



United Shipping
Local People. Worldwide Trust.™

We

service

the

world!

September 23, 2020

NETWORK NEWS

A GLOBAL INFORMATION SOURCE FOR FORWARD THINKERS

Corporate News

Quarterly or Annually

All USI members are required to pay Membership Dues. All Dues are billed quarterly, by default. However, if you would like to pay your Dues annually, instead, you are more than welcome to do so. If you choose to pay them annually, you would receive your complete invoice on January 1 of each year. Please contact the [corporate office](#) and let us know if you would like to switch from Quarterly to Annual billing. The deadline to do this is Friday, November 6, 2020.

Michael McKay's Email

Michael McKay's Rutherford email is no longer active. To reach him, please use his new United Shipping email: mmckay@unitedshipping.com.

October Holidays



Now Asking for November Holidays

Please send your holidays for the month of **October** for publication in the Network News. We ask that you thoroughly review your holiday schedules before sending them. We are unable to send holiday updates, holidays received late and/or corrections due to the extensive number that we receive on a monthly basis. We are also unable to list half-days.

Please send your holidays to us by **Monday, October 12, 2020**

****This Message Only Applies to Non-US Partners****

Way Back Wednesday



Do you have any great old photos you want to share for WBW? Throughout the years, you, THE PARTNERS, have taken some great shots which captured amazing memories. Share them with [us!](#)

Got News?

Please send the Corporate Office any updates on your company, new employees, current or completed projects, awards and/or anything you want to share with our USI family! Photos, videos, or presentations are always a plus! Please send all submissions to us today!





GARY M GOLDFARB



We anticipate vigorous growth of Indian business in coming months

How may we best summarise the current state of the global logistics industry in the wake of the pandemic. How are you adapting to serve the complex demand?

In our view, there are three logistics industries at this moment. Firstly, COVID-19 response logistics which is at a fever pitch and includes PPE, pharma and medical equipment. Secondly, regular commercial logistics which includes

industrial supplies and 'Brick and Mortar' retail support, currently down to about 20 per cent. And thirdly, there is e-commerce, which has resulted in a triple increase for us.

In Miami, Florida, we serve all of the above markets inbound into the US as well as outbound to the Caribbean, Central and South America.

Logistics is definitely one of the worst hit sectors during the

We have end-to-end solutions for our customers, therefore, early attention to source points and destination infrastructure issues are the main reasons why we have emerged as the selected provider, says **GARY M GOLDFARB, CHIEF STRATEGY OFFICER at INTERPORT LOGISTICS LLC** - a leading logistics services provider headquartered in Florida in the US and serving most of the industry associations in the region with solutions-SCM engineering, FTZ consulting and operations, freight forwarding and customs brokerage. In an exclusive interview, the veteran discusses with Ritika Arora Bhole, how the logistics sector can offer a glimmer of hope to the global economy, supported that, as players they combat robustly with the crisis.

pandemic. Could you highlight the key challenges that the global logistics sector is currently facing?

Logistics is all about capacity. With blank sailings on the ocean side and airport closures on the air side, it is a challenge to find the right infrastructure at the right place. Points of heavy congestion, such as China and India are more challenging than those in the Americas, which at least seem to have the right balance of empty containers and full loads.

How have logistics and supply chain operations changed as a result of the coronavirus crisis?

I wrote an article for a publication based out of Washington, DC where I suggested doing a 'stress test of the supply chain'. This, during the early days of trade disputes between the US and China, now more appropriate with the coronavirus crisis. The premise of the article was that you either had multiple sources of supply, a secure and dependable supply chain, or had to carry excess inventory.

Click to Enlarge

**Proud to be on the Panel
of Judges for the
Entrepreneur of the Year
Competition 2020
Israel's Next Entrepreneur**



Orel HersHKovitz,
Entrepreneur & investor,
CEO, ISLINE

August 23 – September 16 | Nationwide competition, key Israeli and international officials and business executives' judging panel and public voting

September 16 | 16:00 | Award Ceremony live broadcast on **CALCALIST** website
Israel time



"I am proud to be a judge in the Unisters Entrepreneur of the year competition, which has been coaching youth from the periphery for business and social entrepreneurship. Now anyone can make an impact and give equal opportunity in life to every girl, boy, vote for your favorite venture and influence Israel's future generation."

To learn more about this organization click [here!](#)

Delamode Bulgaria Receives AEO Status

We are delighted to announce that Delamode Bulgaria has received their AEO status from the Bulgarian Customs Authorities.

AEO Status is an internationally recognised quality mark that shows the company's role in the international supply chain is secure and Customs controls and procedures are compliant and meet required standards.

Yordan Stoyanov, General Manager for Delamode Bulgaria Ltd comments, 'I am so thrilled for Delamode Bulgaria. We did the AEO certification in preparation for our Brexit strategy and I am so pleased that we have been authorized as it demonstrates how well our company reports on, monitors and complies with customs processes for our clients. Everyone involved should be

proud of themselves.'

Read more [here](#)! Congratulations Delamode Bulgaria!



TeamFreight Bank Account Info Update

TeamFreight, one of our partners in Florida, has updated their bank account information. Please go to their partner page on the USI [website](#) to see the changes and update your records accordingly.

A Message from WorldRoad Express

I would like to express WorldRoad's big thanks for your kind cooperation. There is a big holiday in Korea called Chuseok (Korean Thanks Giving Day). The holiday runs from September 30 - October 4, 2020. We also have a holiday called Hangeulnal (Korean Language Day) which we will be closed on October 9, 2020.

Please reference this long holiday and prepare ex/import shipments to/from Korea in advance. We are asking you to check our guideline and you to pay attention for these days, in order to avoid any problems.

Following is our Guideline for your reference:

Air/Sea shipments from Korea

- 1) We expect space problem. So, in order to get the space of Airline & Shipping line, we need your routing order or Nomination information as earlier as you can.
- 2) The rate quotation for these days. Please recheck all rate for these days before fixing.

Air/Sea shipments to Korea

- 1) Air Shipments must be checked in advance in order to discuss with customer for arriving date. If CNEE agree to receive the goods during holiday, need their confirmation. In this case, we need your detailed PRE-ADVICE until 25th Sep to handle cargo which arrived during holiday.

2) Ocean shipments: LCL: Cargo which arrived to port during holiday will be stored at CY. FCL: FREE TIME is only 7~10 days so please note this limitation to avoid high storage charge before proceed.

Even Holiday Period, in case of URGENT CASE, please contact following Key Persons.

Mr. Steve / E-mail: steve@worldroad.co.kr

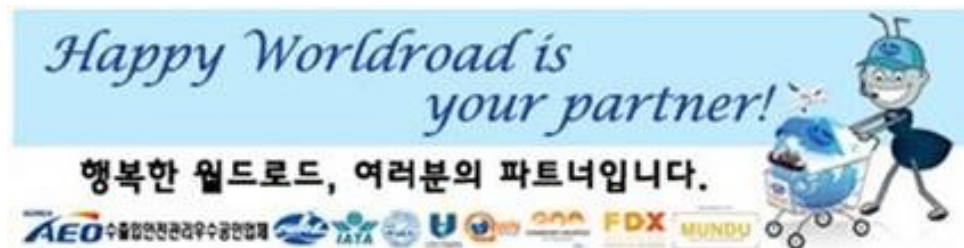
Tel No.: 822-3439-2003(REP.) Mobile: 8210-4111-3982

Ms. Berry / E-mail: berry@worldroad.co.kr

Tel No.: 822-3439-2016(REP.) Mobile: 8210-2982-3374

Another important issue is OCEAN SPACE SHORTAGE & UNSTABLE RATE

There is serious space shortage of Ocean shipment from South Korea to Europe & US. Schedule delay and vessel changing without prior notice are frequent these days. In this situation, not only space but also rate is unstable. Please note above information and check the Ocean cargo in advance.



Happy Work Anniversary!



Renzo Bevinetto is celebrating 29 years with IFC Global Logistics!

Partner Spotlight

K Square Global Logistics Pvt. Ltd.
India



It is the dream of our Chairman Mr K. Kuppusami, a social worker, post graduate in Arts faculty, having passion on Custom Brokering service and with hands on experience of about 4 decades, to offer the total logistics service

under one roof to the Exim Trade and hence K Square Global Logistics Pvt Ltd was established during the year 2002 in Chennai and 2017 in Mumbai with the aim of offering Total Logistics under one roof.

K Square is offering its dedicated and personalized service and fulfilling the logistics requirements of Exim Trade for their sea & air shipments to and from India and worldwide destinations.

K Square joined the United Shipping network during the year 2003. In recognition to its Air Cargo Service, K Square was accredited with IATA Licence in 2008.

K Square is the member of local bodies such as Federation of Freight Forwarders Associations of India (FFFAI), Chennai Custom Broker's Association (CCBA), Mumbai Custom Brokers Association and International bodies of IFCBA, FIATA & IATA.

K Square is well conversant in handling the clearance of all types of goods and especially Pharmaceuticals/cosmetics, health products, food ingredients, chemicals (haz & non haz), electronics, valuable goods, machinery, freight forwarding service for sea (LCL/FCL) & air shipments of various incoterm and cross trade is well offered to the Exim Trade. Over Dimension Cargo/Project Cargo/Break Bulk/Vessel chartering also can be handled according to the requirement of Exporter/Importer.

K Square's Custom Broker division and Freight Forwarding division are certified with AEO status by the Indian Customs in recognition to its commitment to secure the International Supply Chain and in compliance with the WCO's SAFE Framework of standards.

The close co-ordination with the clients helps K Square to know their planning of import/production/export and arrange logistics accordingly and fulfill their immediate requirement.

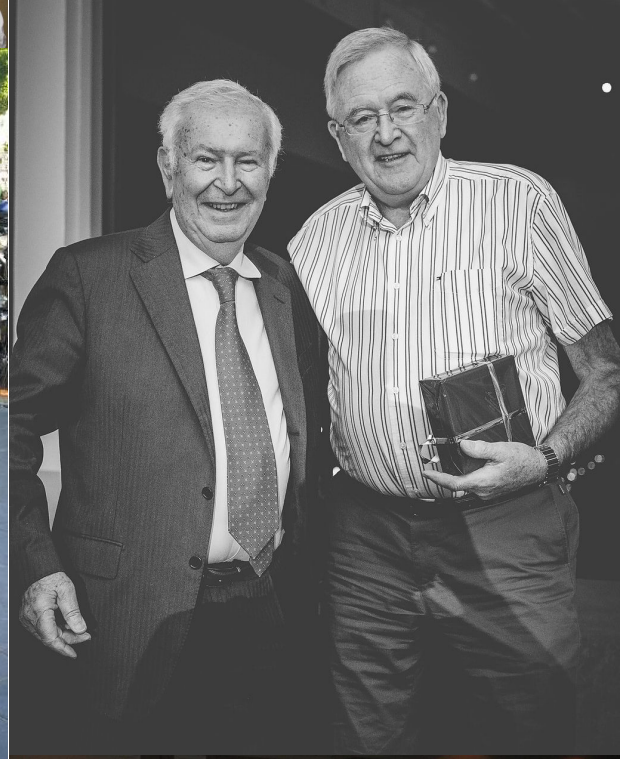
The dedicated and personalized service of K Square has made the company to become Reliable and Trustworthy Logistics Partner of Exim Trade.

K Square's friendly and care taking approach with its staff members has enhanced the standard of human resource. The company is very keen on the welfare of its employees. We have a happy workplace to be like a family and the group of people we have are meld together to work like a family.

We take this opportunity to convey our sincere thanks to our employees for their contribution to our company. We're better because of our employees. Thanks for all you do.

Also we thank all the USI members for their support and cooperation. We appreciate the corporate office of United Shipping Inc and the Chairman, President, CEO/Executive vice President and the Board of Directors for their excellent co-operation & co-ordination extended to us.

Way Back Wednesday



[Felixstowe Port is Costing Everyone Time and Money](#)

Click the link above to read the full article

[COVID to Have Lasting Effects on Shipping Supply Chain \(with video\)](#)

Click the link above to read the full article

[Ports of Seattle, Tacoma Foresee Better Volumes Ahead](#)

Click the link above to read the full article

Check Out the United Shipping Website!



Stay Connected!

Visit www.unitedshipping.com

Click above and go straight to the USI website!

Check us out on

facebook®

me in my profile pic vs. me in
the zoom meeting



My 2nd grader has five video
meetings per day. Five.
At one point he said, “I think this
one could have been an email.”
He’s now ready for the
corporate world.

