 84 units to be delivered to Shillong India armed Police unit.

The veterans and experts in the company organized all documents relating to clearance & exemption for a hassle free delivery. The entire supply chain management was supervised by the professional team of Bluemoon Logistics Pvt Ltd, including discharge from vessel, loading on trailer, loading & securing of the cargo, each step was diligently planned up to the delivery of the goods at site.

We believe that the success of the project lies in the well-structured planning and road/site survey conducted by the team before the execution of the logistics.





#### **Well Wishes on Your Journey**

Allports, our partner in Portland, Oregon, has informed us that Kiffani Iverson has resigned her position of Operational Excellence Manager with



Allports effective December 13, 2019. Kiffani has accepted a position outside of our industry. Kiffani was a very valued team member of Allports and of the United Shipping family. USI, along with Allports, wish her all the very best in her endeavors.

The new point of contact will be Allports' President, Del Allen.



#### Intercom Welcomes a New Addition

Dear Friends and Partners,

We hope you and your families are doing well!

We are contacting you in order to inform you that Mr. Ernesto Arevalo, who was our Commercial Director, has left the company. Unfortunately, his actions within our company have led to his departure. If you are contacted by him, we would ask you to please disregard his offers of service in Freight



Forwarding.

Most importantly, we want to take the opportunity to introduce you to Mr. Octavio Herrera as our new Commercial Director! Octavio is a highly experienced professional in Freight Forwarding.

We are sure that you will enjoy working with him, and that his efforts will bring new business to our companies. As soon as possible we will be arranging conference calls in order for

you to have a chance to talk to him. Octavio's email address is: oherrera@grupointercom.com.mx

Thanks in advance for your valuable support!

With best regards, Adriana Osuna Customer Support Director Intercom México

## Happy Work Anniversary!

Michael McKay is celebrating 11 years with Rutherford Global Logistics!



# **Partner Spotlight**

Danah International Saudi Arabia







#### **INTRODUCTION**

**D**anah Int'l Cargo that manages your logistical requirements via air, Ocean land & rail to destinations worldwide. We provide you a one-stop logistics package.

#### OVERVEIW

Danah Int'l Cargo headquartered in Jeddah – Saudi Arabia, provides a full spectrum of Freight and Logistics services that include Air & Ocean Import/Export, Sea-Air Multimodal Traffic, Customs Clearing/Forwarding, Consolidation, Project Cargo Movements, Road Haulage, Packing, Door-to-Door Delivery, Warehousing etc. Our specialty to serve all clients for their air movements to all airports whole over the world where service available. Our expertise includes providing comprehensive and tailor-made transportation solutions to our clients as each of their requirements are unique.

We believe in providing innovative, cost and time effective solutions in every logistical moment we undertake. We pride ourselves in our approach of service delivery – always thinking ahead and developing innovative customised solutions for each and every client of ours. This is a practice we apply across every part of the business. We are persistently looking at ways to improve our service offerings. One of our main methods of improvement is by investing in our people thereby increasing and improving our capabilities constantly.

#### OUR SERVICES

#### FREIGHT FORWARDING:

- Air Freight
- Sea Freight
- Road Transport
- Air/Sea Charters
- LCL/LTL Services
- Customs Brokerage Services
- Dangerous Goods Management
- PROJECT LOGISTICS:
- Heavy-Lifts
- Oversized Cargo

#### REMOVAL AND RELOCATION:

- International Removal Services
- Global Relocation Services
- Office Moving
- Fine Art Moving
- Auto Transportation
- Pet Transportation

FOST BOX. 970 ,KHALID BIN WALEED STREET, SHARAFIYAH,JEDDAH 21421,SAUDI ARABIA TEL: 00966 2 6531151/6510720/6502527, FAX: 6519246 Email . <u>info@danahintlcargo.com.sa</u>





#### OFFICE ADDRESS AND CONTACT DETAILS

Director: - Mrs. Dina Abubakr Mohammed W. Quta General Manager: Mr. Abdul Ghani S Al Sulimani . Mobile #: 0504647698. Sales and Marketing Manager : Mr. Abdul Majeed Naha Mobile 0504647698

#### ADDRESS: DANAH INT'L CARGO

Khalid Bin Walid Street, Sharafia, P. O. Box - 970, Jeddah - 21421 TEL #: (012) 6531151 /012 6510720 FAX #: (012) 6519246 E-MAIL: Info@danahintlcargo.com.sa Website : WWW. Danahintlcargo.com.sa

Thanking you from the bottom of our heart and hope of having excellent contacts between us.

Best regards,

Abdul Ghani Saleh Al Sulimani General Manager Danah Int'l Cargo. Jeddah, KSA

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# Way Back Wednesday





Industry News

**US Exporters Attempt to Head Off New Content Restrictions** 

Click the link above to read the full article

**USMCA: Agreement Reached on Nafta Trade Deal Replacement** 

Click the link above to read the full article

**Boeing Faces \$3.9 Million FAA Penalty for Supply Chain Fumble** 

Click the link above to read the full article

**Check Out the United Shipping Website!** 

# **VISIT OUR WEBSITE**

www.unitedshipping.com

Click above and go straight to the USI website!

When you try to leave work a little early, but your boss reminds you that you have 7 hrs left..

