



United Shipping
Local People. Worldwide Trust.*

We

service

the

world!

December 5, 2018

NETWORK NEWS

A GLOBAL INFORMATION SOURCE FOR FORWARD THINKERS

Meeting News

Asia Regional Meeting
January 17 & 18
Siem Reap, Cambodia
[REGISTER NOW](#)

Registration will CLOSE on Friday, December 21. If you would like to attend, please fill out the Registration Form below and return to the Corporate Office. The Corporate Office will make your hotel booking for you.

ALL partners are welcome and encouraged to attend!

Registration Form

MSI Logistics (Host)

- Diskorn Chantrasomboon

Saratoga

- Bill Hromada

Midwest Transatlantic Lines

- Rick Gareau
- Tom Lazzaro

McClary Swift & Co.

- Jim Swift

Interunion

- Bruno Liotta

Superstar Global Logistics

- Shuk Ching Chan
- Thi Ngoc Hien Tran

Taiun

- Yugo Hirano
- Moe Kuroda
- Moe Takada

Fordpointer

- Patrick Cheng



Corporate News

FACEBOOK!

Does your company have a Facebook

facebook



page? If that's a yes, then send us your FB link! We want to give you a Like! and share your important posts! United Shipping has #PartnerPride and wants to show you off! We are using social media as a way to keep us all linked!

November AR Reports Are Due Soon

Your AR Report for November is due **soon**. All AR Reports should be filed by the 10th of each month. Please log in to our website and file your report today. If you do not have anything to report, a *Zero Report* is still due.

November Bills of Lading

Your November Bills of Lading are due into the Corporate Office by the 10th of each month. Please make sure the TLI Number or NRA Number is written on the BOL. If you have any questions, please contact the Corporate Office.

Partner News

Exciting News from Leon Vincent!



Dear US Partners,

LV Overseas is very proud to announce its new service from and to USA.

We now open import and export consol box between Le Havre and New York. We propose weekly services. LV Overseas will be pleased to assist you and we would like to remind you that we can propose:

- Pick up or delivery in France and in all Europe
- Import & Export Customs clearance
- Warehousing
- DAP / DDP shipments

If you need further information about CFS rates in USA, do not hesitate to contact us. Of course we guarantee confidentiality and neutrality.

Cyril Hernandez
Leon Vincent

[Check Out Our Flyer](#)

ATC Completes Large Project

ATC has completed a large project! 50 special equipment machines, consisting of HYDRA Series Cranes, were successfully transported to Zimbabwe and Zambia from JN Port, Nhava Sheva, India. Congrats on a job well done!



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Partner Spotlight

NTEX
Norway & Sweden





Two successful partner visits for NTEX

Jerry Nilsson has a clear goal when travelling - to put NTEX on the map. Recently, he came home from South Africa and New Zealand, where he also met two partners of the United Shipping network.

- A great opportunity to establish stronger business relationships, sell our services, and further put NTEX on the map, says Jerry Nilsson, Business Unit Manager of Air and Sea.

He has travelled worldwide this year in order to strengthen NTEX as a brand and Sweden as a market. He visited Philadelphia (USA) in the spring, Bangkok (Thailand) in the summer and now in October, Cape Town (South Africa) and then Auckland (New Zealand).

- A lot is about getting all of our partners in the networks to feel safe with Sweden as a marketplace and with us as a company. They need to know that we are a big company with financial security and that we possess the knowledge they need when they need it. They should know NTEX and what we stand for, says Jerry Nilsson.

In addition to a conference, Jerry also had time to visit Cargo Compass, a partner in United Shipping, both in Cape Town and in Johannesburg.

- It is great to be able to come out and meet a partner in their own environment, and the visits were rewarding in many ways. Our meetings have also resulted in an increased number of inquiries from both directions, says Jerry Nilsson.

In Auckland, there was another conference where Jerry visited a partner of United Shipping - Bernard International.

- This was also a successful meeting, and we have already expanded our business. This shows how important it is to meet beyond the annual meetings, Jerry Nilsson concludes.



NTEX is transporting the transportations of the future

The future is closer than we think. Last year, NTEX, together with Scarbrough International, helped with the transport of a T-pod from the Port of Gothenburg.

- The idea is that 200 of these will be rolling on the Swedish roads in Sweden by 2020, says Jerry Nilsson, Business Area Manager of Sea and Air, who was present during the loading.

T-pod, an autonomous transport vehicle, might sound, and look, like science fiction, but we're really not that far from having autonomous trucks on Swedish roads. Swedish company Einride's T-pod is fully powered by electricity and can reach a total weight of 20 tons. Following an exhibition at the Swedish Exhibition & Congress Centre, NTEX, along with its American partner, Scarbrough International, helped with transportation to the United States for further display.

- The transportation was nothing special in itself, but the cargo was. It was really great that we could be a part of shipping a prototype of the T-pod to the States, says Jerry Nilsson.

The objective is for 200 T-pods to be on the road between Göteborg and Helsingborg by 2020, transporting two million pallets per year and reducing CO2 emissions by 33 000 tons.



Click the photo to read with ease

About NTEX: The heading should read "About You", because that is what we are all about - You and your business. We exist because of you. By providing the most competent and knowledgeable agents in the industry, we can make your life easier by offering more convenient and safe transportation solutions. Regardless of whether we are talking about global sea freight, air freight, or road transports to the UK, Norway or continental Europe. And not just during office hours, but around the clock, seven days a week - We call it 24-7.

No Single Solution Fits All: Our tailor-made transport solutions are the crucial difference between us and the large industry players. Instead of forcing you to accept a "one size fits all" solution off the shelf, we base our offering on what you need, when you need it, and with all the flexibility you need. This has been our philosophy ever since the beginning in 2003.

How It All Began: NTEX was founded in 2003 in Gothenburg by 10 industry enthusiasts, all sharing a common vision: "To be a distinct Nordic transport alternative through high service levels and to be the customer's first choice by offering competitive, flexible and customized transport and logistics solutions for land, sea and air"

Rapid Growth: With an average annual growth rate of 20% and maintained profitability, our current sales amount to almost SEK 1 billion and we have offices in a multitude of locations. While we are very proud of the level of success we have had, we know that we have not reached this far by coincidence. We have worked hard to achieve our vision while still being able to have fun together with our customers along the way.

Our Work Is Paying Off: By proactively providing our customers with the solutions they need, we have challenged the industry and kept our existing customer base while continuously expanding it. Throughout our history, prospective clients have often approached us after experiencing a sense of anonymity in the relation with our competitors. As a result, we have attracted a diverse customer base of companies in various sizes, representing industries such as energy, furniture, automotive and engineering. Facing an exciting future, we will tirelessly continue our successful concept of challenging industry conventions together with our customers.

Check Out NTEX's Website

Industry News

US Tariff Pause Propels Early 2019 China Import Rush



The 90-day pause to a US threat of escalated Tariffs on \$200 billion dollars worth of Chinese goods is allowing US importers to wave off premiums to secure capacity but setting the stage for a second import rush before March 1. To read The JOC's full article, [click here!](#)

European Airlines Warn of 'Disastrous' No-Deal Brexit

European airlines have warned that a 'no-deal' Brexit for the UK could have "disastrous consequences for the aviation industry, including the grounding of many flights across EU countries and the UK." A letter from the European Regions Airlines Association (ERA) has urged the European Commission, the Brussels-based EU legislative arm, to take "necessary measures" in advance of Brexit when the UK exits the EU in March 2019. The letter also highlights the need "to prevent serious harm" to European connectivity. To read Aircargonews' full article, [click here!](#)

The logo for aircargonews, with 'aircargonews' in a white, lowercase, sans-serif font on a black rectangular background.

G-20 Summit Brings Two Significant Trade Developments for Trucking Industry

Transport Topics

Steps taken by the Trump administration at last week's G-20 summit in Buenos Aires, Argentina, could have significant effects for the trucking and port industries as the president continues to revamp global trade policy for the United States.

Separately, the fate of the new, wide-ranging trade treaty among the United States, Canada and Mexico will soon be in the hands of lawmakers in all three nations. Trump, Canadian Prime Minister Justin Trudeau and former Mexican President Enrique Pena Nieto signed the agreement Nov. 30 in Argentina. A new Mexican president took office Dec. 1. To read Transport Topic's full article, [click here!](#)

India Exports, Imports Surge on Reforms, Global Demand

India's container trade volumes continue to soar, and the emerging market economy needs to build/expand infrastructure to continue that momentum, one of the world's leading ocean carriers highlighted in a new regional trade analysis.



India - 'emerging as a favorable trade destination'

With fast growing trade figures that are significantly higher than the estimated global containerized demand growth [which in fact slowed during the 3rd quarter], coupled with strategic competitive pricing, India is emerging as a favorable trade destination for both advanced and emerging markets. To read The JOC's full article, [click here!](#)



When you transport something by car, it's called a shipment, but when you transport something by ship, it's called cargo.

STAY CONNECTED

