



United Shipping  
Local People. Worldwide Trust.®

We

service

the

world!

December 23, 2022

## NETWORK NEWS

*A GLOBAL INFORMATION SOURCE FOR FORWARD THINKERS*

### *A Message from USI's President*

#### PRESIDENT'S MESSAGE

December 2022

On December 12<sup>th</sup> and 13<sup>th</sup> United Shipping's Board of Directors and leadership team met in Salem, Massachusetts to work on changes for the Board and set goals for the future. I am honored that the Board has asked me to serve as the new President of USI. As one of the founding members of USI, I am pleased to continue my service to the group after more than 34 years.



Sadly, we accepted the resignation of Bill Hromada, our Vice President/CEO, who has served as VP since 2002 and as CEO since 2017. We also saw Marino Ballo, our Chairman of the Board, resign, having served since May 2009, after the untimely death of Terry Munday. Both men have been instrumental in the continued growth and development of United Shipping.

Bill Hromada recruited some of our earliest members as his company, Saratoga Forwarding of Boston, joined USI in 1988. He has been a member of the Board of Directors for many years.

Marino Ballo and his company, Bonatrans of Switzerland, joined USI in 1990 along with our earliest European members.

We recognized the resignation of director Judy Piercy of Hawthorne Global Logistics of Houston, Texas, who retired from our business in September 2022. E. R. Hawthorne joined USI in 1990 and Judy served as our Secretary since May 2019.

The Board also elected Peter Vasilopoulos of Alfons Koster, Hamburg, as our new Chairman of the Board. We also welcomed new members to the board; Edwin Roos of Vabix Logistics of the Netherlands, Eric Hromada of Saratoga Forwarding of Boston and Tom Lazzaro of MTA Lines of Cleveland, Ohio. I look forward to working with these gentlemen as USI grows for the future.

In other business we recognized the important work of our Membership Committee, continued an Advisory Committee to counsel Michael McKay, our Director of Operations and created a new committee to encourage and enhance innovation and action.

Work continues on our Worldwide Meeting to be held in Athens, Greece, the second week of May 2023. We look forward with pleasure to being together again.

Please feel free to reach out to me with any comments or suggestions as we work hard to make USI the group that benefits all of us.

Jim Swift

[jswift@unitedshipping.com](mailto:jswift@unitedshipping.com)

## *From the Desk of the Director of Operations*

Dear Partners,

As we close out 2022 I would like to wish everyone a very Merry Christmas, Happy Hanukkah and a Happy New Year. 2022 was a year where some of us were able to finally reconnect in Mexico after so many years and it was amazing! Covid is still hanging on, so many partners were unable to attend in Cancun which makes getting together in Athens ever more exciting.

We are very excited as we approach 2023 with many new and fresh aspects to United Shipping. We will have our Worldwide Meeting in Greece, which is a first for USI and we are very excited to invite you all to this beautiful and historical part of the world.... Registration will open in January!

At a recent Board Meeting we unfortunately received the news that both our CEO, Bill Hromada and Chairman, Marino Ballo, both stepped down from the Board of Directors of United Shipping. We thank them both for their many years of guidance of our Network. The good news is that we have now have 3 new Board members that I would like to welcome "on Board". Please welcome Edwin Roos of Vabix Netherlands, Tom Lazarro of MTA Lines and Eric Hromada of Saratoga Forwarding to the USI Board of Directors.

We have many excited new ideas for 2023. By the time we go to Athens we will be launching a new and interactive website that you will all find as a useful tool to be accessed daily ... stay tuned for more exciting news!

Once again I'd like to say happy holidays and looking forward until we are all together again in Greece!

Best regards,

Michael McKay  
Director of Operations  
United Shipping Inc

## *Worldwide Meeting News*

### **Partner Performance Survey & Registration**

The Corporate Office will be launching the Partner Performance Survey soon.



The results from this survey will determine the winners of our awards that will be presented at the Awards Banquet dinner on our last night in Greece. More information will be sent out soon. Please be on the lookout for it.

Soon we will also be opening up registration for the 54th Worldwide Meeting in Athens, Greece. We will send out announcements and information on this as well. The registration will be done online this year. We can't wait to see everyone.

## Corporate News

### NEW Bill of Lading Cover Sheet Mandatory for All Submissions

There will be a new requirement for Bill of Lading submissions for 2023. The report must be included with each month's submission. We will not be able to accept your file without this report.

Please include it as one of the pages in your PDF.

An email has already been sent to the person(s) who typically handles your BOL. If you did not receive a copy, please click the button and download a copy now or email [Lacey](#) at the Corporate Office to get a fillable copy.



### December Bills of Lading

Your December Bills of Lading will be due into the Corporate Office by January 10. Please send all Bills of Lading in one PDF.

A TLI Number or NRA Number must be entered on **ALL** Bills of Lading with shipments coming into or being exported from the United States. This must be done upon issuance, not just before being sent into the Corporate Office. This is an important detail that **MUST** be followed. Any US Bill of Lading sent without this information will not be accepted. If you have a question or are unsure about something, please contact the [Corporate Office](#) and we will help you.

### AR Reports

Your December AR Report will be due January 10. All AR Reports should be filed by the 10th of each month. Please log in to our website and file your report today. If you do not have anything to report, a *Zero Report* is still due. Every partner is required to file this report in order to maintain MLGP benefits.

If you are a new partner and have questions about this process, please contact the [Corporate Office](#).

## January Holidays



To see the January holiday list, please click the photo!

### Now Accepting 2023 Holiday Lists



Please send in your 2023 holiday lists to be kept on file.

We will use your list and publish in each Network News.

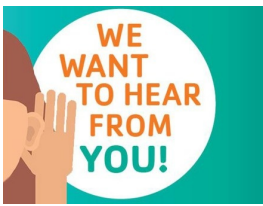
### Corporate Office Holiday Closures

December 24  
December 25  
December 26 (In Observance)  
January 1  
January 2 (In Observance)



Got News?





Please send the Corporate Office any updates on your company, new employees, current or completed projects, awards and/or anything you want to share with our USI family! Photos, videos, or presentations are always a plus! Please send all submissions to us today!

## Partner News

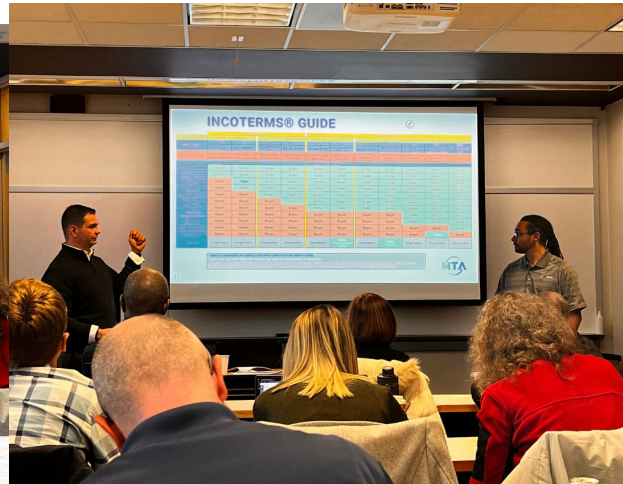
### MTA Presents for 2nd Year

Last week, MTA presented at the Global Business Center at Cleveland State University (Home of Ohio SBDC EAN)'s GlobalTarget program for the second year in a row. As shown in these photos, MTA's President, Tom Lazzaro, and their Ocean Export LCL Supervisor, Shelley Lazzaro, talked about export operations and compliance.

GlobalTarget is an award-winning accelerator program for Ohio small to medium-sized businesses looking to expand into and manage global markets.



**CSU GlobalTarget** invited us out for the second consecutive year to present on export operations and compliance. We covered topics such as "what a freight forwarder does" and "key elements for a successful shipment."



During the presentation, we also educated the participants on INCOTERMS®, filing AES, International Documentation, and Harmonized System (HS) Codes.





We wrapped things up by providing some insight into the present situation and challenges of today's supply chain.

### Congratulations, Justas!

Justas Versnickas is now the Managing Director of Delamode Anglia Limited! Justas also runs Delamode's Baltic offices as well. Congratulations, Justas!

Delamode Anglia's partner page has several new updates. We encourage you to review them and update your saved contact information for their contacts.



### Interport Aruba Moves to a New Facility





INTERPORT  
LOGISTICS

Simply Good Service

# Interport Aruba moves to a new facility to better service our customers

New address: Bushiri 32,  
Oranjestad, Aruba

Because of the customer,  
we exist!



INTERPORT  
LOGISTICS

## Happy Work Anniversary!



Andre Goguen is celebrating 31 years with  
A.G.O. Transportation Inc!

Alicia Ellis is celebrating 20 years with Midwest  
Transatlantic Lines!

Steve Wozniak is celebrating 18 years with  
Midwest Transatlantic Lines!

Jaime Graham is celebrating 18 years with Midwest Transatlantic Lines!

Saleh Tariq Chaudhry is celebrating 4 years with Dynamic Shipping Agencies!

***Holiday Wishes from Around the World***

*Season's  
Greetings!*



*Season's greetings to you and yours!*

May your days be filled with peace, hope,  
and joy this holiday season.

As always, thank you for your business,  
loyalty, and support.

Best wishes from all of us at







Merry  
Christmas

AND HAPPY NEW YEAR

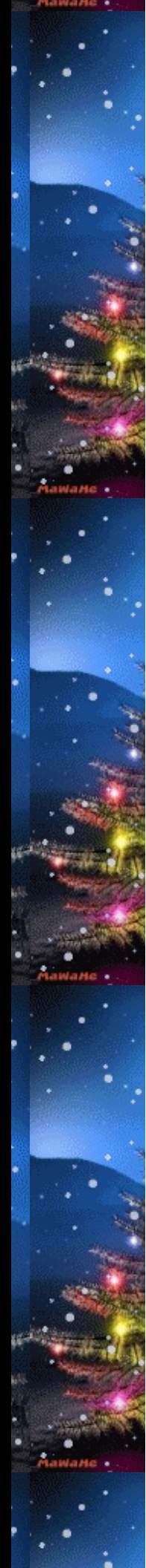


Happiest  
Holidays

**EUROPRIM**  
**GROUP**

MERRY  
**CHRISTMAS**

& HAPPY NEW YEAR





\* Our warmest \*  
wishes this  
\* holiday season!



United Shipping  
Local People. Worldwide Trust.



PEARSON & PARIS, P.C.

THE LAW FIRM OF THE ROCKY MOUNTAINS

THE FIRM OF UNITED SHIPPING'S LEGAL COUNSEL, JAMES V. PEARSON, ESQ. \*

NOW WITH TWO LOCATIONS

\* C O L O R A D O \*  
14142 DENVER WEST PARKWAY, SUITE 200  
LAKEWOOD, CO 80401  
303.996.8610  
WWW.ROCKYMOUNTAIN-LAW.COM

K E N T U C K Y  
306 W JEFFERSON STREET  
LA GRANGE, KY 40031  
502.257.0070  
WWW.KENTUCKY.LEGAL



Our firm handles a wide variety of complex legal issues, including:  
Business and Transactional Law - Family Law - Estate Planning - Probate  
Civil Litigation - Recreation & Travel Law and Liability - Criminal Defense  
Real Estate

MERRY

*Christmas*

& HAPPY NEW YEAR

May this Christmas brings peace  
and health to your home  
And may the most valued gifts  
be those imported from the  
heart.







**Merry Christmas  
and a Healthy and  
Happy New Year!**

**Namens:**



Allround Cargo Handling |



Allround Peanut Warehouse |



Vabix Document Services |



Vabix Shipping |



Vabix Airfreight |



Vabix Expeditie |



Vabix Logistics |





**THE TEAM OF NEW TRANSPORT  
MILAN WISHES YOU A MERRY  
CHRISTMAS AND HAPPY 2023  
FULL OF HEALTH AND JOY**



Best wishes for a  
**Merry Christmas &  
a prosperous New Year.**



What an amazing year it has been! Working with our USI family has been an absolute pleasure. Thank you for your continued support of our business throughout 2022!

On behalf of everyone at XPand, we'd like to wish you and your families a very Merry Christmas and prosperous New Year.

Over the festive season we will be closed on UK bank holidays; 25th /26th / 27th December and 1st/2nd January only, open for business as usual every other day. If there's anything we can do for you ahead of the holidays, please don't hesitate to contact us.

Thanks again for being an absolute pleasure to work with this year, we look forward to all that 2023 may bring!





Merry Christmas

AND HAPPY NEW YEAR

Wishing you a happy and joyful holiday season,  
may this wonderful time bring peace and  
harmony into your homes.

We thank you for your partnership. May the  
coming year provide many more opportunities to  
experience joy and growth together.

Sending you our best wishes for a prosperous,  
successful, healthy, and very happy New Year.



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2023

Heading for new horizons...

**GROUPE RDT TEAMS**

Wish You

**THE BEST !**



*Merry*  
**CHRISTMAS**

**AND HAPPY NEW YEAR!**

Wishing you a Joyous Holiday  
Season

- ASIAN CONSOLIDATION  
INTERNATIONAL SERVICE, INC.







# ***HAPPY HOLIDAYS***

*The AirWaves Team would like to thank you for your co-operation and support throughout 2022.*

*We look forward to our continued ventures in the New Year!*







Dear USI partners

May the bright and festive glow of Christmas candle  
warm the days all the year through.

Hope you will have a wonderful time enjoying Christmas  
Day and wishing you a New Year that is happy in every way.

Great Master China

MERRY  
*Christmas*  
— AND —  
HAPPY NEW YEAR



Desejamos um  
Feliz Natal e  
um Próspero  
Ano Novo

Merry Christmas  
& Happy  
New Year



[www.horminomaia.com.br](http://www.horminomaia.com.br)

We wish everyone at United Shipping and our affiliate partners a Merry Christmas and a prosperous 2023.

May we continue our solid partnership in 2023 and may many businesses continue to be coordinated together.

May all families have health, peace and mutual respect.

FROM CNT FAMILY TO YOURS.  
SENDING WISHES OF WARMTH, JOY AND  
PEACE THIS FESTIVE SEASON.  
OUR THANKS TO YOU FOR STICKING WITH US  
THROUGH THIS DIFFICULT YEAR.  
WE COULDN'T HAVE DONE IT WITHOUT YOU.

WE ARE GRATEFUL FOR YOUR SUPPORT.  
WISHING YOU HAPPINESS AND HEALTH IN  
2023.

**Season's Greetings**





Dears,

The Year 2022 will end soon and a New Year starts.  
We would like to take the opportunity to thank you  
for your support and the trustful cooperation.

We wish you and your family  
Merry Christmas &  
a prosperous, healthy Year 2023.

Warm Greetings,  
Your Nauta SA-Team



**NAUTA SA**





Wishing you  
**Happiness**  
during this Festive  
Season and  
**Prosperity**  
in the New Year



We Thank You for Your Continued  
Business and look forward to  
Serving you again in the coming year

*from all of us at*

**TRINITY SHIPPING COLOMBO PVT LTD**  
Sri Lanka.

*We Believe in Identifying, Recognizing & Meeting your Requirements*



**THE**

**DIRECTORS AND STAFF AT**

**BRONEL GROUP**

**WISH YOU**

**A VERY MERRY**

# A CHRISTMAS AND A HEALTHY AND HAPPY NEW YEAR



BRONEL  
GROUP LTD





**Happy Holidays!**

**On behalf of the Management and entire staff of IFC Global Logistics and Warehousing, we would like to send good wishes for the Holidays and the New Year.**

**We look forward to continuing to work and grow together in 2023!**

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Wishing your  
**Holidays**

filled with fun and laughter,  
and best wishes for a prosperous  
**New Year.**



Greetings from Fordpointer Shipping Company Limited



Christmas and the end of the year are  
very close, one more year working  
together, "infinite thanks" for your  
valuable cooperation.

I wish you a Christmas full of emotions in  
family and a New Year 2023 full of  
Achievements and Blessings.

Cheers,  
Herbert A.

GRUPO  
**TLA** LOGISTICS





Merry Christmas and happy holidays from United Shipping! The Board of Directors, Shareholders and Corporate Office staff wish you prosperity throughout the year, happiness that multiplies, health and well being for you and yours, peace of mind and joy to fill your hearts. Thank you for being the absolute best part of this Network!

-Michael, Lacey and Alban

## *Industry News*

[US east coast ports catch a chill in the downturn](#)

[Maersk's extensive network can keep South China freight moving](#)

*Click the links above to read the full articles.*

*\*\*These are articles by **The LoadStar** and they have not been altered in any way. This link will take you directly to their website\*\**

## Check Out United Shipping!





*Click above and go straight to the  
USI website!*

Check us out on

**facebook**

*Click above and go straight to our  
Facebook page!*

## Friday Laughs

**when hr asks for suggestions  
to improve the workplace**



**BEING FUNNY AT  
WORK IS A VERY  
DELICATE BALANCE.**

**YOU WANT TO BE FUNNY  
ENOUGH TO ENTERTAIN  
YOUR COWORKERS, BUT  
NOT TOO FUNNY THAT  
YOU GET SENT TO HR.**

# WORK MEMES



**UNITING OUR HUMOR AND PAIN**





