## August 26, 2020 NETWORK NEWS

United Shipping

A GLOBAL INFORMATION SOURCE FOR FORWARD THINKERS

## **Meeting News**

#### Cancun 2021 - How the Hotel is Handling COVID-19

I think everyone was disappointed when the realities of COVID-19 hit this year. It changed our plans. It changed the whole world. United Shipping is planning the next Worldwide Meeting in the same beautiful location that we were supposed to be at this year - Cancun. The Omni Hotel has been incredible and are taking cleanliness seriously; for your protection and theirs. They sent us this video to show how they are handling everyday life at the hotel with COVID prevention in the fore-front of their mind. Give it a watch and see how the Omni Hotel and Villas has been up to so they can prepare for their guests!



MEETING DATES FOR CANCUN: MAY 17-21, 20201 New registration forms will go out in the upcoming months so be on the lookout!

#### **Corporate News**

#### Reorganization of USI A Letter From Our CEO



Dear friends,

In our efforts to continue moving the United Shipping organization forward, the Board of Directors feels that a reorganization is in order. As you know, USI has been established since 1988 and it has been a long road of

marked success along with adapting to changing times. Here we are at thirtytwo years of experience! If you've been with us long enough, and so many have, then you've seen changes along the way ... and change is a good thing. It's an opportunity to take a hard look at the path you're on and accomplish the necessary to stay the course. The goal is to keep United Shipping on the cutting edge of freight forwarding networks! At the same time, we truly appreciate all those that have toiled tirelessly in the past ... getting us to where we are today!

Regretfully, change for a corporation can mean bidding adieu to friends, most often and most usually, management. Greg Treco had been asked for his resignation a few weeks ago and a separation agreement has been arranged. Greg has stepped down as USI President, however, he will continue for the next few months as our General Manager to ensure a smooth transition. While his last physical workday is 30 October, he has agreed to continue to assist as a consultant whenever and wherever necessary afterwards. Greg's truly sincere desire is for the ongoing success and forward motion of United Shipping. We part as friends and can all applaud Greg's efforts and hard work for the past twenty-one years. Thank you, Greg!

Meanwhile, I have some very exciting news to share now. On the First of September, Michael McKay will be joining the United Shipping team to assume its leadership role as Director of Operations. As you know, Michael possesses a strong background in the forwarding business. He is accomplished in sales, marketing, and operations, so we are looking forward to his being able to push United Shipping to new heights. Part of the skills that Michael has developed during his career is in arranging meetings for large groups ... not surprisingly, forwarder/transportation types ... I am confident that Michael will hit the ground running and I hope that you will take a moment to welcome him aboard. Mike also has experience with some of the "other" networks and looks forward to putting all his efforts into keeping USI the strongest, most competitive, and most stable network by continuing to attract the "best of the best" companies to join us and expand the United Shipping influence.

Bill Hromada, Chief Executive Officer United Shipping Inc

#### **September Holidays**

#### Now Asking for October Holidays

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Please send your holidays for the month of **October** for publication in the Network News. We ask that you thoroughly review your holiday schedules before sending them. We are unable to send holiday updates, holidays received late and/or corrections due to the extensive number that we receive on a monthly basis. We are also unable to list half-days.

Please send your holidays to us by Monday, September 14, 2020

\*\*This Message Only Applies to Non-US Partners\*\*

#### Way Back Wednesday



Do you have any great old photos you want to share for WBW? Throughout the years, you, THE PARTNERS, have taken some great shots which captured amazing memories. Share them with <u>us!</u>

#### Got News?

Please send the Corporate Office any updates on your company, new employees, current or completed projects, awards and/or anything you want to share with our USI family! Photos, videos, or presentations are always a plus! Please send all submissions to us today!

Send Your News Click Here

#### **Partner News**

#### Happy Anniversary Alfons Koster Prague, Czech Republic

September 1, 2020 Alfons Koster in Prague will celebrate it's 30-year anniversary!!! Zavis Meca, Managing Director, also celebrates his 30-year anniversary the same day! Congratulations to Alfons Koster and Zavis!



## WF Whelan Company is now WF Whelan Logistics!



WF Whelan Logistics has a new website, a new logo and a new business unit!

Introducing WFW Express. Our all new expedite, hot shot trucking service covering all of southeastern Michigan. The new WF Whelan Logistics. Family owned. Globally connected. To see their new website, please click <u>here</u>!

#### **Amazing Job NTEX!**

Earlier this year we got a request for transporting a Rescue Helicopter from Gotland, a small island outside the Swedish East Coast, to the US by air.



During my summer holiday, which I spend on Gotland, I made an on-site visit at the hangar and discussed with dismantling/packaging team what limitations/restrictions that has to be considered.

Beginning of August we picked it up with a low bed trailer, ferried it to the mainland and trucked to Stockholm Arlanda. We assisted with ULD build up, security check with dogs, dangerous goods documentation and finally surveillance of loading in a split charter B747-8F from Silkway. All went well with smallest margin, it was successfully loaded in to the cargo compartment.





#### **Delamode Baltics Cross Dock Officially Opens!**

Delamode Baltics 8,000 sq.m cross dock has officially opened! Delamode Baltics is an ambitious and persistent team of people who are not afraid of challenges and who, thanks to their passionate and hard work, have achieved so much and do not intend to stop!

Congratulations, Delamode Baltics!



#### **Congratulations Silver Freight!**

Silver Freight, in Argentina, just acquired a new warehouse for storage, handling and distribution! It is conveniently located only 30km from the main ports in Buenos Aires. We are so happy for you Juan Pablo, Carolina and Felipe!





Happy Work Anniversary!



Bob Roubitchek is celebrating 31 years with International Freight Services!

Zavis Meca is celebrating 30 years with Alfons Koster!

Athanassios Carayannis is celebrating 29 years with Phoenix Global Freight Group!

Dan Falzon is celebrating 20 years with WF Whelan Logistics!

Yordan Stoyanov is celebrating 16 years with Delamode Bulgaria Ltd!

Natalya Kulagina is celebrating 6 years with Vesta Kazakhstan LLP!

## Partner Spotlight

International Freight Services, Inc Chicago, Illinois



WE MAKE IT EASY TO DO BUSINESS AROUND THE WORLD.

"To provide Importers / Exporters with superior logistic options and solutions with high quality efficiency & reliability. We 'tailor make' our services to meet the exact needs and requirements of our clients."

During the 90's, IFS grew based on growth in imports from Asia, exports to Latin America, and partnering within the United Shipping Network.

In the 2000's, Bob took over control of the company and experienced continued growth by expanding the IFS customer service team, and concentrating on strengthening relationships with vendors, clients, and agents. Today, Bob Roubitchek with Peter Kajornjit continue to lead IFS to further growth by staying with its core strength and 3 keys to success:

- 1. Provide superior customer service, costs saving and excellent communication to agents and clients
- 2. Networking with strategic partners worldwide
- 3. Maintaining & strengthening business relationships with partners and client

To see a full list of services offered by IFS and to check out their website, click <u>here!</u>

## Way Back Wednesday





## **Industry** News

#### US, China Reciprocate on More Airline Access

Click the link above to read the full article

Port of LA Records 11 Straight Months of Declines

Click the link above to read the full article

How COVID-19 has Transformed the Logistics and 3PL Industry



# The future of t-shirts



It shouldn't be called payday, it should be called exchange day.

They give it to me, and I give it to everyone else.

