March 31, 2023

NETWORK NEWS

A GLOBAL INFORMATION SOURCE FOR FORWARD THINKERS

President's Corner

Dear Partners:

The month of March began in Bali among 23 participants at our annual Asia Regional Meeting, including Marc Eisman from Philadelphia and Jasmin Heiba from Zurich. Led by Yugo Hirano and Dani Yahya we paid tribute to the passing of our friend and mentor Bill Hromada with videos by Diskorn Chantrasomboon and Jeffrey Tan. We discussed challenges and opportunities presented by current situations, considered enhancements to United



Shipping, identified areas in need of new members and found time for one-on-ones. We enjoyed trips to cultural sites arranged by our excellent host, Dani Yahya. Photo courtesy of Frina Harliandini. This annual event is open to all United Shipping members.

As an update to an ongoing initiative, the generosity of partners has enabled United Shipping to send \$15,000 to support relief efforts for the victims of the earthquakes that struck Turkey and caused devastation and destruction in the region.

We are excited about the upcoming World Wide Meeting set in historic and beautiful Athens, Greece. With registered attendance high this is one event you will not want to miss.

Finally, planning is in the works for an American Regional Meeting later this fall and for the 2024 World Wide Meeting.

Jim Swift
President
United Shipping, Inc.

From the Desk of the Director of Operations

Hello Partners!

5 weeks to go and we will all be back together again in the "City of the Violet Crown" aka Athens. Registration closes today and we are approaching record attendance. This is



going to be an amazing event that we have been planning for some time and honestly can't wait to get there!

On Monday April 3rd the scheduler will open, and you can start planning your 1 on 1's. This is always a crazy day so if you have ideas of who you want to meet and when please don't delay.

Looking forward to seeing you all in Athens, and as usual should you have any questions, please don't hesitate to reach me directly by email or WhatsApp with my number

below. See you in 38 days!

Regards,

Michael McKay Director of Operations United Shipping Inc.

email: mmckay@unitedshipping.com

Tel: +1 778-866-8573

Asia Regional Meeting News

Photo Re-Cap!

The ARM was a wonderful meeting filled with information, friends and business. A great time was had by all! A very special thanks to Dani for being an amazing host!







Worldwide Meeting News

Registration Closes TODAY!!!!



The 54th WWM registration is closing TODAY. If you have not already sent your registration in - please do so NOW.

You must book your own hotel this year. You can do this by clicking here. If you are having issues booking your room, please contact Lacey & Michael and we will help you. Please do not book another hotel on your own - we can help.

If you do not have a confirmation number or are not sure if you have booked your room - please contact us. We want to make sure everyone is set before their trip.

For the hotel, you may only cancel up to April 4, 2023 without a penalty. If you would like to discuss the terms & conditions of the cancelation policy, please contact Michael or Lacey.

If you have any questions, please feel free to reach out and let us know.

Attendee Information - Please Read

Below you will be able to click the button and download a current copy of the Attendee List.

PLEASE VERIFY YOUR EVENTS. LAST CALL!!! If you do not see an event by your name then you are not registered for that event. You can still email us and join in on the fun but you must do that today. You will not be able to sign up for the events in Greece. You must do it now.

There is still time to join golf as well. If you do not see golf listed by your name then you are not registered for it. We have 1 spot still available. Please just send <u>Lacey</u> an email and you can be added.



Click the Attendee List button below to get a current registration list.

The list is current as of 3-30-23 @ 2PM CST.

Event Information!

The events! A time to have fun and build relationships with your fellow partners! Let's take a look at the excursions planned for Greece!

Athens Highlight Tour - A Full Day Tour (6 Hours) Sunday, May 7



The complete ancient Athens experience!

Dive into the marvelous world of Ancient Athens with a full day tour at all the must-visit sights. Uncover stories from Greek mythology throughout the visit of the magical Acropolis and the Olympian Zeus Temple, the Ancient Agora.

After lunch in a traditional tavern, continue with a unique Acropolis museum tour that explores the private and public lives of ancient Athenians by decoding

the hidden messages within the artifacts they left behind.

A journey to Greek Mythology, including the actual historical events behind the myths, the social and political setting that gave these stories their meaning and the relevance they bear today.

A walk through an ancient city of beauty and mystery, with a hidden spot rich in history and cultural significance.

Wednesday Night Dinner AND Cruise (4.5 Hours)
Wednesday, May 10

This year our Wednesday night dinner cruise is a little different. We

will set sail on the Mantalena where we will enjoy cocktails and beautiful scenery on our way to Aegina Island. There, right off the boat, is Giovita Restaurant, a quaint eatery located right on the water. Dinner will be served 'family style' at tables for four. After a nice



meal, we will sail back on the Mantalena with drinks and music!

Lunch Cruise on the Bounty (8.5 Hours) Friday, May 12 ***Limited Seating Event*** WE HAVE 6 SEATS LEFT!!!!!



Handcrafted vessel, meticulously restored to become a beauty and one of the most versatile sail boats in the Greek fleet. See the beautiful Athenian Riviera on a beautiful sailing boat.

We will set sail to Moni Island where you can swim in the turquoise waters or relax on the deck. From there will set sail for Aegina Island where you will have time to eat lunch and shop!





Golf at Glyfada Golf Club

GOLFERS

Peter Vasilopoulos Tino Volpe Michael Benjaminson Matt Looven Alex Avetikian Santiago Osuna Kadir Kaya Cyril Hernandez Tom Lazzaro Bob Nara Felipe Mazzini Joey Casullo Yugo Hirano Gunther Stadlbauer H.Y. Hwang Marino Ballo Michael McKay Derek Moxon Brad Wilson

The game will be held Thursday morning at 7:30 a.m. The Corporate Office has reworked the schedule for that day to accommodate the golf game (as per below). If you have not already let us know that you would like to join, please send us an email TODAY. We can get you more details. We have 1 SPOT available.

Players will need to meet in the lobby of the hotel at 6:30 a.m. for a 6:45 a.m. departure. We will have boxed breakfasts for each player.

7:30 a.m. – 2:00 p.m.

10:00 a.m. – 12:30 p.m.

12:30 p.m. – 2:00 p.m.

2:00 p.m. – 3:00 p.m.

3:00 p.m. – 4:00 p.m.

6:00 p.m. – 7:00 p.m.

7:00 p.m. – 10:00 p.m.

Golf

One-On-One Meetings

Closing General Session Announcements

One-On-One Meetings

Cocktail Reception

Awards Banquet & Entertainment

One-on-One's







One-on-One's are the main focus of our Worldwide Meeting. This is where relationships are built and businesses thrive! You can see from the Agenda below that we have several days built into the schedule where you can meet and talk with partners and help your business grow!

OOOs are 30 minutes each. The OOO Scheduler will open on Monday, April 3, 2023. An email will be going out explaining how to use the program. This is a new platform for USI and we are excited because it's going to be so much better than anything we have had in the past!







Meeting Agenda



Athens, Greece Meeting Agenda

Sunday - May 7, 2023

8:30 a.m. – 3:30 p.m. Athens Highlight City Tour

Monday - May 8, 2023

9:00 a.m. - 11:00 p.m. Shareholder Meeting - Alexander Room (Shareholders Only)

11:00 a.m. - 12:00 p.m. BOD Photos & BOD Group Photos

12:00 p.m. – 5:00 p.m. Board of Directors Meeting – Alexander Room (BOD Only)

11:00 a.m. - 12:00 p.m. Lunch - Pool Area

12:00 p.m. – 5:00 p.m. One-On-One Meetings – Attica Room

6:00 p.m. – 7:30 p.m. Welcome Cocktail Reception – Sky Fall Restaurant

Tuesday - May 9, 2023

9:00 a.m. – 10:00 a.m. Opening General Session – Kallirroe Room

Host Welcome

Partner Introductions
10:00 a.m. – 10:15 a.m. New Partner Presentations
10:15 a.m. – 11:00 a.m. PRBD Break-Out Sessions

11:00 a.m. – 11:15 a.m. BREAK 11:15 a.m. – 12:00 p.m. Partner Photos 12:00 p.m. – 1:30 p.m. Lunch – Pool Area

1:30 p.m. – 5:00 p.m. One-On-One Meetings – Attica Room

Wednesday - May 10, 2023

10:00 a.m. – 5:00 p.m. One-On-One Meetings – Attica Room

12:00 p.m. – 1:30 p.m. Lunch – Pool Area

5:30 p.m. – 11:00 p.m. Ferry Cruise / Restaurant

Thursday - May 11, 2023

7:30 a.m. – 2:00 p.m. Golf

10:00 a.m. – 12:30 p.m. One-On-One Meetings – Attica Room

12:30 p.m. – 2:00 p.m. Lunch – Pool Area

2:00 p.m. - 3:00 p.m. Closing General Session & Announcements - Kallirroe Room

3:00 p.m. – 4:00 p.m. One-On-One Meetings – Attica Room 6:00 p.m. – 7:00 p.m. Cocktail Reception – Roof Garden Bar

7:00 p.m. - 10:00 p.m. Awards Banquet & Entertainment - Roof Garden Restaurant

Friday - May 12, 2023

9:30 a.m. - 6:00 p.m. Day Cruise on the Bounty

***Agenda/Times/Events/Locations are subject to change ***

Invitation Letters

If you need an invitation letter from the Corporate Office, we urge you to make this request now. Please do not wait. As we receive many of these requests, we do need the appropriate amount of time to draft these. To expedite the process, please make sure you send all the necessary information. If

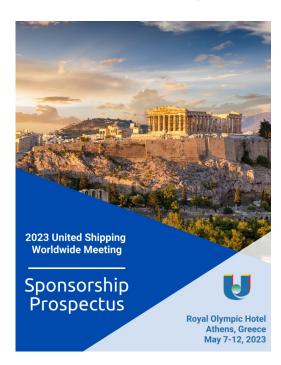


all the information below is not sent, it will delay getting your letter. We will

need:

- the name & address of the Embassy
- your full name as stated on your passport
- your passport number and the issue/expiry dates

Sponsorship Opportunities



Are you interesting in sponsoring an event? We still have several options we'd love to talk with you about! Contact Michael or Lacey to discuss.

A very HUGE thank you to those who have already pledged their sponsorship!

Midwest Transatlantic Lines - Platinum Sponsor & golf ball sponsor

Vabix Logistics - Wednesday Night Cruise & Dinner

Roanoke - Co Sponsor Welcome Cocktail

Bronel Group - Meeting Lanyards
Saratoga Forwarding - Meeting Wifi
New Transport Milan - Golf Awards

Corporate News

Bill of Lading Cover Sheet Mandatory for All Submissions

There will be a new requirement for Bill of Lading submissions for 2023. The report must be included with each month's submission. We will not be able to accept your file without this report.

Please include it as one of the pages in your PDF.



An email has already been sent to the person(s) who typically handles your BOL. If you did not receive a copy, please click the button and download a copy now or email <u>Lacey</u> at the Corporate Office to get a fillable copy.

March Bills of Lading

Your March Bills of Lading will be due into the Corporate Office by April 10. Please send all Bills of Lading in one PDF.

A TLI Number or NRA Number must be entered on ALL Bills of Lading

with shipments coming into or being exported from the United States. This must be done upon issuance, not just before being sent into the Corporate Office. This is an important detail that MUST be followed. Any US Bill of Lading sent without this information will not be accepted. If you have a question or are unsure about something, please contact the Corporate Office and we will help you.

April & May Bills of Lading

As we do every year, we will ask you toplease hold your April & May Bills of Lading until June. With the Worldwide Meeting taking place in May, it becomes harder to process these in a timely manner. So, please hold them until the list is sent on June 1. This is to assure the list you receive is complete & everything can be sent at once. You will send all Cover Sheets at this time as well.

AR Reports

Your March AR Report will be due April 10. All AR Reports should be filed by the 10th of each month. Please log in to our website and file your report today. If you do not have anything to report, a *Zero* Report is still due. Every partner is required to file this report in order to maintain MLGP benefits.

If you are a new partner and have questions about this process, please contact the **Corporate Office**.

***You will still need to submit your AR Reports each month.

The WWM will not affect this***

April Holidays



To see the April holiday list, please click the photo!



Service Update

For all our UPS customers, please see the following Service Update from UPS.

Rules about the data needed for shipments to European Union countries, Norway, and Switzerland are changing soon, and we would like to provide you with important information that will help prevent delays to your shipments.

On March 1, 2023, there will be an update to the European Union's Import Control System (ICS2) for all goods entering the EU, Norway, and Switzerland by air. With this update, express couriers like UPS are required to provide customs authorities with customs data prior to departure for shipments entering the European Union, Norway, and Switzerland.

Providing the required data in UPS shipping systems and on commercial invoices will help to ensure the smooth processing of your shipment and avoid potential delays or penalties.

Your Action Is Required: Effective immediately, please ensure you enter the following data when creating a shipment.

- Detailed goods description (read the full <u>EU guidance on the acceptable</u> and non-acceptable terms for the description of goods)
- Six-digit Harmonized System (HS) codes for each commodity listed on the commercial invoice (<u>UPS TradeAbility</u>[®] is available to help you select the correct HS tariff codes)
- EORI number (see <u>EU guidance</u>) of your recipient.
- Shipper name
- Shipper address
- Recipient name
- Recipient address
- Number of packages
- Gross weight
- Air waybill identifier (HAWB and/or MAWB)

The EORI number of your recipients should be listed on your commercial invoice. For more information on EORI numbers and how to use them, please watch our short video.

The launch of ICS2 Release 2 will not impact the handling of your UPS shipments. Our systems have been updated to transmit to customs authorities the required pre-departure data you provide for impacted UPS Express and UPS Expedited deliveries.



Please send in your 2023 holiday lists to be kept on file.

We will use your list and publish in each Network News.

Got News?

Please send the Corporate Office any updates on your company, new employees, current or completed projects, awards and/or anything you want to share with our USI family! Photos, videos, or



presentations are always a plus! Please send all submissions to us today!

Partner News

Membership Update

This message is to advise you that two of our partners have resigned from United Shipping. Please note that all transactions after March 29, 2023, will not be covered under the MLGP program for Van der Helm Logistics or Cyprus Global Logistics.

Partner Page Updates

Hawthorne Global, your partner in Houston, has updated some of their contact information. Please log into the USI website and visit their page to take note of the changes.

MSI Logistics, your partner in Nepal, has updated their address. Please log into the USI website and visit their page to take note of the changes.

Egyptian International, one of your partners in Egypt, has updated some of their contact information. Please log into the USI website and visit their page to take note of the changes.

International Fresh, one of your partners in Argentina, has updated their page and some of their contact information. Please log into the USI website and visit their page to take note of the changes.

Happy Work Anniversary!

Dennis Levosada is celebrating 28 years with CNT Worldwide Transport!

Justas Versnickas is celebrating 14 years with Delamode Baltics!

Brian John is celebrating 13 years with Trinity Shipping Shipping Colombo!

Midwest Transatlantic Lines team members celebrating a work anniversary:

Les Jemiola 33 years!

Tracie Rider 26 years!

Shelley Lazzaro 20 years!

Jon Dorries 15 years!

Christal Preda 15 years!

Will Ols 2 years!

Michael Christman 1 year!



Industry News

Supply chains 'finally beginning to stabilise,' says Maersk

<u>Jittery US retailers remain cautious over their logistics commitments</u>

ONE becomes joint-owner of Seaspan Corp in \$11bn takeover

Arbitration call as Canadian port labour negotiations go off the rails

Click the links above to read the full articles.

These are articles by **The LoadStar and they have not been altered in any way. This link will take you directly to their website**

Check Out United Shipping!



Click above and go straight to the USI website!

facebook.

Click above and go straight to our Facebook page!

Friday Laughs

Me on my way to annoy my coworkers instead of being productive:



im 75% nicer after 3pm on fridays

