



United Shipping
Local People. Worldwide Trust.*

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the

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March 20, 2019

NETWORK NEWS

A GLOBAL INFORMATION SOURCE FOR FORWARD THINKERS

Meeting News

One-On-One Schedulers Update

The OOO Host Site has been experiencing problems and we are waiting on them to resolve the issue. We will update you soon on proceeding with your Schedulers.

For those partners who have received their scheduler, please **DIS-CONTINUE** making appointments because it is likely that we will have to re-program the database and begin the process. We apologize for this inconvenience.

Attendee List & Information

With the meeting swiftly approaching, we want to take the opportunity to not only showcase our attendees, but also verify your arrival & departure dates. If any changes need to be made, please contact the Corporate Office. For a printable list, please click [here!](#)

3p Logistics A/S	Denmark	Kristensen	Paw		
A.G.O. Transportation Inc.	Canada	Faraj	Sandra	5/11	5/21
A.G.O. Transportation Inc.	Canada	McCaughan	Michelle	5/11	5/21
Air & Sea International	Salt Lake City, Utah	Fowler	Jason	5/12	5/18
Airwaves International	South Africa	Ramdas	Red	5/11	5/16
Airwaves International	South Africa	De Matos	Jodi	5/11	5/17
Alfons Koester & Co. GmbH	Germany	Wessel	Olaf	5/12	5/17
Alfons Koester & Co. GmbH	Germany	Vasilopoulos	Panagiotis	5/11	5/17
Alfons Koester & Co. GmbH	Germany	Hansen	Jan	5/11	5/17
Allports	Portland, Oregon	Iverson	Kiffani	5/11	5/18
Anglia Forwarding Ltd	United Kingdom	Snookes	Paul	5/10	5/17
Anglia Forwarding Ltd	United Kingdom	Copperthwaite	Darren	5/11	5/18
Anglia Forwarding Ltd	United Kingdom	Saul	Sandra	5/11	5/18
Asian Consolidation International Services	Philippines	Vocales	Vivian	5/11	5/17
Asian Consolidation International Services	Philippines	Rodriguez	Emily	5/11	5/17
Assistance Mondiale Garantie	Tunisia	Agrebi	Yosra	5/12	5/19
Assistance Mondiale Garantie	Tunisia	Agrebi	Adel	5/12	5/19
Assistance Mondiale Garantie	Tunisia	Jguirim	Atef	5/12	5/19
ATC Global Logistics Pvt. Ltd.	India	Bhadkamkar	Shantanu	5/12	5/18
ATC Global Logistics Pvt. Ltd.	India	Kulkarni	Nikhil	5/12	5/18
Blumoon Logistics Pvt. Ltd.	India	Gupta	Nishit	5/13	5/17
Bonatrans	Switzerland	Ballo	Marino	5/11	5/19
Burnard	New Zealand	Milne	Hamish	5/11	5/17
CNT Worldwide Transport Inc	Philippines	Tan	Jenica	5/12	5/17
CNT Worldwide Transport Inc	Philippines	Tan	Jeffrey	5/12	5/17
CNT Worldwide Transport Inc	Philippines	Yu	Roland	5/12	5/17
Cyprus Global Logistics	Cyprus	Andreou	Andreas	5/11	5/17
Cyprus Global Logistics	Cyprus	Paraskeva	Zoe	5/11	5/17
D.J. Powers Co	Savannah, Georgia	Willis	Rhett	5/12	5/18

Delamode Baltics Latvia	Latvia	Makauskas	Gytis	5/13	5/16
Delamode Baltics Latvia	Latvia	Versnickas	Justas	5/13	5/16
Delamode Bulgaria Ltd.	Bulgaria	Stoyanov	Yordan	5/13	5/17
Delamode Bulgaria Ltd.	Bulgaria	Tichev	Slavi	5/13	5/17
E. R. Hawthorne	Houston, Texas	Montfort	Frank	5/12	5/17
E. R. Hawthorne	Houston, Texas	Piercy	Judy	5/11	5/17
Europrim Shipping	Romania	Ungureanu	Dana	5/11	5/18
Europrim Shipping	Romania	Ozdemir	Cristina	5/11	5/18
Expobangla Logistics Limited	Bangladesh	Khan	Md. Mayeenul Islam	5/13	5/18
Expobangla Logistics Limited	Bangladesh	Zaman	Rubayet	5/13	5/18
Fordpointer Shipping Company	Hong Kong, China	Chan	C.S.	5/13	5/15
Fordpointer Shipping Company	Hong Kong, China	Chan	Eddie	5/13	5/17
Fred Hall & Associates	Dallas/Ft Worth, Texas	Hall	Fred	5/10	5/17
Fred Hall & Associates	Dallas/Ft Worth, Texas	Hall	Brent	5/9	5/18
General Transportation Services	Lebanon	El Kaissi	Ayman	5/12	5/17
Ghibli Szallitmanyozasi Kft.	Hungary	Hulej	Janos	5/12	5/16
Ghibli Szallitmanyozasi Kft.	Hungary	Bicsak	Tamas	5/12	5/17
Griffin & Company Logistics	Minneapolis, Minnesota	Griffin	Billy	5/11	5/17
Griffin & Company Logistics	Minneapolis, Minnesota	Holetz	Michael	5/11	5/17
Grupo Combix Chile S.A.	Chile	Avetikian	Alejandro	5/10	5/16
Grupo Combix Chile S.A.	Chile	Giadach	Veronica	5/10	5/16
Grupo Linc	Costa Rica	Arce	Reymer	5/13	5/16
Grupo TLA	Costa Rica	Umana	Eric	5/12	5/18
Grupo TLA	Costa Rica	Orellana	Gricelda	5/12	5/18
IAL Nigeria Limited	Nigeria	Lawal	Olusegun	5/13	5/17
IFC Global Logistics	Australia	Bevinetto	Renzo	5/11	5/17
IMEX Shipping & Logistics	United Arab Emirates	John	Joseph	5/11	5/18
Intercom Mexico	Mexico	Arevalo	Ernesto	5/11	5/18
Intercom Mexico	Mexico	Osuna	Adriana	5/11	5/18
International Freight Services Inc.	Chicago, Illinois	Roubitchek	Bob	5/11	5/19
Interport Logistics, LLC	Miami, Florida	Goldfarb	Gary	5/13	5/17
Interport Logistics, LLC	Miami, Florida	De Vivero	Juanita	5/13	5/17
Interser	Belgium	Verhaegen	Eddy	5/11	5/18
Interunion	Indonesia/Singapore/etc	Bonetto	Matteo	5/12	5/17
ISLINE	Israel	Hershkovich	Orel	5/13	5/17
ISS Global Forwarding Turkey	Turkey	Atalay	Burak	5/13	5/17
ISS Global Forwarding Turkey	Turkey	Kaya	Kadir	5/13	5/17
J.Cortina, Inc.	Tampa, Florida	Cline II	Walter	5/11	5/18
Jade International, Inc.	Philadelphia, Pennsylvania	Eisman	Marc	5/11	5/19
Jade International, Inc.	Philadelphia, Pennsylvania	Hoffman	Scott	5/11	5/17
JP Reynolds Company	Fort Lauderdale, Florida	Reynolds II	John	5/11	5/17
K Square Global Logistics PVT LTD.	India	Kuppusami	Sathish	5/11	5/17
Leon Vincent	France	Hernandez	Cyril	5/11	5/19
McClary, Swift	San Francisco, California	Swift	Jim	5/11	5/19
Midwest Transatlantic Lines	Cleveland, Ohio	Lazzaro	Tom	5/11	5/18
Midwest Transatlantic Lines	Cleveland, Ohio	Gareau	Rick	5/11	5/18
New Transport Milan	Italy	Volpe	Constantino	5/11	5/17
New Transport Milan	Italy	Cattaneo	Cristina	5/11	5/17
New Transport Rome	Italy	Desideri	Simona	5/13	5/17
New Transport Rome	Italy	Schiavetta	Francesco	5/13	5/17
New Transport Rome	Italy	Desideri	Dario	5/11	5/17
New Transport Rome	Italy	Cuffaro	Vincenzo	5/11	5/17
NTEX AB	Sweden	Unosson	Camilla	5/11	5/18
NTEX AB	Sweden	Nilsson	Jerry	5/11	5/18
Panamerican Logistics Group, S.A.	El Salvador	Bright	Deborah	5/11	5/16
Pearson & Paris	Denver, Colorado	Pearson	Jim	5/11	5/18
Phoenix Global Freight Group	Greece	Karagiannis	Giannis		
R.L. Jones CHB, Inc.	San Diego, California	Rullis	Michael	5/13	5/17

RDT Group	France	Caujolle	Bruno	5/13	5/17
RDT Group	France	Kalfalli	Kevin	5/15	5/17
RDT Group	France	Stepien	Julie	5/13	5/17
Roanoke Trade	Houston, Texas	Skipper	Shelia	5/11	5/17
Robert E. Landweer & Co.	Seatac, Washington	Benjaminson	Michael	5/11	5/19
Rutherford Global Logistics	Canada	McKay	Michael	5/11	5/19
Saratoga Forwarding Co.	Boston, Massachusetts	Hromada	William	5/11	5/17
Saratoga Forwarding Co.	Boston, Massachusetts	Hromada	Eric	5/11	5/17
Scarborough International	Chicago, Illinois	Colligan	Patrick	5/11	5/17
Scarborough International	Kansas City, Missouri	Hill	Adam		
Silver Freight Logistic	Argentina	Palacios Hardy	Carolina	5/11	5/17
Solmaz Gumruk Musavirligi A.S.	Turkey	Tugrul	Korcan	5/13	5/16
Solmaz Gumruk Musavirligi A.S.	Turkey	Oktay	Dilek	5/13	5/16
Taiun Company Ltd.	Japan	Hirano	Yugo	5/11	5/17
Taiun Company Ltd.	Japan	Igarashi	Chikana	5/11	5/17
Taiun Company Ltd.	Japan	Nishio	Haruka	5/11	5/17
Transworld Shipping Sarl	Tunisia	Ben Chalbi	Sami	5/12	5/19
Trinity Shipping	Sri Lanka	John	Brian	5/11	5/17
Trinity Shipping	Sri Lanka	John	Evangeline	5/11	5/17
Triways Logistics	Australia	McKay	Greg	5/10	5/20
Triways Logistics	Australia	McKay	Shannon	5/10	5/17
United Air & Sea Freight Services	Ireland	O'Brien	William	5/11	5/17
United Shipping Inc.	Aurora, Colorado	Chapman	Lacey	5/9	5/18
United Shipping Inc.	Aurora, Colorado	Treco	Greg	5/9	5/17
United Shipping Inc.	United Kingdom	Moxon	Derek	5/12	5/18
Vabix Airfreight	Netherlands	Maasbommel	Jereon	5/12	5/17
Vabix Logistics	Netherlands	Van Hasselt	Rutger	5/12	5/17
Vabix Logistics	Netherlands	Roos	Edwin	5/12	5/16
Vesta Kazakhstan	Kazakhstan	Kulagina	Natalya	5/12	5/17
Wildenhofer Spedition and Transport	Austria	Stadlbauer	Gunther	5/11	5/17
Wildenhofer Spedition and Transport	Austria	Schwarz	Eva	5/11	5/17
Willson International	Canada	Weingarten	Jon	5/12	5/18
Willson International	Canada	Grant	John	5/12	5/18
World Express Lines	South Korea	Kim	Oliver	5/13	5/17
Worldroad Express Co.	South Korea	Hwang	Steve	5/13	5/17
Worldroad Express Co.	South Korea	Hwang	H.Y.	5/13	5/17
Xpand Logistics Ltd.	United Kingdom	Osborn	David	5/13	5/16
Xpand Logistics Ltd.	United Kingdom	Parker	Stuart	5/12	5/17

Helpful Hints for Vienna



We will be publishing helpful information in every Network News edition about your upcoming trip to Vienna with tidbits to help you get ready.

This one will be VERY helpful to all attendees: **TRANSPORTATION**

Getting to and from the airport in Vienna is something on all our minds. Here is some helpful information the hotel has shared with us. The most convenient way to reach the hotel is by the hotel's limousine service. The cost for the one-way transfer is EUR 55.

Alternatively, there are also regular taxis, which charge by taximeter and the fares are usually around EUR 40. The drive from the airport to the hotel takes about 25-30 minutes.

If you would like to have the hotel limousine service, please contact the Corporate Office and let us know. Please be aware that a lot of attendees are coming in the same day, so reserving this service will be on a first come/first serve basis. We

have also been informed that Vienna has Uber and Lyft!

Corporate News

Holidays



Partner News

Jon Weingarten Joins Willson International as Vice President, General Manager of Logistics



We are pleased and excited to announce the appointment of Jon Weingarten as Vice President, General Manager of Logistics, effective January 14, 2019.

Jon brings an extensive history of leadership in sales and operations in the logistics space. He was the Canadian Regional Sales Manager for 12 years at a major Canadian freight corporation, and most recently he worked for an Ontario customs broker, where he provided strategic leadership to develop a world-wide customer base, and grow the freight-forwarding division.

Jon will play a key role in Willson's strategic focus on enhancing our logistics offerings, and extending these services to our growing customs client base. He is an experienced leader known for his ability to build strong relationships with his teams, and with customers, while delivering exceptional customer service and value.

Willson International is a 4th generation, private customs brokerage. We have been helping importers and exporters cross borders for over 100 years. Our Logistics division is a complete, independent, third-party logistics provider, delivering international freight forwarding services to companies shipping anywhere in the world. Through our network of over 80 countries, we offer door-to-door service between all major ports. Our transborder trucking service, working with an established base of excellent carriers, provides on-time, cost-efficient and

trouble-free pickups and deliveries between Canada and the United States.

Peter Willson
Chairman & CEO



Anglo/French Brexit Negotiations

United Shipping partners, Anglia Forwarding Ltd and Leon Vincent Overseas, show UK/EU negotiators how BREXIT negotiations should be done.....over a cool beer and a nice meal!

Pictured (L to R), Colin Dowling and Paul Snookes of Anglia Forwarding Ltd, United Kingdom, sharing a little social time with Cyril Hernandez of Leon Vincent, France during Cyril's short visit to the UK. Paul Snookes, Director of Anglia Forwarding says, "It is always our pleasure to meet our United Shipping friends, whether during United Shipping meetings, planned sales campaigns or, in this case, whilst partners are 'passing through.' It is these social occasions that strengthen and develop our relationships even further. You can tell which one of us is the Frenchman – he is the one wearing the England Rugby shirt!"



It was great seeing you again, Cyril!

Heavy Cargo Requires Fast Communication & Good Friendship



At the request of our United Shipping network partners from Czech Republic, Alfons Koester SRO, Europrim Shipping recently completed the river/road multi-modal shipment of an automotive press weighing 285 tons, dismantled into 3 pieces of 75, 100 and 110 tons.

The pieces were received from the shipper in the Slovakian port of Bratislava and loaded on a barge chartered by our special projects team for a 7 days further Danube river voyage to the Romanian Constanta port.



Under the close supervision of Mr. Zavis Meca, managing director of Alfons Koester SRO, our operational team successfully managed the transshipment of the pieces onto special road trailers after receiving the cargo in Constanta and organized the further door delivery to the consignee at Pitesti destination city, 350 km inland from the port.



The three press components were safely and just in time delivered to the final consignee according to the agreed schedule with our good Czech Republic agent.



Thumbs up for another successful agent cooperation in United Shipping!

ISS Global - Turkey: Contacts Update



When sending emails to ISS Global Forwarding in Turkey, please make sure you have the updated contact information and domain name.

have this information as well.

Please make sure your accounting contacts

For all ocean inquiries:

To: Ms. Ceyda Eldem

To: Ms. Arzu Sariok

CC: Mr. Burak Atalay

ceyda.eldem@iss-gf.com

arzu.sariok@iss-gf.com

burak.atalay@iss-gf.com

For all air inquiries:

To: Mr. Gurkan Tas

To: Mr. Omer Hurmuzlu

CC: Mr. Burak Atalay

gurkan.tas@iss-gf.com

omer.hurmuzlu@iss-gf.com

burak.atalay@iss-gf.com

For all financial issues:

To: Mr. Ali Yilmaz

CC: Mr. Burak Atalay

ali.yilmaz@iss-gf.com

burak.atalay@iss-gf.com

Banking Information Update for Fred Hall & Associates

Fred Hall & Associates has updated their banking information. Please visit their partner page on the United Shipping website to view the changes. Please make sure your accounting department has this new information.



Partner Spotlight



TRIWAYS

LOGISTICS (SYD) PTY LTD

**Triways Logistics
Australia**

Who We Are

Triways Logistics (SYD) Pty Ltd is 100% Australian family owned and operated company. Established in 2000 we have 19 years providing top quality customized & personalized services to our customers and overseas partners.

As with all our fellow USI partners, we offer the usual range of services. At the end of the day what makes a great Freight Forwarder is service, and service is provided by people.

That is where we excel, we have the best people. We, as a relatively small company, "punch above our weight." We can do this because of our people with their knowledge and ongoing dedication to our customers and overseas partners.



Check Out the Triways Website!

Industry News

[BREXIT: Teresa May to Formally Ask for Delay](#)

Click the link above to read the full article

[Most Imports Tariff-Free Under No Deal Plan](#)

Click the link above to read the full article

NOTHING RUINS FRIDAY MORE



THAN REALIZING IT IS WEDNESDAY

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