



United Shipping  
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We

service

the

world!

October 10, 2018

## NETWORK NEWS

*A GLOBAL INFORMATION SOURCE FOR FORWARD THINKERS*

### Meeting News

#### Visas and Passports Are You Prepared for Vienna?



It may seem a little early to be thinking about travel preparations, but sometimes the process takes longer than expected. It's good to start early and be prepared! Do you know what your country requires for travel? Will you need an Invitation Letter from USI and/or our host partner? There is a lot to consider and we recommend getting a jump start on it NOW!

Otherwise, last minute planning can lead to missed meetings. If you need a letter from USI or Wildenhofer Spedition, contact the Corporate Office and let us know.

### Corporate News

#### Let's Simplify Things

Recently, the Corporate Office sent out an email asking partners to provide us with one email address per company that will auto-distribute to the employees you choose. This way you, the partner, can govern which employees receive United Shipping communications. An example of what we are asking for would be [allemployees@yourcompany'snamehere.com](mailto:allemployees@yourcompany'snamehere.com).

We do not want a key person's email address, but rather an email that will forward on to a group of people within your company. The deadline for this is November 1. Contact the Corporate Office with any questions.



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#### UPS and What You Need to Know

When sending out your UPS packages, did you know you MUST add the weight AS WELL as the



length x width x height? UPS has begun doing audits on packages that do not have all the information listed. You may be seeing these charges on your upcoming bills and it could end up costing you more. To avoid this, please make sure you are adding all the pertinent information.

Also, when sending out ANY letters or packages, please make sure your return address is correct and not United Shipping. This causes a lot of confusion and additional charges that may end up being your responsibility. If you have questions about your UPS account, please contact the Corporate Office for

more help.

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## September Bills of Lading Are Due Today

Your September Bills of Lading are due into the Corporate Office by the 10th of each month. Please make sure the TLI Number or NRA Number is written on the BOL. If you have any questions, please contact the Corporate Office.

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## September AR Reports Are Due Today

Your AR Report for September is due. All AR Reports should be filed by the 10th of each month. Please log in to our website and file your report today. If you do not have anything to report, a Zero Report is still due.

## Partner News

### Congratulations Shantanu!!

We are pleased to inform you that Mr. Shantanu Bhadkamkar, Chairman of ATC Group, has been unanimously elected as the President of the Association of Multimodal Transport Operators of India (AMTOI) during the annual general meeting held on September 5, 2018 in Mumbai, India.



Mr. Shantanu Bhadkamkar is a second generation Licensed Customs Broker & Full Service International Freight Forwarder. His company has a Pan-India presence with a global network of associates. Mr. Bhadkamkar is the Immediate Past Chairman of 'International Federation of Customs Brokers' Associations' (IFCBA); Immediate Past President of the 'Maharashtra Chamber of Commerce, Industry and Agriculture' (MACCIA); Advisor & Former Chairman of 'Federation Of Freight Forwarders' Associations In India' (FFFAI); Member of the 'Private Sector Consultative Group' (PSCG) setup by the 'World Customs Organisation' (WCO) and is an Advisor in FIATA Multimodal Transport Institute WG Sea. He also has an active association with several intra-urban, inter-urban, regional, national & international voluntary organizations.

In addition to group advocacy, he has passionately pursued the cause of

professionalism & professional pride in the sector, and empowerment of family businesses.

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## Bonatrans Has a New Home



Bonatrans has moved as of October 1st from their Zurich address to:

Wanistrasse 1, 8422  
Pfungen/Switzerland

Their e-mail addresses, fax and phone number remain the same. Marino Ballo says, "We are now at our warehouse where our trailers/containers are loaded and unloaded, which makes life easier for

all of us." Congrats, Bonatrans!



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## Fred Hall Welcomes New Employee

Everyone please welcome Joan Furnival as the newest member of Fred Hall & Associates. Joan will be assisting in accounting and reception. Welcome to the United Shipping family, Joan!



## Industry News

### Widespread Fee Distrust May Push Shippers To Develop Own BAF

Many of the major shippers have created their own bunker adjustment factors (BAFs), but smaller



BCOs typically have to accept the BAFs proposed by Maersk Line, Mediterranean Shipping Co., CMA CGM, and most recently Hapag-Lloyd. However, widespread distrust of the carrier fuel surcharge mechanism may push more shippers towards coming up with their own BAF formula to have greater control of the process. To read the JOC's full

article, [click here!](#)

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## Time for US Trucking to Adopt Demand-Base Pricing

After a year of double-digit price hikes across the US trucking landscape, shippers are wondering when the days of predictable, low-single-digit rate increases will return. To read the JOC's full article, [click here!](#)

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## Trump Tariffs Raise \$4.4 Billion and Counting

The Trump administration has assessed \$4.4 billion worth of duties on steel and aluminum imports and a range of goods from China under the tariffs it imposed in an effort to protect U.S. companies. To read The Washington Examiner's full article, [click here!](#)



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## US Crude Oil Exports to China Dropped to Zero in August



The brewing trade war between the global super powers, China and the United States, has led to a complete freeze of US seaborne exports of crude oil to China. To read World Maritime News' full article, [click here!](#)

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## Bank of England Warns EU Over Brexit Risk to Financial Stability

The Bank of England has issued its strongest warning yet to the EU that its lack of adequate planning for Brexit has created growing risks for almost £70tn of complex financial contracts. The Bank said, "In the limited time remaining, it is not possible for companies on their own to mitigate fully the risks of disruption to cross-border financial services." To read The Guardian's full article, [click here!](#)





**THE PAIN YOU  
FEEL TODAY,  
WILL BE  
THE STRENGTH  
YOU FEEL  
TOMORROW.**

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