



United Shipping  
Local People. Worldwide Trust.™

We

service

the

world!

November 13, 2019

## NETWORK NEWS

*A GLOBAL INFORMATION SOURCE FOR FORWARD THINKERS*

### Meeting News

#### Asia Regional Meeting: Registration Now

The next Asia Regional Meeting (ARM) will take place in Da Nang, Vietnam on January 9 & 10, 2020. The deadline to register is Friday, December 13. **ALL** partners are welcome and encouraged to attend. If you have any questions, please contact the Corporate Office. To register, click [here!](#)

### Corporate News

#### UPS Tips & Tricks

#### Holiday Season Returns Will Set Record, UPS Predicts

This holiday season is projected to be so busy, one parcel carrier even expects to set a record for returned merchandise.

UPS on Nov. 4 forecast that its holiday returns will peak at 1.9 million packages on Jan. 2, a 26% increase from last year's peak returns day. Plus, the Atlanta-based carrier said it expects to handle 1.6 million returns per day the week before Christmas Day, a spike it attributes to retailer promotions that will prompt shoppers to buy gifts early. To read the full article, [click here!](#)



#### Limited Agents

An agent of United Shipping Lines has the benefit of making a request to appoint a Limited Agent. After completion of the necessary paperwork and being signed off by the appropriate USL officer, a Limited Agent may issue or receive USL bills of lading but only to or from the USL Agent making the initial request. The Limited Agent company name will appear on the USL website, but is **ONLY** visible to the USL agent who has made the request and completed the appropriate paperwork. There is a one time set-up fee of \$50.00 for each Limited Agent billed to your USL account.

To receive the LA Forms please visit the United Shipping Lines website or contact the [Corporate Office](#) with any questions you may have.

## Way Back Wednesday



Do you have any great old photos you want to share for WBW? Throughout the years, you, THE PARTNERS, have gotten some great shots which captured amazing memories. Share them with [us!](#)

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## Holidays

Please send your holidays for the month of **December & January** for publication in the Network News. We ask that you thoroughly review your holiday schedules before sending them. We are unable to send holiday updates, holidays received late and/or corrections due to the extensive number that we receive on a monthly basis. We are also unable to list half-days.

Please send your holidays to us by **Friday, November 22, 2019.**

**\*\*This Message Only Applies to Non-US Partners\*\***

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## Send Us Your News!



Please send the Corporate Office any updates on your company, new employees, current or completed projects, awards and/or anything you want to share with our USI family! Photos, videos, or presentations are always a plus! Please send all submissions to us today!

## Partner News

### Partners Helping Partners

On October 16-17, seven of us from my office ventured deeper into the heartland to have a two day CargoWise meeting at Scarbrough's HQ. Our teams were able to collaborate and trouble shoot through various issues, as well as gain a refreshing perspective on how CargoWise can be better utilized to ultimately enhance the customer's experience. These relationships through United Shipping Inc. prove to be priceless and keep our companies constantly evolving. Hats off to Adam and his office for their hospitality.

Tom Lazzaro  
Midwest Transatlantic Lines



## Fraktkompaniet Becomes Part of NTEX



The two Gothenburg-based transport and logistics companies becomes one when NTEX acquires Fraktkompaniet. Both companies are among the most expansive in the Swedish industry and the merger enables an even greater growth rate. Through the acquisition, NTEX increases its turnover by approximately 360 million SEK and welcomes 100 new employees. Fraktkompaniet

will be run as an independent subsidiary under the direction of CEO Anette Yngvesson. This acquisition will make NTEX one of the biggest on domestic transports in Sweden.

"Becoming part of NTEX is fun and exciting in many ways. On the one hand, it strengthens our offer, and on the other, we have the opportunity to undertake larger assignments. It gives us the power to continue our growth journey at an even faster rate" says Anette Yngvesson, founder and CEO of Fraktkompaniet.

NTEX and Fraktkompaniet are two of the most expansive companies in the Swedish transport industry and have several common denominators. Both companies started in Gothenburg, both are entrepreneurial-driven and have expanded significantly, albeit with different growth strategies. While NTEX has grown through organic growth and acquisitions with an international focus, Fraktkompaniet has grown organically with a focus on Sweden.

"In recent years, NTEX has received many requests from customers to also handle their domestic transport. With the acquisition of Fraktkompaniet, we will



be able to satisfy these customers. Our objective is to reach a turnover of 1 billion SEK in domestic transport within 3-4 years", says NTEX's CEO and founder Thomas Ström, and continues to say "NTEX and Fraktkompaniet know each other well because we have worked together for the past five years. Fraktkompaniet is a very well-run company with a good reputation, and it has made itself known as a smooth and responsible player with a great customer focus. Our values and corporate cultures are in good agreement. Also, we have all the prerequisites for one plus one to become three."

Fraktkompaniet has enjoyed steady growth since its inception in 2006. Today, the company has 100 employees, a turnover of approximately 360 million SEK and has operations in Gothenburg, Helsingborg, Stockholm and Malmö. Now they will become part of the larger transport and logistics company NTEX, whose headquarters are also located in Gothenburg, but also has offices in eight additional European countries. As a result of the acquisition, NTEX has approximately 400 employees and a turnover of 1.9 billion SEK.

The acquisition means that Fraktkompaniet's owner and CEO, Anette Yngvesson, will sell all shares to NTEX. Fraktkompaniet will continue to be run by Anette as an independent subsidiary of NTEX.

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## Vabix Airfreight Finds a New Space

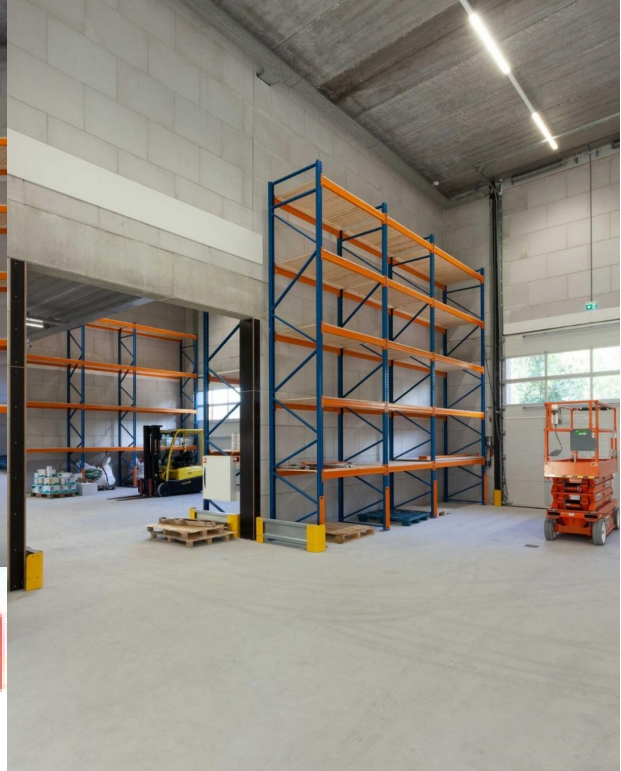
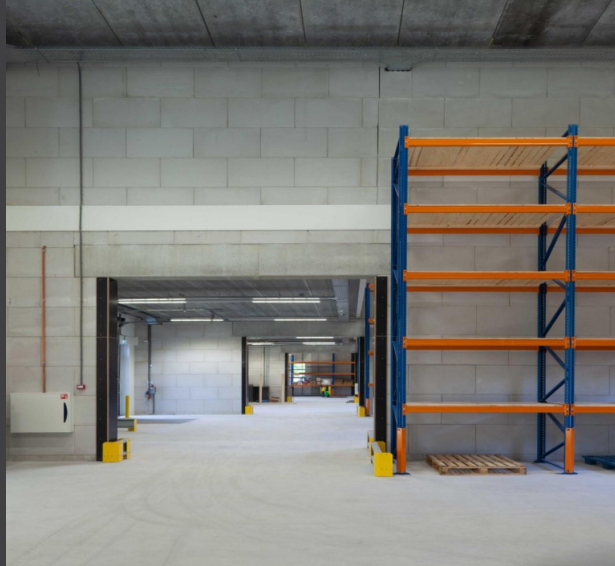
Vabix Airfreight Amsterdam Airport office has moved to its new warehouse to accommodate our growing customer base. In our newly build Air Freight Center of 1000 M2 warehouse and



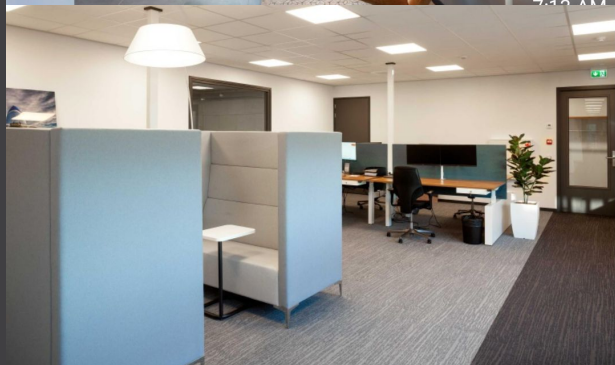
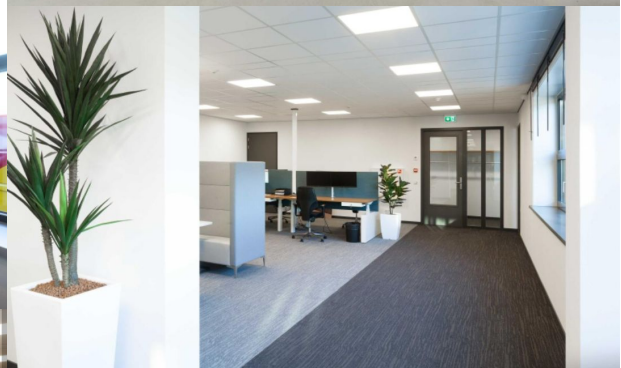
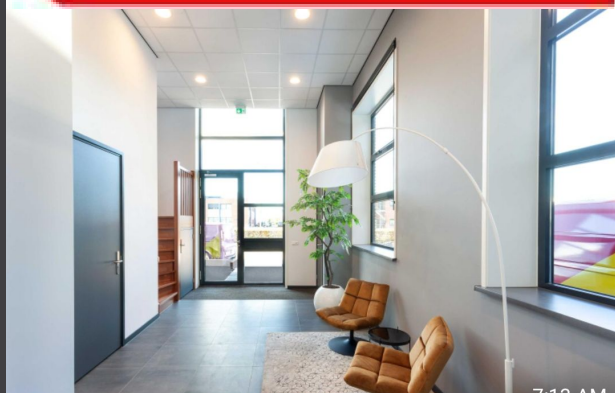
1000 m2 offices we can offer more capacity for regular air cargo, as well as cold storage facilities to accommodate our expanded perishable services (including fish and flowers) and dedicated GDP storage areas for our pharmaceutical division. Our experienced and knowledgeable staff is proud to offer the new cold store capacity at Amsterdam Airport. We are looking forward welcoming you at our location!

New Address:

Fokkerweg 261  
BG Oude Meer, (Near Amsterdam)  
The Netherlands



**Vabix Airfreight**



**Happy Work Anniversary!**

Ivon Silas Bulgarelli is celebrating 49 years with  
Hormino Maia De Despachos Ltda!



Imex Shipping & Logistics LLC  
Zainal Mohebi Plaza, Office No. 108  
1st Floor, Opposite to Centrepont  
Al Karama, Dubai 262812  
United Arab Emirates



## Partner Spotlight

### Euoprim Romania and Bulgaria



EUOPRIM is a fully privately owned company, whose main activity is international transportation of goods

Our advanced logistics, our qualified personnel and collaborators are at your disposal 24 hours a day, so that together we can perform the most competitive and most efficient activity in due time.

Our range of activity includes both domestic and international transportation of goods (by full loaded or partial trucks), the international transportation being carried out in strict compliance with the provisions of CMR Convention, TIR Convention, or of the provisions of the Transit Convention, as applicable, and respectively with The General Conditions regarding the operations of the forwarding agents drawn up the Union of the Forwarding Companies of Romania.

Euoprim is known for it's:

**Safety:** Each shipment transported through our company is covered by insurance for damage, accident, theft or destruction, in accordance with the legislation in force.

**Professionalism:** We understood from the beginning that a strong position on the transport market may be achieved only through the professional consolidation of the employees.

**Operativity:** We will ensure promptness in addressing your applications in the best conditions.

Augustin Muller sent a recent interview. Please [click here](#) to view the full, informative article.





## EUROPRIM SHIPPING SRL

### Contributes to creating better future of Romania's economy

Creditinfo certifies that this company is assigned a high creditworthiness. Only 5.6% of Romanian companies have met the requirements at this level, and only 1.18% from the domain "Sea and coastal freight water transport" have met the requirements at this level.

Aurimas Kačinskas  
Creditinfo România  
General Director



Bucharest  
10-11-2017



	Freight Forwarder	Market Chargeable Weight, in Kgs	Freight Forwarder Market Share, in %
1	Panalpina Romania SRL	1182195	12,75
2	DSV Solutions SRL	1175652	12,68
3	Kuehne & Nagel SRL	1152645	12,44
4	DHL Logistics SRL	885515	9,55
5	Cargo-Partner Expeditii SRL	652415	7,04
6	Maurice Ward & Co. SRL	375795	4,05
7	<b>Euoprim Shipping SRL</b>	<b>307604</b>	<b>3,32</b>
8	Schenker Logistics Romania SRL	268005	2,89
9	Calberson Romania SA	253878	2,74
10	Airborne Global Services SA	237453	2,56



## Way Back Wednesday









## *Industry News*

### [US Postpones Next Tariff Hike after China Trade Talks](#)

*Click the link above to read the full article*

### [Hong Kong Protests: Rule of Law on 'Brink of Collapse,' Police Say](#)

*Click the link above to read the full article*

### [Riga Airport Expands to Keep Up With Surge in Cargo Volume](#)

*Click the link above to read the full article*

**Check Out the United Shipping Website!**





Click above and go straight to the USI website!

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