



United Shipping
Local People. Worldwide Trust.®

We

service

the

world!

February 6, 2019

NETWORK NEWS

A GLOBAL INFORMATION SOURCE FOR FORWARD THINKERS

Meeting News

Registration for the 52nd Worldwide Meeting is NOW OPEN!

The 52nd Worldwide Meeting in Vienna is coming up! Registration is NOW OPEN! Please click the button below and use the fillable PDF form and complete your registration. Some of our events have limited seating. The sooner you register, the better. If you have any questions please contact the Corporate Office. See you in Vienna!

Please email all forms to support-usi@unitedshipping.com

Register Today!



Asia Regional Meeting 2018 Siem Reap, Cambodia

Led by Yugo Hirano of Taiun Company twenty-two members of United Shipping met together on Thursday and Friday, January 17 and 18, 2019, at the Sofitel Angkor Phokeethra Resort in Siem Reap, Cambodia, to discuss topics of mutual interest and to relax and enjoy time with friends.

Host Partner Minea Sok of Mercury/MSI welcomed guests to Cambodia with a description of his company and opportunities

and challenges within Cambodia. Participants discussed current relationships with air and ocean carriers and the effects of trade wars and refugee movements on our companies. Patrick Cheng led a discussion about the current status of China's Belt and Road initiative in the context of world politics. We turned our attention to United Shipping and, while affirming the value of United Shipping compared to other associations, listed ways to develop strong and profitable relationships within our association, raised ideas for United Shipping to deliver even more value to the membership and offered ideas for the world wide meetings.



Thursday evening we enjoyed a dinner and cultural show poolside at the Resort and on Friday concluded the Asia Regional Meeting with a tour of world heritage site Angkor Wat and with additional time for relaxation and individual meetings.

Jim Swift
President, McClary Swift & Co.
Treasurer, United Shipping, Inc.











Corporate News

2019 Partner Performance Survey is Open!

**2019 Partner Performance
Survey is Open!**

*The Corporate Office needs your
input!. Login to the USI website and*



click on the **2019 Partner Survey** button and complete the Partner Survey Form. Remember it is only relative to the business you had with any partner during 2018. Once you are finished, click to "Save & Submit My Survey." There are four categories to rate a partner: Operations, Communications, Payments and Sales. Use the following scale to rate

partners with whom you conduct business. You must rate them in each category: 5 (Excellent), 4 (Very Good), 3 (Satisfactory), 2 (Needs Improvement), 1 (Poor), 0 (Not Applicable). There is also a category to vote for Partner of the Year. Please make sure you thoroughly review all your selections before submission.

The feedback we receive from **YOU**, our partners, determines the recipients of all awards presented to the winning companies and given out each year at the Worldwide Meeting. It is SO important you vote! Let your voices be heard!

January AR Due Soon

Your AR Report for January is due soon. All AR Reports should be filed by the 10th of each month. Please log in to our website and file your report today. If you do not have anything to report, a *Zero Report* is still due.

January Bills of Lading

Your January Bills of Lading are due into the Corporate Office by the 10th of each month. Please make sure the TLI Number or NRA Number is written on the BOL. If you have any questions, please contact the Corporate Office.

March Holidays

ALL March holidays should be emailed to the Corporate Office no later than Monday, February 18. This only applies to non-US partners. Thank you!

Partner News

Congratulations Majlan!



Our valued partners,

We are pleased to inform you that we have become an IATA Cargo Agent! And we are proud to share our certificate with all of you!



21 January 2019

40470020006
Majlan International Cargo Services
Majlan International Cargo Services
ARAR STR 113
AMMAN
Jordan

Dear Majlan International Cargo Services

APPROVAL TO ACT AS AN IATA AGENT

Effective Date of Approval: 15 January 2019

IATA Numeric Code: 40470020006

We are pleased to advise you that your application for registration as an IATA Cargo Agent has been approved. The effective date of your IATA Approval and the IATA numeric code are shown above.

For your records, we enclose copy of your Cargo Agency Agreement executed by IATA

Please also find enclosed a decal of the IATA Crest for display on the entrance door or show window of your Agency.

Please note that the Approval granted is based upon satisfactory facilities at the premises that were investigated, your head office and warehouse shown above. Pursuant to the governing rules, you must notify IATA of all changes, such as ownership, legal status, name or address. Therefore, you are requested to advise IATA of any changes concerning the address where your organization is registered.

Enclosed, please find the IATA Dangerous Goods Access Key Code. It is important that all of your offices have a copy of these Regulations and that your staff, be familiar with them, who according to procedures must regularly update their knowledge by following appropriate courses every two calendar years.

May I congratulate you on the favorable outcome of your application and express the wish that this Agreement will be beneficial to both the IATA Member Airline and your Agency.

Yours faithfully,

Dania ABBADI
Manager, Agency Management, AME

Enclosures:

1. A copy of IATA Cargo Agency Agreement.
2. IATA Crest

If you disagree with this decision, you may invoke the procedures set out in Resolution 820e for review of the Agency Administrator's action by the Travel Agency Commissioner. The Travel Agency Commissioner can be reached at www.tacommissioner.com

www.iata.org

USI Family Ties Anglia and Griffin Together in London

When Debbie Wagner spends time in London with her daughter, how could we resist spending some time with our friend from Griffin & Co!



Debbie Wagner / Colin Dowling / Paul Snookes

Partner Spotlight

Vabix Logistics / Vabix Airfreight
The Netherlands



Who We Are: Vabix Logistics has been in existence since April 1, 1968. From this period to the present, Vabix has grown from a one-man business to a professional organization. Both management and staff contributed to this by investing a lot of energy in the company and working hard. Vabix Logistics can offer you a complete logistic service with a guarantee of safe transport to destinations all over the world. Vabix Logistics has its own warehouse in Rotterdam for both hazardous and non-hazardous goods. Vabix also has a large international network for handling your cargo on location worldwide. Vabix Logistics specializes in transporting both hazardous and non-hazardous cargo by

train, ship, barge, truck or plane, Vabix arranges it for you.

What We Offer: Hazardous - One of the specialties of Vabix is the handling of dangerous goods. Our sheds are classified at the highest level, Level 1 (PGS 15). 5 special compartments (2600M2) have been specially made suitable for the storage of almost all types of hazardous substances and have an argonite fire-extinguishing installation, liquid-proof floors and automatic fire and chemical detection systems. The hazardous substance compartments are specially designed to prevent damage during explosions. Also, in case of calamities, no water and / or foam damage will occur and as a result the further handling of goods will not be delayed. Safety first! Our warehouse is located at a location where it is allowed to treat various dangerous goods. We protect your goods as well as our own and our environment. This protection of the goods as well as the packaging is a designated priority during the entire process from impact to removal of the goods. We operate according to protection level level 1 PGS 15 for storage and handling and in order to prevent all risks and to maintain 100% control, a lot of attention is paid to the training and education of our staff. Our security and fire-extinguishing systems are extremely modern and meet all requirements. All movements are monitored and executed through our Warehouse Management System. **Import/Export** - Importing / exporting by sea is usually the most cost-effective means of freight transport. Especially when it comes to large distances. We take care of the entire transport process for you, where you can choose from different solutions. If you opt for Vabix Shipping, you opt for high flexibility, more sailings, reliable sailing schedules and fast transit times. Naturally we also offer you a good connection to transport via inland shipping, rail or road. We ease your processes and ensure flawless handling. Anywhere in the world. With our own worldwide agent network, you have an expert partner on site. **Airfreight** - We offer Air transport of "dangerous" substances and / or goods. Your advantage is our knowledge and years of experience in this specialism. (Vabix Airfreight founded 01-03-1993) Speed and customization, that's what it's all about in air freight. Thanks to the network that Vabix has built around, we provide the right solution to deliver your shipment on time in accordance with your instructions. We offer you a total package of import and export services in the field of air freight. This could include consolidation services, direct and indirect flights, chartering, through / through deliveries and customs clearance. We also have the necessary permits for the transport "by air" of hazardous substances. Here we have the knowledge in-house to be of service to you. We have been working for years with recognized parties who take care of the packaging, labeling and documentation of hazardous substances, and thus know the way to transport these goods like no other. The transport of hazardous substances is mainly about safety and knowing where to comply. Here, too, Vabix's expertise is an added value for you. Vabix Logistics owns the IWW recognition category B, this means that the knowledge and training level of our employees is continuously guaranteed, and your shipments can / may be flown without problems. One of the advantages at Vabix is the short lines. This enables us to respond quickly and adequately. We also feel personally involved with the customer, and we continuously ensure that our customer is aware of the status of their shipment, as we know how important this is for them.

VABIX LOGISTICS

VABIX - LOGISTICS

Ocean freight

- LCL / FCL
- Import / Export
- RO-RO, Break Bulk & Project Cargo

Customs formalities

- Transit cargo
- Custom clearance
- Fiscal representation

Airfreight

- Time critical
- Projects
- Ship spares
- Hazardous cargo

Warehousing

- Bonded warehouse
- 6.500 sqm dangerous goods warehouse
- 11.000 sqm temperature controlled food grade warehouse



Vabix Logistics
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 www.vabix.nl



Check Out Their Website!

VABIX - LOGISTICS

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Industry News



Low Sulfur Costs Hamper Trans-Pacific Contracting

Major container lines are telling North American importers they won't sign service contracts that don't account for their higher costs from the low-sulfur global mandate, while shippers and non-vessel operating common carriers (NVOs)

complain that carriers won't know the true cost until the fourth quarter when carriers will begin actually using low-sulfur fuel to run their ships.

That's adding another layer of complexity to what is expected to be an already difficult annual service contract negotiating cycle due to expected market softness post-Chinese New Year when talks kick into high gear ahead of the new contract year taking effect on May 1 for many import shippers. To read The JOC's full article, [click here!](#)

Long Tail of US Chassis Shortage Snaps Shippers

The container chassis, a low-tech construct of steel, rubber, wiring and lights is simple in form and function. But it is increasingly difficult to get one. Without international chassis at a marine terminal or intermodal rail ramp, supply chains get much longer and costlier as businesses struggling to bring goods into the US are discovering this month.

This container chassis shortage ranks with the truck driver shortage as a perennial issue that returns to disrupt supply chains whenever freight demand surges. To read The JOC's full article, [click here!](#)

Trade Turmoil, E-Commerce Lift Air Cargo

Chaos in global trade and rising cross-border e-commerce volume are the two chief growth drivers of global air cargo, and there is little sign of a slowdown in either factor, according to a panel discussion on the future of air freight at the Cargo Facts EMEA conference in Frankfurt. To read The JOC's full article, [click here!](#)

FINANCIAL TIMES

US-China Tariff War Will Divert Trade to EU, Says UN

Europe would be the biggest winner of a full-blown US-China Tariff War, by picking up the largest slice of the bilateral trade diverted from the two economic superpowers.

A report by the UN's trade and investment body, released on Monday, concluded that tariffs imposed by Washington and Beijing would do little to protect their domestic economies, because most of the trade would switch to other countries, particularly the EU. To read Financial Times' full article, [click here!](#)

The Guardian

Brexit: May Says She Wants Changes to Backstop, Not Removal

Theresa May has signaled that she will demand changes to the way the backstop

operates, not its full removal from the withdrawal agreement, when she returns to Brussels to renegotiate her Brexit deal.



Other News Links to Check Out

- [LA-LB Port Congestion Shows Signs of Ebbing](#)
 - [Mexican Container Growth Slows on Import Shift](#)
 - [Storm to Compound Chicago Rail Congestion](#)
 - [Trans-Pacific Volume Strength Holds for Now](#)
 - [Faster Supply Chains Creating US Truck Capacity](#)
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I accidentally Googled "Corgo Ship" instead of "Cargo Ship" and I wasn't disappointed.



Has science gone too far?

STAY CONNECTED

