



**United Shipping**<sup>®</sup>  
**Local People. Worldwide Trust.**<sup>®</sup>  
30 Years, 85 Countries, 430 Offices

**August 1, 2018**

## **NETWORK NEWS**

*A GLOBAL INFORMATION SOURCE FOR FORWARD THINKERS*

### *Special Feature*

#### **Dedication Personified Rick Gareau**

Rick Gareau served on the United Shipping Board of Directors from 2003-2018. That is no small term! There is really no way of saying thank you that covers all he's done for United Shipping. But, we have a little video that shows just how awesome Rick is and we hope it makes you smile. Turn up your speakers (it loses it's cool factor otherwise).



### *Meeting News*

#### **Learning Vienna**

In preparation for next year's 52nd Worldwide Meeting in Vienna, the Corporate Office is doing a lot of research to help guide your upcoming visit. We have collected a few tidbits and will share them with you periodically. The more you know, right?

There are wineries within the city limits! The Viennese love their wine. The city is surrounded by local winemakers and is one of the last remaining cities in Europe that has vineyards within its limits. The best way to enjoy local wine is by taking a 'Heuriger hike' in the 19th district, to wander between small historic wine taverns and taste wine by the glass. At roughly €2 (around \$2.33 USD) for a glass for excellent fresh wine, you'll quickly understand why the Viennese hold this tradition so dear.



You don't need to drive or get a cab anywhere. Vienna has one of the best inner-city public transport systems in the world. It's not grubby and overcrowded and it runs waaaay more regularly than a lot of transport systems in Europe. It's been designed to help locals, women in particular, get about their day with more ease. Realistically, you are often faster with public transport than a car in this city. The buses run every 7 minutes on most routes, so you are never far from a connection point. Download the Quando app to help route your journeys!

Make sure you have cash when visiting restaurants as many of them don't take credit cards. And try and keep spare change on hand most of the time while you are out.

Closing times are something to be very aware of in Vienna. Most of the local shops close by 6PM on the weekdays and are completely closed on Sundays. So, make sure you plan your souvenir shopping accordingly!

## Corporate News

### AR Reports Are Due Soon

Your AR Report for July is due **soon**. All AR Reports should be filed by the 10th of each month. Please log in to our website and file your report today. If you do not have anything to report, a Zero Report is still due.

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### July Bills of Lading

Your July Bills of Lading are due into the Corporate Office by the 10th of each month. Please make sure the TLI Number or NRA Number is written on the BOL. If you have any questions, please contact the Corporate Office.

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### Business Cards: What's In Your Wallet?

In this digital age, some people may think business cards are an old relic, a dinosaur, if you will. That's just not the case when doing business, though. A well-designed business card can leave a lasting impression and keep your company in the back of a client's mind.

Making the Global Village A Reality.



CUSTOMHOUSE BROKERS / INTERNATIONAL FORWARDERS

**FRED HALL**  
President

P.O. Box 610867 Tel: (972) 929-8236  
DFW Airport, Texas 75261 Direct: (972) 929-0902  
www.fredhall-dfw.com Email: fred@fredhall-dfw.com

Giving a business card to a client isn't the only relatable factor. Think about the importance of RECEIVING a business card from someone. Why is this important, you ask? I will tell you. How many times have you spoken to someone only to forget their name? It's embarrassing, isn't it? It's a truth we have all faced. To help solve that issue, always give or ask for a business card when you first shake their hand.

Did you know that you can order your business cards through United Shipping? It's also a great co-branding opportunity! If you have ever been to a WorldWide Meeting, you

know the **IMPORTANTANCE** of having a full stock of business cards. If you are interested in ordering your business card through USI or if you just want more information, please send us an email at [support-usi@unitedshipping.com](mailto:support-usi@unitedshipping.com).

**GREG TRECO**  
United Shipping, Inc.  
Corporate Office  
3300 South Parker Road, #207  
Aurora, CO 80014  
P: 303 426-7555  
M: 303 522-8470  
E: [greg@unitedshipping.com](mailto:greg@unitedshipping.com)  
W: [www.unitedshipping.com](http://www.unitedshipping.com)

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United Shipping  
Local People. Worldwide Trust.  
<http://www.unitedshipping.com>

**LACEY KELLEY**  
United Shipping, Inc.  
Corporate Office  
3300 South Parker Road, #207  
Aurora, CO 80014  
P: 303 426-7555  
E: [laceyk@unitedshipping.com](mailto:laceyk@unitedshipping.com)  
W: [www.unitedshipping.com](http://www.unitedshipping.com)

**• UNITED SHIPPING WORLDWIDE OFFICES •**

Abu Dhabi	Budapest	Los Mochis	Ho Chi Minh City	Los Angeles	Manila	San Diego	St. Louis
Abuja	Buenos Aires	Manila	Hong Kong	Mexico City	Miami	San Jose	Sydney
Abruzzo	Chennai	Mexico City	Houston	Minneapolis	New York	San Pedro Sula	Taipei
Aden	Charlotte	Miami	Huagang	Montreal	Orlando	San Salvador	Tel Aviv
Amsterdam	Chicago	Miami	Hungary	Montreal	Ottawa	Sancti Spiritus	Tientsin
Ankara	Chongqing	Miami	India	Moscow	Philadelphia	Shanghai	Tokyo
Antwerp	Colombo	Miami	Indonesia	Mumbai	Phoenix	Shenzhen	Toronto
Apia	Copenhagen	Miami	Italy	Nairobi	Phoenix	Shenzhen	Toronto
Atlanta	Dallas	Miami	Japan	Osaka	Portland	Singapore	Ulsan
Auckland	Dallas	Miami	Korea	Osaka	Portland	Singapore	Ulsan
Aurora	Dallas	Miami	London	Osaka	Portland	Singapore	Ulsan
Bahamas	Dallas	Miami	London	Osaka	Portland	Singapore	Ulsan
Bangkok	Dallas	Miami	London	Osaka	Portland	Singapore	Ulsan
Barcelona	Dallas	Miami	London	Osaka	Portland	Singapore	Ulsan
Batavia	Dallas	Miami	London	Osaka	Portland	Singapore	Ulsan
Bombay	Dallas	Miami	London	Osaka	Portland	Singapore	Ulsan
Boston	Dallas	Miami	London	Osaka	Portland	Singapore	Ulsan
Buenos Aires	Dallas	Miami	London	Osaka	Portland	Singapore	Ulsan
Buenos Aires	Dallas	Miami	London	Osaka	Portland	Singapore	Ulsan
Buenos Aires	Dallas	Miami	London	Osaka	Portland	Singapore	Ulsan

## We Want Your News!

United Shipping is more than an amazing organization. We are a family. We want you to share your accomplishments with us! Send us your news about new employees, upcoming or newly finished projects, family updates, business achievements, etc. We want to know! We want to share it with everyone so they can celebrate with you. This bond is what makes USI so unique. Please send all write-ups and photos (Dont forget the photos!) to [support-usi@unitedshipping.com](mailto:support-usi@unitedshipping.com).



## Partner News

### Brexit and What's Ahead

The Corporate Office reached out to Anglia Forwarding recently to ask for



an update on where things stood with their company and the Brexit situation. As nothing has been decided yet, there was not a lot of "updating" that could take place.

However, Colin compiled a write-up with these thoughts:

"During the recent WWM in Philadelphia, many partners were asking Carlo, Sandie and myself for information on BREXIT, but unfortunately at the time, we didn't have much information to share. We are now in August and no further forward with UK Governments negotiations with the European Union.

We will be updating our clients and partners on the shape of the UK Customs landscape post Brexit, but as you may be aware, nothing has been agreed with the EU as yet! The UK has until 30 March 2019 to complete Brexit, but it is looking more and more likely that we will enter into a protracted transition period where EU trade remains as it is now, this it seems, is what industry wants too as they would prefer to limit disruption to trade. We are getting the same feedback from our European road freight partners.

Once we eventually become detached from the EU, the Single Market and the Customs Union, the UK will introduce its own laws and regulations. UK law makers are already drafting a UK version of the Union Customs Code. The Union Customs Code (31.05.16) sets out the role of the AEO (Authorised Economic Operator), an accreditation gained by Anglia Forwarding in 2012, the benefits including customs simplifications and guarantee waivers, customs and tax compliance. We can assume quite confidently, that the AEO programme will remain at the heart of any new UK Customs regulations. Accordingly, Anglia Forwarding is well positioned as a holder of AEO Customs and Security (Full).

We have tried not to engage in the Brexit speculation and limited ourselves to occasional noting of facts and events on our website home page - as there has been too much opinionizing on little or no hard fact. I'm not sure that we will be able to compile a further USI news item on Brexit until something really concrete is agreed, as we get closer to a deal (or no deal), but as soon as options and issues do become clearer we will want to help identify those for you. The UK Select Committee on Brexit Customs Arrangements recently hinted at further advantages for AEO "Trusted traders", and also that they thought UK Customs Agents such as Anglia Forwarding would play a much expanded role in providing services for the huge number of new importers/exporters for whom it would not be appropriate to do their own customs activities, so perhaps our real problem next year will be how to cope with growing business!"

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## Congratulations Sandie!

We are pleased to announce that Sandie Saul has been promoted to Director of Anglia Forwarding Limited.

Sandie has worked for the company for 28 years and during this time she has been a valuable member of the management team developing key

accounts, operating as a successful branch manager to her team at our Felixstowe office and developed strong relationships within the United Shipping network.

In her new role, Sandie will now be involved in the future success of Anglia Forwarding from a board of director level. Please take time to join me in congratulating Sandie on her promotion and wishing her every success as Anglia continues to grow and develop.



## Industry News

### Mexico Is Said to Push for NAFTA Agreement by End of August

#### Transport Topics

Mexico is redoubling its efforts to reach a NAFTA agreement with the U.S. and Canada by the end of August to increase certainty for investors and take the heat off incoming President Andres Manuel Lopez Obrador, according to three people familiar with the negotiations. To read the full article [click here!](#)

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### India Allows Ports & Terminals to Charge \$2 Per Container RFID Fee



Real-time supply chain visibility has been a priority for shippers, but a mandatory radio-frequency identification (RFID) fee for container tracking may prove to be a burden for cost-conscious exporters/importers, battling intense competition.

To read the full article [click here!](#)

### US Shippers Set To Suffer if Tariffs Assessed on Containers

Container lessors, manufacturers and intermodal providers on Wednesday warned Congress that a proposed 25% tariff on shipping containers would harm cargo owners already battling higher surface transportation costs. To read the full article [click here!](#)


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### Trade War Fallout: 5 Ways the Trump Tariffs Could Impact Air Cargo

In trade wars, there tend to many casualties and few winners. But in the current politically charged climate, a trade war is now a reality, as the United States decided in March to adopt an aggressive protectionist policy to correct what the Trump administration believes is a crippling trade deficit between the U.S. and several major trading partners. To read the full article [click here!](#)

**I can't change the direction of the  
wind, but I can adjust my sails to  
always reach my destination.**

Jimmy Dean

 BrainyQuote

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