



United Shipping
Local People. Worldwide Trust.®

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world!

January 27, 2023

NETWORK NEWS

A GLOBAL INFORMATION SOURCE FOR FORWARD THINKERS

In Memoriam William Hromada

A Letter from His Family

Dear United Shipping Friends,

As many of you already know, my father William “Bill” Hromada, recently passed away after a long two-year battle with cancer.

Bill fought valiantly until the very end, he stayed optimistic and focused, and demanded of himself that he be “tough as nails” during his fight. He tried his best to remain active in United Shipping until he could no longer do so.



Despite his efforts, the battle became too much, and he succumbed to his illness at 5:58 pm on December 29, 2022. He passed away peacefully while surrounded by his family.

Bill loved United Shipping and all its members. He always had a pleasant story to tell about everyone and anyone he knew from United Shipping. He considered the partners of United Shipping his extended family. It was obvious to anyone who heard him speak about United Shipping that he cared a lot about the people and the organization. He was always quick to point out that the relationships you build are what determines your happiness and your success. The relationships he built through United Shipping were what he cherished most about the organization.

On behalf of his family, I would like to thank everyone at United Shipping, past and present, for making such a positive impact on his life. You are all wonderful friends in addition to being wonderful business partners.

We are planning a memorial service and celebration of his life for early spring to allow us time to plan around our New England weather and the spring holidays. When the details of the memorial service have been confirmed I will communicate them to the membership.

In the meantime, in lieu of flowers donations can be made in his name to the

Finally, if anyone has any pictures of Bill they would like to share we would be honored to include them in his memorial service.

Thank you all for your support and kind words – and thank you for your friendship during this difficult time.

Sincerely,

Eric M Hromada
President
Saratoga Forwarding Co., Inc.

To view Bill's obituary online, please click [here](#). We encourage you to post/write on his 'Tribute Wall' with condolences or good memories you shared with him. These messages are shared with his family.

Tino Volpe of New Transport Milan wrote an open letter for Bill Hromada. You can view Tino's message [here](#).











President's Corner

The Year of the Rabbit is upon us and may the new year bring health, happiness and prosperity to all.

United Shipping is off to a rapid start with the Athens Worldwide Meeting in May and the Bali Asian Regional Meeting in March. We expect the Athens convention to be

among our all-time most popular with some events reaching capacity. Michael and Lacey are working long hours to make the Athens meeting our best. Do watch for more detailed information about the meetings and events and respond quickly with your registration.



Likewise, this year our Asia Regional partners will meet March 8 and 9 for the first time in Bali at the Anvaya Beach Resort. Partners from all regions are welcome to join and the diverse gathering of partners leads to interesting dialogue and deeper relationships. Dani Yahya of Combi Logistics is our host, supported by Michael and Lacey. The registration form with more details about the meetings and cultural events will be circulated in the next few days.

United Shipping's new Innovation Committee is rebuilding the United Shipping internet presence and considering new ideas and projects for the future. I am excited about the possibilities and looking forward to our mutual experiences throughout the New Year.

Jim Swift
President
United Shipping, Inc.

Meeting News

Asia Regional Meeting Registration Opening Soon



The Asia Regional Meeting (ARM) registration will open soon! Combi Logistics, one of your partners in Indonesia, will be our host partner this year! [Dani Yahya](#) will be your contact for Combi.

DATE/TIMES/LOCATION:

Meeting dates: March 9 & 10, 2023

Hotel: The Anvaya Beach Resort Bali (theanvayabali.com)

Deluxe Room: IDR 1,680,000/Night (USD 115)

Premier Room: IDR 1,980,000/Night (USD 135)

Including Breakfast.

Complimentary airport pick up by Combi Logistics. Please let us know your arrival detail!

Meeting Schedule:

Wednesday, March 8, 2023

Arrival

Thursday, March 9, 2023

10AM – 5PM: Meeting

6.30PM: Meet up at lobby for Seafood dinner by the beach

Friday, March 10, 2023

9AM – 12PM: Meeting (one-on-one)

12.30AM: Meet up at lobby for lunch and excursion to GWK Cultural park, Uluwatu temple + Kecak dance.

Saturday, March 12, 2023

Optional: Tour to Ubud - Coffee tasting, Monkey forest, Rice terrace and Kintamani (mountain area)

Meeting agenda:

- Welcome note from Host
- Welcome note from USI President
- Introduction of all attendees
- Inter-Asia business volume, relationship with carrier/airline
- Members sharing session, market update and business forecast
- Round table discussion on contribution and expectation from USI, technology solution
- Open discussion and any other topic

Partner Performance Survey Opening Soon!



United Shipping will be launching the Partner Performance Survey! This year, the voting is a little different, but more efficient.

There are 4 categories you will cast your vote in: Operations, Communications, Payments and Sales. In each category you will cast ONE vote as your top pick.

Under the Partner of the Year section, you will cast ONE vote for each of the following categories: Partner of the Year, North America Regional Partner, South America Regional Partner, Asia Regional Partner, Europe Regional Partner and MEIA (Middle East/India/Africa) Regional Partner.

Simply log into our website with your credentials and click on the *Partner Performance Survey* under Resources. Voting will be open until March 1, 2023.

If you have any questions, please do not hesitate to contact the Corporate Office. We are always happy to help!

Corporate News

NEW Bill of Lading Cover Sheet Mandatory for All Submissions

There will be a new requirement for Bill of Lading submissions for 2023. The report must be included with each month's submission. We will not be able to accept your file without this report.

Please include it as one of the pages in your PDF.

An email has already been sent to the person(s) who typically handles your BOL. If you did not receive a copy, please click the button and download a copy now or email [Lacey](#) at the Corporate Office to get a fillable copy.



January Bills of Lading

Your January Bills of Lading will be due into the Corporate Office by February 10. Please send all Bills of Lading in one PDF.

A TLI Number or NRA Number must be entered on **ALL** Bills of Lading with shipments coming into or being exported from the United States. This must be done upon issuance, not just before being sent into the Corporate Office. This is an important detail that **MUST** be followed. Any US Bill of Lading sent without this information will not be accepted. If you have a question or are unsure about something, please contact the [Corporate Office](#) and we will help you.

AR Reports

Your January AR Report will be due February 10. All AR Reports should be filed by the 10th of each month. Please log in to our website and file your report today. If you do not have anything to report, a *Zero* Report is still due. Every partner is required to file this report in order to maintain MLGP benefits.

If you are a new partner and have questions about this process, please contact the [Corporate Office](#).

February Holidays



FEBRUARY 2023 HOLIDAYS

To see the February holiday list, please click the photo!

Now Accepting 2023 Holiday Lists



Please send in your 2023 holiday lists to be kept on file.

We will use your list and publish in each Network News.

Got News?

Please send the Corporate Office any updates on your company, new employees, current or completed projects, awards and/or anything you want to share with our USI family! Photos, videos, or presentations are always a plus! Please send all submissions to us today!



Partner News

MYCS Celebrates 15 Years!

CONGRATULATIONS MYCS!!!

We closed 2022 beautifully with celebrating the 15th anniversary of MYCS ☐
☐☐☐ Our teams in both Morocco & Egypt were delighted to gather around MYCS anniversary cake to celebrate 15 years success in business.

It's important for us to share this happy event with all our partners and friends and we would like to take this opportunity to thank you all for your support and collaboration, and for being part of our company's success over the years.



Big News from Bronel

Bronel Group are now making Customs simple with their one-stop-shop for you and your customers.

Our European wide service has a proven track record of providing significant duty savings, Futureproofing ongoing customs compliance, reducing supply chain costs and providing best in breed systems and data management tools.

We offer multi country Customs solutions and neutral and independent expert advice.

The initial audit is free of charge and often it highlights duty savings that can be claimed back over several years retrospectively. Please refer to our information document below and open a new revenue stream for your business in partnership with Bronel Group.



About Bronel

Customs Optimisation

Having recognised the need to add value to freight services, Bronel Customs optimisation will help our clients uncover hidden tax and duty savings and ensure full Customs compliance.

Do you need a... Customs Health Check?

Through our proven methodology, we offer a full Compliance health check, providing a detailed evaluation of your current processes across a mutually agreed scope.

Benefits

- Improved bottom line
- Significant duty & tax savings
- Assured compliance
- Increased shareholder value



Bronel Customs Compliance

Unravelling the complexities of international trade



WHAT WE DO

International Trade and Customs Management Experts

Our principal business objective is to identify and deliver major cost savings and performance improvements, whilst protecting our clients from the risk of non-compliance penalties.



Bronel.com

CONTACT US:

TEL: 01268820272
www.bronel.com

What we do

- CUSTOMS HEALTH CHECKS
- RETROSPECTIVE RECLAIMS
- INTERNATIONAL CUSTOMS
- DUTY MANAGEMENT
- CUSTOMS COMPLIANCE
- OCEAN & AIR FREIGHT
- SERVICE MANAGEMENT
- SUPPLY CHAIN MANAGEMENT
- AEO APPLICATIONS

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BRONEL
GROUP LTD

Home Office
UK Border Agency

Impact of industrial action on 1 February 2023 at UK ports and airports

You may have seen reports that up to 100,000 civil service members of the Public and Commercial Services (PCS) union will be going on strike on Wednesday 1 February 2023. HMRC members will not be taking part, but the industrial action will include UK-based Home Office members, including Border Force staff.

The industrial action is likely to impact the movement of goods through UK ports and airports on 1 February, as well as those travelling to the UK from UK Border controls in Calais, Dunkirk and Coquelles in Northern France. There may also be some disruption on the morning of 2 February as business returns to normal.

If we are able, Bronel will move goods outside of this period, to lessen the impact on our customers.

If Bronel cannot move goods outside of this period, please be aware that the industrial action could lead to disruption and delays at ports and Inland Border Facilities (IBFs). We will contact all customers effected by this industrial action.

Partner Banking Information Update

Delamode Baltics, one of your partners in Lithuania, has updated their banking information. Please log into the USI website and visit their page to take note of the change. Please also inform your accounting team to the changes.



Partner Information Updates

Tunisia Intership, your partner in Tunisia, has updated some of their contact information. Please log into the USI website and visit their page to take note of the changes.

Delamode Romania, one of your partners in Romania, has updated some of their contact information. Please log into the USI website and visit their page to take note of the changes.

Dynamic Shipping Agencies, your partner in Pakistan, has updated some of their contact information. Please log into the USI website and visit their page to take note of the changes.

New Accounting Contact Update

Leon Vincent, your partner in France, has a new accounting contact. Maryline Deglos resigned from LV Overseas effective January 16. Mr. Fabrice Simenel is the new Accounts Manager in the Le Havre office. Please update your records and inform your accounting teams as well. Mr. Simenel's email address is: simenel.f@leonvincent.fr



Happy Work Anniversary!



Patrick Colligan is celebrating 17 years with Scarbrough International!

Jeff Glass is celebrating 16 years with Midwest Transatlantic Lines!

Sean Nieman is celebrating 4 years with Midwest Transatlantic Lines!

Pete Telari is celebrating 3 years with Midwest Transatlantic Lines!

Industry News

[Ocean rates ex-Asia under pressure, while PSSs return to the transatlantic](#)

[Cargo back to 'playing second fiddle' at US carriers, but has momentum](#)

[UK government considers its own liner consortia regulations](#)

[Capacity control by the biggest carriers will prevent rates tumbling further](#)

Click the links above to read the full articles.

These are articles by **The LoadStar** and they have not been altered in any way. This link will take you directly to their website

[East Coast container imports still far above pre-pandemic levels](#)

[As US-China relations worsen, expect supply chain chaos](#)

Click the links above to read the full articles.

These are articles by **Freightwaves.com** and they have not been altered in any way. This link will take you directly to their website

Check Out United Shipping!



*Click above and go straight to the
USI website!*

Check us out on

facebook®

*Click above and go straight to our
Facebook page!*

Friday Laughs

FEEL THAT?



THAT'S FRESH FRIDAY AIR. RD

IT'S FRIDAY!



LET'S GET OUT OF HERE! RD

I don't work on Fridays.
I make appearances.

